Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:

Company Tracking Number: 1695

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC PPO UW & HIPAA - PPACA

Project Name/Number: 1695\_DC PPO UW & HIPAA - PPACA/1695

#### **Rate Information**

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: -8.500%

Effective Date of Last Rate Revision: 01/01/2012

Filing Method of Last Filing: SERFF

1,062

**Company Rate Information** 

**Policy Holders:** 

Company Nam	ne:	Company Rate Change:	Overall % Indicated Change:	Ove Imp	rall % Rate act:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium fo this Progra		Minimum % Change (where required):
Group Hospitali and Medical Se Inc.		Increase	7.500%	4.40	00%	\$236,531	2,961	\$5,624,592	9.600%	0.000%
		t Type: d Lives:	НМО	<b>PPO</b> 1,218	EPO	POS	<b>HSA H</b> 2,532	DHP FF	S Other	

1,899

Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:

Company Tracking Number: 1695

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC PPO UW & HIPAA - PPACA

Project Name/Number: 1695\_DC PPO UW & HIPAA - PPACA/1695

#### **Rate Review Details**

**COMPANY:** 

Company Name: Group Hospitalization and Medical Services, Inc.

HHS Issuer Id: 78079

Product Names: UW Standard, UW Saver, UW HSA, HIPAA Standard

Trend Factors:

FORMS:

New Policy Forms:

Affected Forms:

Other Affected Forms: D/DP-IEA-5/95, DC/CF/IND RX3 (1/03), DC/CF/IND RX3 (R. 7/09), DC/IEA/HIPAA (10/97), PPP-A/DC-4/96,

DC/CF/DB/BP (7/07), DC/GHMSI/DOL APPEAL (3/06), DC/CF/DB/ELIG HIPAA (R. 2/06), DC/CF/DB/ELIG SCH (R. 2/06), DC/CF/BP/DB/IEA HIPAA (7/08), DC/CF/BP/DB/IEA (7/08), DC/CF/BP/DOCS (7/08), DC/CF/DB/BP (R. 3/08), DC/CF/DB/ELIG HIPAA (7/08), DC/CF/DB/ELIG (7/08), DC/CF/LCRX (1/05), DC/CF/LCRX (R. 7/09), DC/DP-IEA-9/95, DC/CF/DB/SOB/LC70 (7/07), DC/CF/DB/SOB/LC100 (7/07), DC/CF/DB SAVER SOB (7/08), DC/CF/IND HSA RX3 (R. 7/09), DC/CF/HSA80 (R. 7/07), DC/CF/HSA100 (R. 7/07), DC/CF/IND HSA RX3 (R.

7/06), DC/CF/DB HSA SOB (7/08), DC/CF/DB/NGF/PPACA (9/10, DC/CF/DB/DEPENDENT AGE (9/10), and any amendments

**REQUESTED RATE CHANGE** 

**INFORMATION:** 

Change Period: Quarterly
Member Months: 26,061
Benefit Change: Increase

Percent Change Requested: Min: 0.0 Max: 9.6 Avg: 4.4

PRIOR RATE:

Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:

Company Tracking Number: 1695

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC PPO UW & HIPAA - PPACA

Project Name/Number: 1695\_DC PPO UW & HIPAA - PPACA/1695

Total Earned Premium: 5,433,148.00 Total Incurred Claims: 3,935,619.00

Annual \$: Min: 1,545.00 Max: 15,066.00 Avg: 2,372.00

**REQUESTED RATE:** 

Projected Earned Premium: 5,669,679.00
Projected Incurred Claims: 4,530,804.00

Annual \$: Min: 1,545.00 Max: 15,322.00 Avg: 2,474.00

SERFF Tracking Number: CFAP-127812318 District of Columbia State:

Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:

Company Tracking Number: 1695

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC PPO UW & HIPAA - PPACA

1695\_DC PPO UW & HIPAA - PPACA/1695 Project Name/Number:

#### Rate/Rule Schedule

**Schedule Document Name:** Affected Form Rate **Rate Action Information: Attachments** 

Item Numbers: Action:\*

Status: (Separated with

commas)

Previous State Filing 1695\_DC\_PPO 1695\_DC PPO UW & D/DP-IEA-5/95, Revised CFAP-

1273607 UW - PPACA -Number: HIPAA - PPACA - Rate DC/CF/IND RX3 Rate Filing.pdf 90 or

1655

Filing (1/03),

DC/CF/IND RX3

(R. 7/09),

DC/IEA/HIPAA (10/97), PPP-

A/DC-4/96, DC/CF/DB/BP

(7/07),

DC/GHMSI/DOL

APPEAL (3/06),

DC/CF/DB/ELIG

HIPAA (R. 2/06),

DC/CF/DB/ELIG

SCH (R. 2/06),

DC/CF/BP/DB/IE

A HIPAA (7/08),

DC/CF/BP/DB/IE

A(7/08),

DC/CF/BP/DOCS

(7/08),

DC/CF/DB/BP (R.

3/08),

DC/CF/DB/ELIG

HIPAA (7/08),

DC/CF/DB/ELIG

(7/08),

SERFF Tracking Number: CFAP-127812318 District of Columbia State:

 $Group\ Hospitalization\ and\ Medical\ Services,\ Inc. State\ Tracking\ Number:$ Filing Company:

1695 Company Tracking Number:

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

DC PPO UW & HIPAA - PPACA Product Name:

1695\_DC PPO UW & HIPAA - PPACA/1695 Project Name/Number:

> Percent Rate Change DC/CF/LCRX 4.400 Request:

(1/05),

DC/CF/LCRX (R. 7/09), DC/DP-

IEA-9/95,

DC/CF/DB/SOB/L

C70 (7/07),

DC/CF/DB/SOB/L

C100 (7/07), DC/CF/DB SAVER SOB

(7/08),

DC/CF/IND HSA

RX3 (R. 7/09),

DC/CF/HSA80

(R. 7/07),

DC/CF/HSA100

(R. 7/07),

DC/CF/IND HSA

RX3 (R. 7/06),

DC/CF/DB HSA

SOB (7/08),

DC/CF/DB/NGF/

PPACA (9/10,

DC/CF/DB/DEPE

**NDENT AGE** 

(9/10), and any

amendments

# GHMSI (NAIC No. 53007) dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business PPO (BluePreferred)

**District of Columbia** 

Underwritten & HIPAA
Standard, Saver, and HSA - PPACA
Medical & Rx

Rate Filing # 1695 Rate Filing

**Effective 4/1/2012** 

# GHMSI (NAIC No. 53007) dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business PPO (BluePreferred) District of Columbia Underwritten & HIPAA Standard, Saver, and HSA - PPACA Rate Filing # 1695 Rate Filing Table of Contents

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#### **GHMSI** dba

# CareFirst BlueCross BlueShield INDIVIDUAL, NON-MEDIGAP

#### **District of Columbia**

#### PPO/BluePreferred

# Underwritten Standard, Saver and HSA Plans Form Numbers

**Underwritten (Standard):** 

D/DP-IEA-5/95 DC/CF/IND RX3 (1/03) DC/CF/IND RX3 (R. 7/09) DC/IEA/HIPAA (10/97) PPP-A/DC-4/96 DC/CF/DB/BP (7/07) DC/GHMSI/DOL APPEAL (3/06) DC/CF/IND RX3 (R. 7/09) DC/CF/DB/ELIG HIPAA (R. 2/06) DC/CF/DB/ELIG SCH (R. 2/06) DC/CF/BP/DB/IEA HIPAA (7/08) DC/CF/BP/DB/IEA (7/08) DC/CF/BP/DOCS (7/08) DC/CF/DB/BP (R. 3/08) DC/CF/DB/ELIG HIPAA (7/08) DC/CF/DB/ELIG (7/08)

**Underwritten Saver:** 

and any amendments.

DC/CF/LCRX (1/05)
DC/CF/LCRX (R. 7/09)
DC/DP-IEA-9/95
PPP-A/DC-4/96
DC/CF/DB/SOB/LC70 (7/07)
DC/CF/DB/SOB/LC100 (7/07)
DC/GHMSI/DOL APPEAL (3/06)
DC/CF/DB/ELIG SCH (R. 2/06)
DC/CF/BP/DDGS (7/08)
DC/CF/DB SAVER SOB (7/08)
DC/CF/DB/ELIG (7/08)

**Underwritten Health Savings Account (HSA):** 

DC/CF/IND HSA RX3 (R. 7/09)
DC/DP-IEA-9/95
PPP-A/DC-4/96
DC/CF/HSA80 (R. 7/07)
DC/GF/HSA100 (R. 7/07)
DC/GHMSI/DOL APPEAL (3/06)
DC/CF/IND HSA RX3 (R. 7/06)
DC/CF/DB/ELIG SCH (R. 2/06)
DC/CF/BP/DOCS (7/08)
DC/CF/DB HSA SOB (7/08)
DC/CF/DB/ELIG (7/08)
and any amendments.

HIPAA (Standard):

D/DP-IEA-5/95 DC/CF/IND RX3 (R. 7/09) DC/IEA/HIPAA (10/97) PPP-A/DC-4/96 DC/CF/DB/BP (7/07) DC/GHMSI/DOL APPEAL (3/06) DC/CF/IND RX3 (R. 7/09) DC/CF/DB/ELIG HIPAA (R. 2/06) DC/CF/DB/ELIG SCH (R. 2/06) DC/CF/BP/DB/IEA HIPAA (7/08) DC/CF/BP/DB/IEA (7/08) DC/CF/BP/DOCS (7/08) DC/CF/DB/BP (R. 3/08) DC/CF/DB/ELIG HIPAA (7/08) DC/CF/DB/ELIG (7/08) and any amendments.

PPACA:

and any amendments.

DC/CF/DB/NGF/PPACA (9/10 DC/CF/DB/DEPENDENT AGE (9/10)

PPACA:

DC/CF/DB/NGF/PPACA (9/10 DC/CF/DB/DEPENDENT AGE (9/10)

PPACA:

DC/CF/DB/NGF/PPACA (9/10 DC/CF/DB/DEPENDENT AGE (9/10) PPACA:

DC/CF/DB/NGF/PPACA (9/10 DC/CF/DB/DEPENDENT AGE (9/10)

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$100 Ded 90% Coins
Proposed Monthly Premium Rates Effective 4/1/2012
District of Columbia

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$100
 \$300

 90% / 10%
 70% / 30%

 \$2,500
 \$5,000

Base Rate \$448.31

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$246.57	****		
6-18	\$219.67	\$443.74	\$439.34	\$597.51
19-20	\$325.92	\$658.36	\$651.84	\$886.51
21	\$325.92	\$658.36	\$651.84	\$886.51
22	\$325.92	\$658.36	\$651.84	\$886.51
23	\$325.92	\$658.36	\$651.84	\$886.51
24	\$325.92	\$658.36	\$651.84	\$886.51
25	\$325.92	\$658.36	\$651.84	\$886.51
26	\$325.92	\$658.36	\$651.84	\$886.51
27	\$325.92	\$658.36	\$651.84	\$886.51
28	\$325.92	\$658.36	\$651.84	\$886.51
29	\$325.92	\$658.36	\$651.84	\$886.51
30	\$325.92	\$658.36	\$651.84	\$886.51
31	\$325.92	\$658.36	\$651.84	\$886.51
32	\$325.92	\$658.36	\$651.84	\$886.51
			-	
33	\$334.44	\$675.57	\$668.88	\$909.67
34	\$347.44	\$701.83	\$694.88	\$945.04
35	\$360.89	\$729.00	\$721.78	\$981.62
36	\$374.79	\$757.07	\$749.57	\$1,019.42
37	\$389.58	\$786.95	\$779.16	\$1,059.66
38	\$404.82	\$817.74	\$809.65	\$1,101.12
39	\$420.51	\$849.44	\$841.03	\$1,143.80
40 41	\$437.10 \$454.14	\$882.95 \$917.36	\$874.20 \$908.28	\$1,188.92 \$1,235.26
42	\$472.07	\$953.58	\$944.14	\$1,284.03
43	\$490.45	\$990.71	\$980.90	\$1,334.03
44	\$509.73	\$1,029.65	\$1,019.46	\$1,386.46
45	\$529.45	\$1,069.50	\$1,058.91	\$1,440.12
46	\$550.08	\$1,111.15	\$1,100.15	\$1,496.21
47	\$571.60	\$1,154.62	\$1,143.19	\$1,554.74
48	\$594.01	\$1,199.90	\$1,188.02	\$1,615.71
49	\$617.32	\$1,246.99	\$1,234.65	\$1,679.12
50	\$641.53	\$1,295.89	\$1,283.06	\$1,744.97
51	\$666.64	\$1,346.61	\$1,333.27	\$1,813.25
52	\$692.64	\$1,399.13	\$1,385.28	\$1,883.98
53	\$719.54	\$1,453.47	\$1,439.08	\$1,957.14
54	\$747.78	\$1,510.52	\$1,495.56	\$2,033.96
55	\$776.92	\$1,569.38	\$1,553.84	\$2,113.23
56	\$807.41	\$1,630.96	\$1,614.81	\$2,196.15
57	\$838.79	\$1,694.35	\$1,677.58	\$2,281.50
58	\$871.51	\$1,760.46	\$1,743.03	\$2,370.52
59	\$905.59	\$1,829.28	\$1,811.17	\$2,463.19
60	\$941.00	\$1,900.83	\$1,882.01	\$2,559.53
61	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
62	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
63	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
64	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
65	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
>65 Non-Medicare Eligible	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52
>65 Medicare Eligible **	\$977.76	\$1,975.08	\$1,955.53	\$2,659.52

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$300 Ded 90% Coins
Proposed Monthly Premium Rates Effective 4/1/2012
District of Columbia

NO PHARMACY OR MAIL ORDER DRUGS\*

NO MATERNITY\*\*

ANNUAL PHYSICALS

DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM In Network \$300 90% / 10% \$2,500

Out-Of-Network \$600 70% / 30% \$5,000

Base Rate \$337.60

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$185.68			
6-18	\$165.42	\$334.16	\$330.85	\$449.95
19-20	\$245.44	\$495.78	\$490.87	\$667.58
21	\$245.44	\$495.78	\$490.87	\$667.58
22	\$245.44	\$495.78	\$490.87	\$667.58
23	\$245.44	\$495.78	\$490.87	\$667.58
24	\$245.44	\$495.78	\$490.87	\$667.58
25	\$245.44	\$495.78	\$490.87	\$667.58
26	\$245.44	\$495.78	\$490.87	\$667.58
27	\$245.44	\$495.78	\$490.87	\$667.58
28	\$245.44	\$495.78	\$490.87	\$667.58
		•	•	
29	\$245.44	\$495.78	\$490.87	\$667.58
30	\$245.44	\$495.78	\$490.87	\$667.58
31	\$245.44	\$495.78	\$490.87	\$667.58
32	\$245.44	\$495.78	\$490.87	\$667.58
33	\$251.85	\$508.74	\$503.70	\$685.03
34	\$261.64	\$528.51	\$523.28	\$711.66
35	\$271.77	\$548.97	\$543.54	\$739.21
36	\$282.23	\$570.11	\$564.47	\$767.68
37	\$293.37	\$592.62	\$586.75	\$797.98
38	\$304.85	\$615.80	\$609.71	\$829.20
39	\$316.67	\$639.67	\$633.34	\$861.34
40	\$329.16	\$664.90	\$658.32	\$895.32
41	\$341.99	\$690.82	\$683.98	\$930.21
42	\$355.49	\$718.10	\$710.99	\$966.94
43	\$369.33	\$746.06	\$738.67	\$1,004.59
44	\$383.85	\$775.38	\$767.70	\$1,044.08
45	\$398.71	\$805.39	\$797.41	\$1,084.48
46	\$414.24	\$836.76	\$828.47	\$1,126.72
47	\$430.44	\$869.49	\$860.88	\$1,170.80
48	\$447.32	\$903.59	\$894.64	\$1,216.71
49	\$464.88	\$939.05	\$929.75	\$1,264.46
50	\$483.11	\$975.87	\$966.21	\$1,314.05
51	\$502.01	\$1,014.06	\$1,004.02	\$1,365.47
52	\$521.59	\$1,053.62	\$1,043.18	\$1,418.73
53	\$541.85	\$1,094.53	\$1,083.70	\$1,473.83
54	\$563.12	\$1,137.50	\$1,126.23	\$1,531.68
55	\$585.06	\$1,181.82	\$1,170.12	\$1,591.37
56	\$608.02	\$1,228.20	\$1,216.04	\$1,653.81
57	\$631.65	\$1,275.93	\$1,263.30	\$1,718.09
58	\$656.29	\$1,325.71	\$1,312.59	\$1,785.12
59	\$681.95	\$1,377.54	\$1,363.90	\$1,854.91
60	\$708.62	\$1,431.42	\$1,417.24	\$1,927.45
61	\$736.31	\$1,487.34	\$1,472.61	\$2,002.75
62 63	\$736.31 \$736.31	\$1,487.34 \$1,487.34	\$1,472.61	\$2,002.75
64	\$736.31 \$736.31	\$1,487.34 \$1,487.34	\$1,472.61 \$1,472.61	\$2,002.75 \$2,002.75
65				
>65 Non-Medicare Eligible	\$736.31 \$736.31	\$1,487.34 \$1,487.34	\$1,472.61 \$1,472.61	\$2,002.75 \$2,002.75
>65 Non-Medicare Eligible >65 Medicare Eligible **	\$736.31 \$736.31	\$1,487.34 \$1,487.34	\$1,472.61	\$2,002.75

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$300 Ded 80% Coins
Proposed Monthly Premium Rates Effective 4/1/2012

District of Columbia

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$300
 \$600

 80% / 20%
 60% / 40%

 \$2,500
 \$5,000

Base Rate \$280.76

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$154.42			
6-18	\$137.57	\$277.90	\$275.14	\$374.20
19-20	\$204.11	\$412.31	\$408.23	\$555.19
21	\$204.11	\$412.31	\$408.23	\$555.19
22	\$204.11	\$412.31	\$408.23	\$555.19
23	\$204.11	\$412.31	\$408.23	\$555.19
24	\$204.11	\$412.31	\$408.23	\$555.19
25	\$204.11	\$412.31	\$408.23	\$555.19
26	\$204.11	\$412.31	\$408.23	\$555.19
				•
27	\$204.11	\$412.31	\$408.23	\$555.19
28	\$204.11	\$412.31	\$408.23	\$555.19
29	\$204.11	\$412.31	\$408.23	\$555.19
30	\$204.11	\$412.31	\$408.23	\$555.19
31	\$204.11	\$412.31	\$408.23	\$555.19
32	\$204.11	\$412.31	\$408.23	\$555.19
33	\$209.45	\$423.08	\$418.89	\$569.70
34	\$217.59	\$439.53	\$435.18	\$591.84
35	\$226.01	\$456.54	\$452.02	\$614.75
36	\$234.72	\$474.13	\$469.43	\$638.43
30	\$243.98	\$492.84	\$487.96	*
37	\$253.53	\$512.12	\$507.05	\$663.63 \$689.59
39	\$263.35	\$531.97	\$526.71	\$716.32
40	\$273.74	\$552.96	\$547.48	\$744.58
40	\$284.41	\$574.51	\$568.82	\$773.59
42	\$295.64	\$597.19	\$591.28	\$804.14
43	\$307.15	\$620.45	\$614.30	\$835.45
44	\$319.22	\$644.83	\$638.45	\$868.29
45	\$331.58	\$669.79	\$663.16	\$901.89
46	\$344.49	\$695.87	\$688.99	\$937.02
47	\$357.97	\$723.10	\$715.94	\$973.68
48	\$372.01	\$751.45	\$744.01	\$1,011.86
49	\$386.61	\$780.95	\$773.21	\$1,051.57
50	\$401.77	\$811.57	\$803.54	\$1,092.81
51	\$417.49	\$843.33	\$834.98	\$1,135.57
52	\$433.77	\$876.22	\$867.55	\$1,179.87
53	\$450.62	\$910.25	\$901.24	\$1,225.69
54	\$468.31	\$945.98	\$936.62	\$1,273.80
55	\$486.56	\$982.85	\$973.11	\$1,323.44
56	\$505.65	\$1,021.41	\$1,011.30	\$1,375.36
57	\$525.30	\$1,061.11	\$1,050.60	\$1,428.82
58	\$545.80	\$1,102.51	\$1,091.59	\$1,484.57
59	\$567.14	\$1,145.61	\$1,134.27	\$1,542.61
60	\$589.32	\$1,190.42	\$1,178.63	\$1,602.94
61	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
62	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
63	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
64	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
65	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
>65 Non-Medicare Eligible	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56
>65 Medicare Eligible **	\$612.34	\$1,236.92	\$1,224.68	\$1,665.56

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$500 Ded 80% Coins
Proposed Monthly Premium Rates Effective 4/1/2012
District of Columbia

District of Gold

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$500
 \$1,000

 80% / 20%
 60% / 40%

 \$2,500
 \$5,000

Base Rate \$268.01

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$147.41			
6-18	\$131.32	\$265.28	\$262.65	\$357.20
19-20	\$194.84	\$393.58	\$389.69	\$529.97
21	\$194.84	\$393.58	\$389.69	\$529.97
22	\$194.84	\$393.58	\$389.69	\$529.97
23	\$194.84	\$393.58	\$389.69	\$529.97
24	\$194.84	\$393.58	\$389.69	\$529.97
25	\$194.84	\$393.58	\$389.69	\$529.97
26	\$194.84	\$393.58	\$389.69	\$529.97
27	\$194.84	\$393.58	\$389.69	\$529.97
		•		
28	\$194.84	\$393.58	\$389.69	\$529.97
29	\$194.84	\$393.58	\$389.69	\$529.97
30	\$194.84	\$393.58	\$389.69	\$529.97
31	\$194.84	\$393.58	\$389.69	\$529.97
32	\$194.84	\$393.58	\$389.69	\$529.97
33	\$199.94	\$403.87	\$399.87	\$543.82
34	\$207.71	\$419.57	\$415.42	\$564.97
35	\$215.75	\$435.81	\$431.50	\$586.83
36	\$224.06	\$452.59	\$448.11	\$609.43
37	\$232.90	\$470.46	\$465.80	\$633.49
38	\$242.01	\$488.87	\$484.03	\$658.28
39	\$251.39	\$507.81	\$502.79	\$683.79
40	\$261.31	\$527.85	\$522.62	\$710.76
41	\$271.49	\$548.42	\$542.99	\$738.46
42	\$282.21	\$570.07	\$564.43	\$767.62
43	\$293.20	\$592.27	\$586.41	\$797.51
44	\$304.73	\$615.55	\$609.45	\$828.86
45	\$316.52	\$639.37	\$633.04	\$860.93
46	\$328.85	\$664.27	\$657.70	\$894.47
47	\$341.71	\$690.26	\$683.43	\$929.46
48	\$355.11	\$717.33	\$710.23	\$965.91
49	\$369.05	\$745.48	\$738.10	\$1,003.82
50	\$383.52	\$774.72	\$767.04	\$1,043.18
51	\$398.53	\$805.03	\$797.06	\$1,084.00
52	\$414.08	\$836.43	\$828.15	\$1,126.29
53	\$430.16	\$868.92	\$860.31	\$1,170.02
54	\$447.04	\$903.02	\$894.08	\$1,215.95
55	\$464.46	\$938.21	\$928.92	\$1,263.33
56	\$482.69	\$975.03	\$965.37	\$1,312.91
57	\$501.45	\$1,012.92	\$1,002.89	\$1,363.94
58	\$521.01	\$1,052.44	\$1,042.02	\$1,417.15
59	\$541.38	\$1,093.59	\$1,082.76	\$1,472.55
60	\$562.55	\$1,136.36	\$1,125.11	\$1,530.14
61	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
62	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
63	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
64	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
65	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
>65 Non-Medicare Eligible	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92
>65 Medicare Eligible **	\$584.53	\$1,180.75	\$1,169.06	\$1,589.92

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$750 Ded 80% Coins
Proposed Monthly Premium Rates Effective 4/1/2012

#### **District of Columbia**

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$750
 \$1,500

 80% / 20%
 60% / 40%

 \$3,500
 \$7,000

Base Rate \$248.87

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5 6-18	\$136.88 \$121.95	\$246.33	\$243.89	\$331.69
19-20	\$121.95	\$246.33 \$365.48	\$243.89	\$492.13
21 22	\$180.93	\$365.48	\$361.86	\$492.13
23	\$180.93	\$365.48	\$361.86	\$492.13
	\$180.93	\$365.48	\$361.86	\$492.13
24	\$180.93	\$365.48	\$361.86	\$492.13
25	\$180.93	\$365.48	\$361.86	\$492.13
26	\$180.93	\$365.48	\$361.86	\$492.13
27	\$180.93	\$365.48	\$361.86	\$492.13
28	\$180.93	\$365.48	\$361.86	\$492.13
29	\$180.93	\$365.48	\$361.86	\$492.13
30	\$180.93	\$365.48	\$361.86	\$492.13
31	\$180.93	\$365.48	\$361.86	\$492.13
32		•		•
	\$180.93	\$365.48	\$361.86	\$492.13
33	\$185.66	\$375.03	\$371.31	\$504.99
34	\$192.87	\$389.61	\$385.75	\$524.62
35	\$200.34	\$404.69	\$400.68	\$544.93
36	\$208.06	\$420.27	\$416.11	\$565.91
37	\$216.27	\$436.86	\$432.54	\$588.25
38	\$224.73	\$453.95	\$449.46	\$611.26
39	\$233.44	\$471.55	\$466.88	\$634.96
40	\$242.65	\$490.15	\$485.30	\$660.00
41	\$252.11	\$509.25	\$504.21	\$685.73
42	\$262.06	\$529.36	\$524.12	\$712.80
43	\$272.26	\$549.97	\$544.53	\$740.56
44	\$282.97	\$571.59	\$565.93	\$769.67
45	\$293.92	\$593.71	\$587.83	\$799.45
46	\$305.36	\$616.83	\$610.73	\$830.59
47	\$317.31	\$640.96	\$634.62	\$863.08
48	\$329.75	\$666.10	\$659.51	\$896.93
49	\$342.69	\$692.24	\$685.39	\$932.13
50	\$356.13	\$719.39	\$712.27	\$968.68
51	\$370.07	\$747.54	\$740.14	\$1,006.59
52	\$384.50	\$776.70	\$769.01	\$1,045.85
53	\$399.44	\$806.86	\$798.87	\$1,086.47
54 55	\$415.12	\$838.53	\$830.23	\$1,129.11
56	\$431.29 \$448.21	\$871.21 \$905.39	\$862.58 \$896.43	\$1,173.11
57	\$448.21 \$465.64	\$940.58	\$931.27	\$1,219.14 \$1,266.53
58	\$483.80	\$977.28	\$967.61	\$1,315.94
59	\$502.72	\$1,015.49	\$1,005.43	\$1,367.39
60	\$502.72 \$522.38	\$1,015.49	\$1,005.43	\$1,367.39
61	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38
62	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38
63	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38
64	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38
65	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38
>65 Non-Medicare Eligible	\$542.79	\$1,096,43	\$1,085.57	\$1,476.38
>65 Medicare Eligible **	\$542.79	\$1,096.43	\$1,085.57	\$1,476.38

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

Individual Non-Medigap Business
PPO/BluePreferred - Underwritten Standard Plan - \$2500 Ded 80% Coins
Proposed Monthly Premium Rates Effective 4/1/2012

#### **District of Columbia**

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM In Network \$2,500 80% / 20% \$5,000

Out-Of-Network \$5,000 60% / 40% \$7,500

Base Rate \$202.62

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$111.44			
6-18	\$99.28	\$200.55	\$198.57	\$270.05
19-20	\$147.30	\$297.56	\$294.61	\$400.67
21	\$147.30	\$297.56	\$294.61	\$400.67
22	\$147.30	\$297.56	\$294.61	\$400.67
23	\$147.30	\$297.56	\$294.61	\$400.67
24	\$147.30	\$297.56	\$294.61	\$400.67
25	\$147.30	\$297.56	\$294.61	\$400.67
26	\$147.30	\$297.56	\$294.61	\$400.67
27	\$147.30	\$297.56	\$294.61	\$400.67
28	\$147.30	\$297.56	\$294.61	\$400.67
29	\$147.30	\$297.56	\$294.61	\$400.67
30	\$147.30	\$297.56	\$294.61	\$400.67
31	\$147.30	\$297.56	\$294.61	\$400.67
32	·	\$297.56	\$294.61	
	\$147.30			\$400.67
33	\$151.15	\$305.33	\$302.31	\$411.14
34	\$157.03	\$317.20	\$314.06	\$427.12
35	\$163.11	\$329.48	\$326.22	\$443.66
36	\$169.39	\$342.17	\$338.78	\$460.74
37	\$176.08	\$355.68	\$352.15	\$478.93
38	\$182.97	\$369.59	\$365.93	\$497.67
39	\$190.06	\$383.92	\$380.12	\$516.96
40	\$197.55	\$399.06	\$395.11	\$537.35
41	\$205.25	\$414.61	\$410.51	\$558.29
42	\$213.36	\$430.98	\$426.72	\$580.34
43	\$221.67	\$447.77	\$443.33	\$602.93
44	\$230.38	\$465.37	\$460.76	\$626.63
45	\$239.29	\$483.37	\$478.59	\$650.88
46	\$248.61	\$502.20	\$497.23	\$676.23
47	\$258.34	\$521.85	\$516.68	\$702.69
48	\$268.47	\$542.31	\$536.94	\$730.24
49	\$279.01	\$563.60	\$558.02	\$758.90
50	\$289.95	\$585.70	\$579.90	\$788.66
51	\$301.30	\$608.62	\$602.59	\$819.52
52	\$313.05	\$632.36	\$626.10	\$851.49
53	\$325.21	\$656.91	\$650.41	\$884.56
54	\$337.97	\$682.70	\$675.94	\$919.28
55	\$351.14	\$709.30	\$702.28	\$955.10
56	\$364.92	\$737.14	\$729.84	\$992.58
57	\$379.10	\$765.79	\$758.20	\$1,031.16
58	\$393.89	\$795.66	\$787.79	\$1,071.39
59	\$409.29	\$826.77	\$818.58	\$1,113.28
60	\$425.30	\$859.10	\$850.60	\$1,156.81
61	\$441.91	\$892.67	\$883.83	\$1,202.01
62	\$441.91	\$892.67	\$883.83	\$1,202.01
63	\$441.91	\$892.67	\$883.83	\$1,202.01
64	\$441.91	\$892.67	\$883.83	\$1,202.01
65	\$441.91	\$892.67	\$883.83	\$1,202.01
>65 Non-Medicare Eligible	\$441.91	\$892.67	\$883.83	\$1,202.01
>65 Medicare Eligible **	\$441.91	\$892.67	\$883.83	\$1,202.01

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\* -</sup> To include Maternity benefit add \$126 to the monthly premium rate

<sup>\*\*</sup>not available to new sales

#### Individual Non-Medigap Business

#### PPO/BluePreferred - Underwritten Saver (Low Cost Products) Plan - \$2500 Ded

Proposed Monthly Premium Rates Effective 4/1/2012

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$2,500
 \$5,000

 70% / 30%
 60% / 40%

 \$5,000
 \$10,000

Base Rate \$164.58

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$90.52			
6-18	\$80.64	\$162.90	\$161.29	\$219.35
19-20	\$119.65	\$241.69	\$239.30	\$325.45
21	\$119.65	\$241.69	\$239.30	\$325.45
22	\$119.65	\$241.69	\$239.30	\$325.45
23	\$119.65	\$241.69	\$239.30	\$325.45
24	\$119.65	\$241.69	\$239.30	\$325.45
25	\$119.65	\$241.69	\$239.30	\$325.45
26	\$119.65	\$241.69	\$239.30	\$325.45
27	\$119.65	\$241.69	\$239.30	\$325.45
28	\$119.65	\$241.69	\$239.30	\$325.45
29	\$119.65	\$241.69	\$239.30	\$325.45
30	\$119.65	\$241.69	\$239.30	\$325.45
31	\$119.65	\$241.69	\$239.30	\$325.45
32	\$119.65	\$241.69	\$239.30	\$325.45
33	\$122.78	\$248.01	\$245.55	\$333.95
34	\$127.55	\$257.65	\$255.10	\$346.93
35	\$132.49	\$267.62	\$264.97	\$360.36
36	\$137.59	\$277.93	\$275.18	\$374.24
37	\$143.02	\$288.90	\$286.04	\$389.01
38				
	\$148.62	\$300.20	\$297.23	\$404.23
39	\$154.38 \$160.47	\$311.84 \$324.14	\$308.75	\$419.90
41	\$166.72	\$336.77	\$320.93 \$333.44	\$436.47 \$453.48
41	\$173.30	\$350.07	\$346.61	\$471.38
43	\$180.05	\$363.70	\$360.10	\$489.74
43	\$187.13	\$378.00	\$374.25	\$508.99
45	\$194.37	\$392.63	\$388.74	\$528.68
46	\$201.94	\$407.92	\$403.88	\$549.28
47	\$209.84	\$423.88	\$419.68	\$570.76
48	\$218.07	\$440.50	\$436.14	\$593.15
49	\$226.63	\$457.79	\$453.25	\$616.42
50	\$235.51	\$475.74	\$471.03	\$640.60
51	\$244.73	\$494.36	\$489.46	\$665.67
52	\$254.28	\$513.64	\$508.55	\$691.63
53	\$264.15	\$533.58	\$528.30	\$718.49
54	\$274.52	\$554.53	\$549.04	\$746.69
55	\$285.22	\$576.14	\$570.43	\$775.79
56	\$296.41	\$598.75	\$592.82	\$806.23
57	\$307.93	\$622.02	\$615.86	\$837.57
58	\$319.94	\$646.29	\$639.89	\$870.25
59	\$332.45	\$671.55	\$664.90	\$904.27
60	\$345.45	\$697.82	\$690.91	\$939.63
61	\$358.95	\$725.08	\$717.90	\$976.34
62	\$358.95	\$725.08	\$717.90	\$976.34
63	\$358.95	\$725.08	\$717.90	\$976.34
64	\$358.95	\$725.08	\$717.90	\$976.34
65	\$358.95	\$725.08	\$717.90	\$976.34
>65 Non-Medicare Eligible	\$358.95	\$725.08	\$717.90	\$976.34
>65 Medicare Eligible **	\$358.95	\$725.08	\$717.90	\$976.34

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\*-</sup> Maternity coverage, with Deductible and then Coinsurance, may be added to any subscriber's coverage for an additional rate of \$126 per month.

<sup>\*\*</sup>not available to new sales

#### Individual Non-Medigap Business

#### PPO/BluePreferred - Underwritten Saver (Low Cost Products) Plan - \$5000 Ded

Proposed Monthly Premium Rates Effective 4/1/2012

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$5,000
 \$10,000

 100% / 0%
 80% / 20%

 \$5,000
 \$12,500

Base Rate \$159.17

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$87.54	A	0	
6-18	\$77.99	\$157.55	\$155.99	\$212.14
19-20	\$115.72	\$233.75	\$231.43	\$314.75
21	\$115.72	\$233.75	\$231.43	\$314.75
22	\$115.72	\$233.75	\$231.43	\$314.75
23	\$115.72	\$233.75	\$231.43	\$314.75
24	\$115.72	\$233.75	\$231.43	\$314.75
25	\$115.72	\$233.75	\$231.43	\$314.75
26	\$115.72	\$233.75	\$231.43	\$314.75
27	\$115.72	\$233.75	\$231.43	\$314.75
28	\$115.72	\$233.75	\$231.43	\$314.75
29	\$115.72	\$233.75	\$231.43	\$314.75
30	\$115.72	\$233.75	\$231.43	\$314.75
31	\$115.72	\$233.75	\$231.43	\$314.75
32	\$115.72	\$233.75	\$231.43	\$314.75
33	\$118.74	\$239.86	\$237.48	\$322.98
34	\$123.36	\$249.18	\$246.71	\$335.53
35	\$128.13	\$258.83	\$256.26	\$348.52
36	\$133.07	\$268.79	\$266.13	\$361.94
37	\$138.32	\$279.40	\$276.64	\$376.23
38	\$143.73	\$290.34	\$287.46	\$390.95
39	\$149.30	\$301.59	\$298.60	\$406.10
40	\$155.19	\$313.49	\$310.38	\$422.12
41	\$161.24	\$325.70	\$322.48	\$438.57
42	\$167.61	\$338.56	\$335.21	\$455.89
43	\$174.13	\$351.75	\$348.26	\$473.64
44	\$180.98	\$365.57	\$361.95	\$492.26
45	\$187.98	\$379.72	\$375.96	\$511.30
46	\$195.30	\$394.51	\$390.60	\$531.22
47	\$202.94	\$409.94	\$405.88	\$552.00
48	\$210.90	\$426.02	\$421.80	\$573.65
49	\$219.18	\$442.74	\$438.35	\$596.16
50	\$227.77	\$460.10	\$455.54	\$619.54
51	\$236.69	\$478.11	\$473.37	\$643.79
52	\$245.92	\$496.75	\$491.84	\$668.90
53	\$255.47	\$516.05	\$510.94	\$694.87
54	\$265.50	\$536.30	\$530.99	\$722.15
55	\$275.84	\$557.20	\$551.68	\$750.29
56	\$286.67	\$579.06	\$573.33	\$779.73
57	\$297.81	\$601.57	\$595.61	\$810.04
58	\$309.43	\$625.04	\$618.85	\$841.64
59	\$321.52	\$649.48	\$643.05	\$874.54
60	\$334.10	\$674.88	\$668.20	\$908.75
61	\$347.15	\$701.24	\$694.30	\$944.25
62	\$347.15	\$701.24	\$694.30	\$944.25
63	\$347.15	\$701.24	\$694.30	\$944.25
64	\$347.15	\$701.24	\$694.30	\$944.25
65	\$347.15	\$701.24	\$694.30	\$944.25
>65 Non-Medicare Eligible	\$347.15	\$701.24	\$694.30	\$944.25
>65 Medicare Eligible **	\$347.15	\$701.24	\$694.30	\$944.25

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\*-</sup> Maternity coverage, with Deductible and then Coinsurance, may be added to any subscriber's coverage for an additional rate of \$126 per month.

<sup>\*\*</sup>not available to new sales

#### Individual Non-Medigap Business

#### PPO/BluePreferred - Underwritten Saver (Low Cost Products) Plan - \$10000 Ded

Proposed Monthly Premium Rates Effective 4/1/2012

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$10,000
 \$12,500

 100% / 0%
 80% / 20%

 \$10,000
 \$15,000

Base Rate \$115.37

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$63.45	044440	0110.00	<b>0.450.77</b>
6-18	\$56.53	\$114.19	\$113.06	\$153.77
19-20	\$83.87	\$169.43	\$167.75	\$228.14
21	\$83.87	\$169.43	\$167.75	\$228.14
22	\$83.87	\$169.43	\$167.75	\$228.14
23	\$83.87	\$169.43	\$167.75	\$228.14
24	\$83.87	\$169.43	\$167.75	\$228.14
25	\$83.87	\$169.43	\$167.75	\$228.14
26	\$83.87	\$169.43	\$167.75	\$228.14
27	\$83.87	\$169.43	\$167.75	\$228.14
28	\$83.87	\$169.43	\$167.75	\$228.14
29	\$83.87	\$169.43	\$167.75	\$228.14
30	\$83.87	\$169.43	\$167.75	\$228.14
31	\$83.87	\$169.43	\$167.75	\$228.14
		•		·
32	\$83.87	\$169.43	\$167.75	\$228.14
33	\$86.07	\$173.85	\$172.13	\$234.10
34	\$89.41	\$180.61	\$178.82	\$243.20
35	\$92.87	\$187.60	\$185.75	\$252.61
36	\$96.45	\$194.83	\$192.90	\$262.34
37	\$100.26	\$202.52	\$200.51	\$272.70
38	\$104.18	\$210.44	\$208.36	\$283.37
39	\$108.22	\$218.60	\$216.43	\$294.35
40	\$112.49	\$227.22	\$224.97	\$305.96
41	\$116.87	\$236.08	\$233.74	\$317.89
42	\$121.48	\$245.40	\$242.97	\$330.44
43	\$126.21	\$254.95	\$252.43	\$343.30
44	\$131.18	\$264.97	\$262.35	\$356.80
45	\$136.25	\$275.23	\$272.50	\$370.61
46	\$141.56	\$285.95	\$283.12	\$385.04
47	\$147.10	\$297.14	\$294.19	\$400.10
48	\$152.87	\$308.79	\$305.73	\$415.79
49	\$158.86	\$320.91	\$317.73	\$432.11
50	\$165.09	\$333.49	\$330.19	\$449.06
51	\$171.56	\$346.54	\$343.11	\$466.63
52	\$178.25	\$360.06	\$356.49	\$484.83
53	\$185.17	\$374.04	\$370.34	\$503.66
54	\$192.44	\$388.72	\$384.87	\$523.43
55	\$199.94	\$403.87	\$399.87	\$543.83
56	\$207.78	\$419.72	\$415.56	\$565.17
57	\$215.86	\$436.03	\$431.71	\$587.13
58	\$224.28	\$453.04	\$448.56	\$610.04
59	\$233.05	\$470.76	\$466.09	\$633.89
60 61	\$242.16 \$251.62	\$489.17 \$508.28	\$484.32 \$503.24	\$658.68
62	\$251.62	\$508.28 \$508.28	\$503.24 \$503.24	\$684.41
				\$684.41
63 64	\$251.62	\$508.28	\$503.24	\$684.41
65	\$251.62	\$508.28 \$508.28	\$503.24 \$503.24	\$684.41 \$684.41
	\$251.62 \$251.62	*		*
>65 Non-Medicare Eligible	\$251.62	\$508.28	\$503.24	\$684.41
>65 Medicare Eligible **	\$251.62	\$508.28	\$503.24	\$684.41

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

<sup>\*\*-</sup> Maternity coverage, with Deductible and then Coinsurance, may be added to any subscriber's coverage for an additional rate of \$126 per month.

<sup>\*\*</sup>not available to new sales

### Individual Non-Medigap Business **District of Columbia**

#### PPO/BluePreferred - Underwritten HSA Plan - \$1200 Ded

**Proposed Monthly Premium Rates Effective 4/1/2012** 

Rx and Medical Combined for Ded, OOP Max and Lifetime Max\* MATERNITY COVERED\*

DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$1,200
 \$2,400

 80% / 20%
 60% / 40%

 \$2,800
 \$5,000

Base Rate \$173.34

Age 0-5	Ind \$95.34	Ind & Child(ren)	Ind & Adult	Family
6-18	\$84.94	\$171.57	\$169.87	\$231.03
19-20	\$126.02	\$254.56	\$252.04	\$342.77
21	\$126.02	\$254.56	\$252.04	\$342.77
22	\$126.02	\$254.56	\$252.04	\$342.77
23	\$126.02	\$254.56	\$252.04	\$342.77
24	\$126.02	\$254.56	\$252.04	\$342.77
25	\$126.02	\$254.56	\$252.04	\$342.77
26	\$126.02	\$254.56	\$252.04	\$342.77
27	\$126.02	\$254.56	\$252.04	\$342.77
28	\$126.02	\$254.56	\$252.04	\$342.77
29	\$126.02	\$254.56	\$252.04	\$342.77
30	\$126.02	\$254.56	\$252.04	\$342.77
31	\$126.02	\$254.56	\$252.04	\$342.77
32	\$126.02	\$254.56	\$252.04	\$342.77
33	\$129.31	\$261.21	\$258.62	\$351.73
34	\$134.34	\$271.36	\$268.68	\$365.40
35	\$139.54	\$281.87	\$279.08	\$379.55
36	\$144.91	\$292.72	\$289.82	\$394.16
37	\$150.63	\$304.28	\$301.26	\$409.72
38	\$156.53	\$316.18	\$313.05	\$425.75
39	\$162.59	\$328.44	\$325.19	\$442.25
40	\$169.01	\$341.39	\$338.01	\$459.70
41	\$175.59	\$354.70	\$351.19	\$477.61
42	\$182.53	\$368.70	\$365.05	\$496.47
43	\$189.63	\$383.06	\$379.27	\$515.80
44	\$197.09	\$398.12	\$394.18	\$536.08
45	\$204.71	\$413.52	\$409.43	\$556.82
46	\$212.69	\$429.63	\$425.38	\$578.51
47	\$221.01	\$446.44	\$442.02	\$601.14
48	\$229.68	\$463.94	\$459.35	\$624.72
49	\$238.69	\$482.15	\$477.38	\$649.23
50	\$248.05	\$501.06	\$496.10	\$674.69
51	\$257.76	\$520.67	\$515.51	\$701.10
52	\$267.81	\$540.98	\$535.62	\$728.44
53	\$278.21	\$561.99	\$556.42	\$756.73
54	\$289.13	\$584.04	\$578.26	\$786.44
55	\$300.40	\$606.80	\$600.80	\$817.08
56	\$312.19	\$630.61	\$624.37	\$849.14
57	\$324.32	\$655.12	\$648.64	\$882.15
<u>58</u> 59	\$336.97 \$350.15	\$680.69	\$673.95	\$916.57
60	\$363.84	\$707.30 \$734.96	\$700.29 \$727.68	\$952.40 \$989.65
60	\$378.05	\$734.96 \$763.67	\$727.68 \$756.11	\$1,028.31
62	\$378.05	\$763.67	\$756.11	\$1,028.31
63	\$378.05	\$763.67	\$756.11	\$1,028.31
64	\$378.05	\$763.67	\$756.11	\$1,028.31
65	\$378.05	\$763.67	\$756.11	\$1,028.31
Over 65	\$378.05	\$763.67	\$756.11	\$1,028.31
2.2100	ŢO	Ţ:	Ţ···	Ţ ·,· ·

\$10 Generic, \$25 Preferred Brand \$45 Non-Preferred Brand Copays \$1,500 Annual Max

\*\* - To include Maternity, with:
Deductible & Coinsurance
and no per pregnancy
maximum, add \$126 to the
monthly premium rate.
(Covers those maternity
services not mandated
by HB 1271, primarily
professional services.)

BSBS Code P803

<sup>\*\*</sup>not available to new sales

#### Individual Non-Medigap Business **District of Columbia**

#### PPO/BluePreferred - Underwritten HSA Plan - \$2700 Ded

Proposed Monthly Premium Rates Effective 4/1/2012

Rx and Medical Combined for Ded. OOP Max and Lifetime Max\* MATERNITY COVERED\*

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DEDUCTIBLE COINSURANCE **OUT-OF-POCKET MAXIMUM** 

\$199.62

\$207.35

\$215.34

\$223.84

\$232.59

\$241.61

\$251.14

\$260.93

\$271.23

\$281.79

\$292.87

\$304.20

\$316.05

\$328.41

\$341.29

\$354.69

\$368.60

\$383.02

\$397.96

\$413.42

In Network \$2,700 100% / 0% \$3,200

Out-Of-Network \$5,400 80% / 20% \$6,400

Base Rate

\$128.79

\$271.49

\$282.00

\$292.86

\$304.42

\$316.33

\$328.59

\$341.55

\$354.86

\$368.88

\$383.24

\$398.30

\$413.71

\$429.83

\$446.64

\$464.16 \$482.38

\$501.29

\$520.91

\$541.23

\$562.25 \$584.32

Age	Ind	Ind & Child(ren)	Ind & Adult	Family	
0-5	\$70.83	, ,			
6-18	\$63.11	\$127.48	\$126.21	\$171.65	
19-20	\$93.63	\$189.13	\$187.26	\$254.67	
21	\$93.63	\$189.13	\$187.26	\$254.67	
22	\$93.63	\$189.13	\$187.26	\$254.67	
23	\$93.63	\$189.13	\$187.26	\$254.67	
24	\$93.63	\$189.13	\$187.26	\$254.67	
25	\$93.63	\$189.13	\$187.26	\$254.67	
26	\$93.63	\$189.13	\$187.26	\$254.67	** -
27	\$93.63	\$189.13	\$187.26	\$254.67	
28	\$93.63	\$189.13	\$187.26	\$254.67	
29	\$93.63	\$189.13	\$187.26	\$254.67	
30	\$93.63	\$189.13	\$187.26	\$254.67	
31	\$93.63	\$189.13	\$187.26	\$254.67	
32	\$93.63	\$189.13	\$187.26	\$254.67	
33	\$96.08	\$194.08	\$192.15	\$261.33	

\$201.62

\$209.43

\$217.49

\$226.08

\$234.92

\$244.03

\$253.65

\$263.54

\$273.94

\$284.61

\$295.80

\$307.24

\$319.21

\$331.70

\$344.71

\$358.23

\$372.28

\$386.85

\$401.94

\$417.55

\$99.81

\$103.68

\$107.67

\$111.92

\$116.30

\$120.81

\$125.57

\$130.46

\$135.62

\$140.90

\$146.43

\$152.10

\$158.03

\$164.21

\$170.65

\$177.34

\$184.30

\$191.51

\$198.98

\$206.71

\$10 Generic, \$25 Preferred Brand \$45 Non-Preferred Brand Copays \$1,500 Annual Max

- To include Maternity, with: **Deductible & Coinsurance** and no per pregnancy maximum, add \$126 to the monthly premium rate. (Covers those maternity services not mandated by HB 1271, primarily professional services.)

54	\$214.82	\$433.94	\$429.64	\$584.32
55	\$223.19	\$450.85	\$446.39	\$607.09
56	\$231.95	\$468.54	\$463.90	\$630.91
57	\$240.97	\$486.75	\$481.93	\$655.43
58	\$250.37	\$505.74	\$500.74	\$681.00
59	\$260.16	\$525.51	\$520.31	\$707.62
60	\$270.33	\$546.07	\$540.66	\$735.30
61	\$280.89	\$567.40	\$561.78	\$764.02
62	\$280.89	\$567.40	\$561.78	\$764.02
63	\$280.89	\$567.40	\$561.78	\$764.02
64	\$280.89	\$567.40	\$561.78	\$764.02
65	\$280.89	\$567.40	\$561.78	\$764.02
Over 65	\$280.89	\$567.40	\$561.78	\$764.02

\*\*not available to new sales

BSBS Code P804

Individual Non-Medigap Business
PPO/BluePreferred - HIPAA Standard Plan - \$100 Ded 90% Coins
Proposed Monthly Premium Rates Effective 4/1/2012
District of Columbia

NO PHARMACY OR MAIL ORDER DRUGS\* FULL MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$100
 \$300

 90% / 10%
 70% / 30%

 \$2,500
 \$5,000

Base Rate \$1,164.83

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$640.66			
6-18	\$570.77	\$1,152.95	\$1,141.53	\$1,552.49
19-20	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
21	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
22	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
23	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
24	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
25	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
26	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
27	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
28	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
29	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
30	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
31	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
32	\$846.83	\$1,710.60	\$1,693.66	\$2,303.38
33	\$868.96	\$1,755.31	\$1,737.93	\$2,363.58
34	\$902.74	\$1,823.54	\$1,805.49	\$2,455.46
35	\$937.69	\$1,894.13	\$1,875.38	\$2,550.51
36	\$973.80	\$1,967.07	\$1,947.60	\$2,648.73
37	\$1,012.24	\$2,044.72	\$2,024.47	\$2,753.29
38	\$1,051.84	\$2,124.72	\$2,103.68	\$2,861.01
39	\$1,092.61	\$2,207.07	\$2,185.22	\$2,971.90
40	\$1,135.71	\$2,294.13	\$2,271.42	\$3,089.13
41	\$1,179.97	\$2,383.55	\$2,359.95	\$3,209.53
42	\$1,226.57	\$2,477.66	\$2,453.13	\$3,336.26
43	\$1,274.32	\$2,574.13	\$2,548.65	\$3,466.16
44	\$1,324.41	\$2,675.31	\$2,648.82	\$3,602.40
45	\$1,375.66	\$2,778.84	\$2,751.33	\$3,741.81
46	\$1,429.25	\$2,887.08	\$2,858.49	\$3,887.55
47	\$1,485.16	\$3,000.02	\$2,970.32	\$4,039.63
48	\$1,543.40	\$3,117.67	\$3,086.80	\$4,198.05
49	\$1,603.97	\$3,240.02	\$3,207.94	\$4,362.80
50	\$1,666.87	\$3,367.08	\$3,333.74	\$4,533.89
51	\$1,732.10	\$3,498.85	\$3,464.20	\$4,711.32
52	\$1,799.66	\$3,635.32 \$3,776.50	\$3,599.32	\$4,895.08
53 54	\$1,869.55 \$1,042.04	\$3,776.50	\$3,739.10	\$5,085.18 \$5,284.70
55	\$1,942.94 \$2,018.65	\$3,924.73 \$4,077.67	\$3,885.87 \$4,037.30	\$5,284.79 \$5,490.73
56	\$2,018.65	\$4,077.67	\$4,037.30 \$4,195.72	\$5,490.73 \$5,706.18
57	\$2,179.40	\$4,402.38	\$4,358.79	\$5,706.16
58	\$2,179.40	\$4,574.15	\$4,528.86	\$6,159.25
	\$2,352.96	\$4,752.97	\$4,705.91	\$6,400.04
60	\$2,444.98	\$4,938.86	\$4,889.96	\$6,650.34
61	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
62	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
63	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
64	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
65	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
Over 65	\$2,540.49	\$5,131.80	\$5,080.99	\$6,910.14
**not available to now calco	*	*	*	*

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

\*\*not available to new sales

BSBS Code P601

Individual Non-Medigap Business
PPO/BluePreferred - HIPAA Standard Plan - \$300 Ded 80% Coins
Proposed Monthly Premium Rates Effective 4/1/2012
District of Columbia

NO PHARMACY OR MAIL ORDER DRUGS\* NO MATERNITY\*\* ANNUAL PHYSICALS DEDUCTIBLE COINSURANCE OUT-OF-POCKET MAXIMUM 
 In Network
 Out-Of-Network

 \$300
 \$500

 80% / 20%
 60% / 40%

 \$2,500
 \$5,000

Base Rate \$748.46

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$411.65			
6-18	\$366.75	\$740.83	\$733.49	\$997.55
19-20	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
21	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
22	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
23	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
24	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
25	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
26	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
27	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
28	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
29	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
30	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
31	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
32	\$544.13	\$1,099.14	\$1,088.26	\$1,480.03
33	\$558.35	\$1,127.87	\$1,116.70	\$1,518.72
34	\$580.06	\$1,171.71	\$1,160.11	\$1,577.75
35	\$602.51	\$1,217.07	\$1,205.02	\$1,638.83
36	\$625.71	\$1,263.94	\$1,251.43	\$1,701.94
37	\$650.41	\$1,313.83	\$1,300.82	\$1,769.12
38	\$675.86	\$1,365.24	\$1,351.72	\$1,838.34
39	\$702.06	\$1,418.15	\$1,404.11	\$1,909.59
40	\$729.75	\$1,474.09	\$1,459.50	\$1,984.92
41	\$758.19	\$1,531.54	\$1,516.38	\$2,062.28
42	\$788.13	\$1,592.02	\$1,576.26	\$2,143.71
43	\$818.82	\$1,654.01	\$1,637.63	\$2,227.18
44 45	\$851.00 \$883.93	\$1,719.02 \$1,785.54	\$1,702.00 \$1,767.86	\$2,314.72 \$2,404.29
45	\$918.36	\$1,855.09	\$1,836.72	\$2,497.94
46	\$954.29	\$1,927.66	\$1,908.57	\$2,595.66
48	\$991.71	\$2,003.25	\$1,983.42	\$2,697.45
49	\$1,030.63	\$2,003.23	\$2,061.26	\$2,803.31
50	\$1.071.05	\$2,163.51	\$2,142.09	\$2,913.25
51	\$1,112.96	\$2,248.18	\$2,225.92	\$3,027.25
52	\$1,156.37	\$2,335.87	\$2,312.74	\$3,145.33
53	\$1,201.28	\$2,426.58	\$2,402.56	\$3,267.48
54	\$1,248.43	\$2,521.83	\$2,496.86	\$3,395.73
55	\$1,297.08	\$2,620.10	\$2,594.16	\$3,528.06
56	\$1,347.98	\$2,722.91	\$2,695.95	\$3,666.50
57	\$1,400.37	\$2,828.74	\$2,800.74	\$3,809.00
58	\$1,455.01	\$2,939.11	\$2,910.01	\$3,957.62
59	\$1,511.89	\$3,054.02	\$3,023.78	\$4,112.34
60	\$1,571.02	\$3,173.46	\$3,142.04	\$4,273.17
61	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10
62	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10
63	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10
64	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10
65	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10
Over 65	\$1,632.39	\$3,297.43	\$3,264.78	\$4,440.10

Pharmacy Prescriptions covered by Prescription Drug Card Rider (not optional), priced separately.

\*\*not available to new sales

BSBS Code P603

#### GHMSI dba CAREFIRST BLUECROSS BLUESHIELD

### Individual, non-Medigap Business - PPO/BluePreferred - Prescription Drug Card Rider District of Columbia

#### Underwritten Standard Product (open)

Proposed Monthly Premium Rates Effective 4/1/2012

Deductible = \$100

RETAIL: 30 Day Supply, Copay = \$10 Generic, \$25 Formulary Brand, \$45 Nonformulary MAIL ORDER: 90 Day Supply, Copay = \$20 Generic, \$50 Formulary Brand, \$90 Nonformulary

Annual Benefits Maximum = Unlimited

Base Rate = \$73.44

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$40.39			
6-18	\$35.99	\$72.69	\$71.97	\$97.88
19-20	\$53.39	\$107.85	\$106.78	\$145.22
21	\$53.39	\$107.85	\$106.78	\$145.22
22	\$53.39	\$107.85	\$106.78	\$145.22
23	\$53.39	\$107.85	\$106.78	\$145.22
24	\$53.39	\$107.85	\$106.78	\$145.22
25	\$53.39	\$107.85	\$106.78	\$145.22
26	\$53.39	\$107.85	\$106.78	\$145.22
27	\$53.39	\$107.85	\$106.78	\$145.22
28	\$53.39	\$107.85	\$106.78	\$145.22
29	\$53.39	\$107.85	\$106.78	\$145.22
30	\$53.39	\$107.85	\$106.78	\$145.22
31	\$53.39	\$107.85	\$106.78	\$145.22
32	\$53.39	\$107.85	\$106.78	\$145.22
33	\$54.79	\$110.67	\$109.57	\$149.02
34	\$56.92	\$114.97	\$113.83	\$154.81
35	\$59.12	\$119.42	\$118.24	\$160.80
36	\$61.40	\$124.02	\$122.79	\$167.00
37	\$63.82	\$128.92	\$127.64	\$173.59
38	\$66.32	\$133.96	\$132.63	\$180.38
39	\$68.89	\$139.15	\$137.77	\$187.37
40	\$71.60	\$144.64	\$143.21	\$194.76
41	\$74.39	\$150.28	\$148.79	\$202.35
42	\$77.33	\$156.21	\$154.66	\$210.34
43	\$80.34	\$162.29	\$160.69	\$218.53
43	\$83.50	\$168.67	\$167.00	\$227.12
45	\$86.73	\$175.20	\$173.47	\$235.91
46	\$90.11	\$182.02	\$180.22	\$245.10
46				
48	\$93.64 \$97.31	\$189.14 \$196.56	\$187.27 \$194.62	\$254.69
				\$264.68
49	\$101.13	\$204.28	\$202.25	\$275.07
50	\$105.09	\$212.29	\$210.19	\$285.85
51	\$109.21	\$220.59	\$218.41	\$297.04
52	\$113.46	\$229.20	\$226.93	\$308.62
53	\$117.87	\$238.10	\$235.74	\$320.61
54	\$122.50	\$247.45	\$245.00	\$333.19
55	\$127.27	\$257.09	\$254.54	\$346.18
56	\$132.27	\$267.18	\$264.53	\$359.76
57	\$137.41	\$277.56	\$274.81	\$373.74
58	\$142.77	\$288.39	\$285.53	\$388.33
59	\$148.35	\$299.66	\$296.70	\$403.51
60	\$154.15	\$311.38	\$308.30	\$419.29
61	\$160.17	\$323.55	\$320.35	\$435.67
62	\$160.17	\$323.55	\$320.35	\$435.67
63	\$160.17	\$323.55	\$320.35	\$435.67
64	\$160.17	\$323.55	\$320.35	\$435.67
65	\$160.17	\$323.55	\$320.35	\$435.67
>65 Non-Medicare Eligible	\$160.17	\$323.55	\$320.35	\$435.67
>65 Medicare Eligible **	\$160.17	\$323.55	\$320.35	\$435.67

<sup>\*\*</sup>not available to new sales

Individual, non-Medigap Business - Prescription Drug Card Rider

#### District of Columbia

## PPO/BluePreferred - Underwritten Saver (Low Cost Products) Plan PRESCRIPTION DRUG

#### **Proposed Monthly Premium Rates Effective 4/1/2012**

Deductible = \$150

RETAL (Acute) : 34 Day Supply, Copay = \$15 Generic, Discount on Brand Annual Benefits Maximum (on Generic only) = Unlimited

Base Rate = \$23.31

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$12.82			•

Age		Ind & Child(ren)	Ind & Adult	Family
0-5	\$12.82			
6-18	\$11.42	\$23.07	\$22.84	\$31.07
19-20	\$16.95	\$34.23	\$33.89	\$46.09
21	\$16.95	\$34.23	\$33.89	\$46.09
22	\$16.95	\$34.23	\$33.89	\$46.09
23	\$16.95	\$34.23	\$33.89	\$46.09
24	\$16.95	\$34.23	\$33.89	\$46.09
25	\$16.95	\$34.23	\$33.89	\$46.09
26	\$16.95	\$34.23	\$33.89	\$46.09
27	\$16.95	\$34.23	\$33.89	\$46.09
28	\$16.95	\$34.23	\$33.89	\$46.09
29	\$16.95	\$34.23	\$33.89	\$46.09
30	\$16.95	\$34.23	\$33.89	\$46.09
31	\$16.95	\$34.23	\$33.89	\$46.09
32	\$16.95	\$34.23	\$33.89	\$46.09
33	\$17.39	\$35.13	\$34.78	\$47.30
34	\$18.07	\$36.49	\$36.13	\$49.14
35	\$18.76	\$37.90	\$37.53	\$51.04
36	\$19.49	\$39.36	\$38.97	\$53.01
37	\$20.26	\$40.92	\$40.51	\$55.10
38	\$21.05	\$42.52	\$42.10	\$57.25
39	\$21.86	\$44.17	\$43.73	\$59.47
40	\$22.73	\$45.91	\$45.45	\$61.82
41	\$23.61	\$47.70	\$47.23	\$64.23
42	\$24.55	\$49.58	\$49.09	\$66.76
43	\$25.50	\$51.51	\$51.00	\$69.36
44	\$26.50	\$53.54	\$53.01	\$72.09
45	\$27.53	\$55.61	\$55.06	\$74.88
46	\$28.60	\$57.77	\$57.20	\$77.80
47	\$29.72	\$60.03	\$59.44	\$80.84
48	\$30.89	\$62.39	\$61.77	\$84.01
49				
50	\$32.10 \$33.36	\$64.84 \$67.38	\$64.20 \$66.71	\$87.31 \$90.73
51	\$34.66	\$70.02	\$69.32	\$94.28
52	\$36.01	\$72.75	\$72.03	\$97.96
53	\$37.41	\$75.57	\$74.83	\$101.76
54	\$38.88	\$78.54	\$77.76	\$105.76
55	\$40.40	\$81.60	\$80.79	\$109.88
56	\$41.98	\$84.80	\$83.96	\$114.19
57	\$43.61	\$88.10	\$87.23	\$118.63
58	\$45.31	\$91.54	\$90.63	\$123.26
59	\$47.09	\$95.11	\$94.17	\$128.07
60	\$48.93	\$98.83	\$97.86	\$133.08
61	\$50.84	\$102.70	\$101.68	\$138.28
62	\$50.84	\$102.70	\$101.68	\$138.28
63	\$50.84	\$102.70	\$101.68	\$138.28
64	\$50.84	\$102.70	\$101.68	\$138.28
65	\$50.84	\$102.70	\$101.68	\$138.28
>65 Non-Medicare Eligible		\$102.70	\$101.68	\$138.28
>65 Medicare Eligible *1	\$50.84	\$102.70	\$101.68	\$138.28

\*\*not available to new sales

#### GHMSI dba CAREFIRST BLUECROSS BLUESHIELD

# Individual, non-Medigap Business - PPO/BluePreferred - Prescription Drug Card Rider District of Columbia

#### HIPAA Standard Product (open)

Proposed Monthly Premium Rates Effective 4/1/2012

Deductible = \$100

Acute : 30 Day Supply, Copay = \$10 Generic, \$25 Formulary Brand, \$45 Nonformulary Maintenance : 31 to 60 Day Supply, Copay = \$20 Generic, \$50 Formulary Brand, \$90 Nonformulary Maintenance : 61 to 90 Day Supply, Copay = \$30 Generic, \$75 Formulary Brand, \$135 Nonformulary

Annual Benefits Maximum = Unlimited

Base Rate = \$111.99

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
0-5	\$61.59			
6-18	\$54.88	\$110.85	\$109.75	\$149.26
19-20	\$81.42	\$164.46	\$162.83	\$221.45
21	\$81.42	\$164.46	\$162.83	\$221.45
22	\$81.42	\$164.46	\$162.83	\$221.45
23	\$81.42	\$164.46	\$162.83	\$221.45
24	\$81.42	\$164.46	\$162.83	\$221.45
25	\$81.42	\$164.46	\$162.83	\$221.45
26	\$81.42	\$164.46	\$162.83	\$221.45
27	\$81.42	\$164.46	\$162.83	\$221.45
28	\$81.42	\$164.46	\$162.83	\$221.45
29	\$81.42	\$164.46	\$162.83	\$221.45
30	\$81.42	\$164.46	\$162.83	\$221.45
31	\$81.42	\$164.46	\$162.83	\$221.45
32	\$81.42	\$164.46	\$162.83	\$221.45
33	\$83.54	\$168.76	\$167.09	\$227.24
34	\$86.79	\$175.32	\$173.58	\$236.07
35	\$90.15	\$182.11	\$180.30	\$245.21
36	\$93.62	\$189.12	\$187.25	\$254.66
37	\$97.32	\$196.59	\$194.64	\$264.71
38	\$101.13	\$204.28	\$202.25	\$275.07
39	\$105.05	\$212.19	\$210.09	\$285.73
40	\$109.19	\$220.56	\$218.38	\$297.00
41	\$113.45	\$229.16	\$226.89	\$308.57
42	\$117.93	\$238.21	\$235.85	\$320.76
43	\$122.52	\$247.48	\$245.03	\$333.25
44	\$127.33	\$257.21	\$254.67	\$346.34
45	\$132.26	\$267.17	\$264.52	\$359.75
46	\$137.41	\$277.57	\$274.82	\$373.76
47	\$142.79	\$288.43	\$285.57	\$388.38
48	\$148.39	\$299.74	\$296.77	\$403.61
49	\$154.21	\$311.50	\$308.42	\$419.45
50	\$160.26	\$323.72	\$320.52	\$435.90
51	\$166.53	\$336.39	\$333.06	\$452.96
52	\$173.02	\$349.51	\$346.05	\$470.63
53	\$179.74	\$363.08	\$359.49	\$488.90
54	\$186.80	\$377.33	\$373.60	\$508.09
55	\$194.08	\$392.04	\$388.16	\$527.89
56	\$201.69	\$407.42	\$403.39	\$548.61
57	\$209.53	\$423.26	\$419.07	\$569.93
58	\$217.71	\$439.77	\$435.42	\$592.17
59	\$226.22	\$456.96	\$452.44	\$615.32
60	\$235.07	\$474.84	\$470.13	\$639.38
61	\$244.25	\$493.39	\$488.50	\$664.36
62	\$244.25	\$493.39	\$488.50	\$664.36
63	\$244.25	\$493.39	\$488.50	\$664.36
64	\$244.25	\$493.39	\$488.50	\$664.36
65	\$244.25	\$493.39	\$488.50	\$664.36
Over 65	\$244.25	\$493.39	\$488.50	\$664.36
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\*\*not available to new sales

BSBS Code RW16

#### GHMSI dba CAREFIRST BLUECROSS BLUESHIELD

## Individual, non-Medigap Business - PPO/BluePreferred - Prescription Drug Card Rider District of Columbia

#### HIPAA Old Standard Product (Closed) - Grandfathered

Proposed Monthly Premium Rates Effective 4/1/2012

Deductible = \$100

RETAIL (Acute): 34 Day Supply, Copay = \$10 Generic, \$20 Brand Name RETAIL (Maintenance): 35 to 102 Day Supply, Copay = \$20 Generic, \$40 Brand Name MAIL ORDER: Up to 102 Day Supply, Copay = \$20 Generic, \$40 Brand Name

Annual Benefits Maximum = \$1,500 (100% member coinsurance thereafter)

Base Rate = \$147.88

Age	Ind	Ind & Child(ren)	Ind & Adult	Family
<21	\$107.51	\$217.17	\$215.02	\$292.42
21	\$107.51	\$217.17	\$215.02	\$292.42
22	\$107.51	\$217.17	\$215.02	\$292.42
23	\$107.51	\$217.17	\$215.02	\$292.42
24	\$107.51	\$217.17	\$215.02	\$292.42
25	\$107.51	\$217.17	\$215.02	\$292.42
26	\$107.51	\$217.17	\$215.02	\$292.42
27	\$107.51	\$217.17	\$215.02	\$292.42
28	\$107.51	\$217.17	\$215.02	\$292.42
29	\$107.51	\$217.17	\$215.02	\$292.42
30	\$107.51	\$217.17	\$215.02	\$292.42
31	\$107.51	\$217.17	\$215.02	\$292.42
32	\$107.51	\$217.17	\$215.02	\$292.42
33	\$110.32	\$222.84	\$220.64	\$300.07
34	\$114.61	\$231.51	\$229.21	\$311.73
35	\$119.04	\$240.47	\$238.09	\$323.80
36	\$123.63	\$249.73	\$247.26	\$336.27
37	\$128.51	\$259.59	\$257.02	\$349.54
38	\$133.54	\$269.74	\$267.07	\$363.22
39	\$138.71	\$280.20	\$277.42	\$377.30
40	\$144.18	\$291.25	\$288.37	\$392.18
41	\$149.80	\$302.60	\$299.60	\$407.46
42	\$155.72	\$314.55	\$311.44	\$423.55
43	\$161.78	\$326.80	\$323.56	\$440.04
44	\$168.14	\$339.64	\$336.28	\$457.34
45	\$174.65	\$352.79	\$349.29	\$475.04
46	\$181.45	\$366.53	\$362.90	\$493.54
47	\$188.55	\$380.86	\$377.09	\$512.85
48	\$195.94	\$395.80	\$391.88	\$532.96
49	\$203.63	\$411.33	\$407.26	\$553.88
50	\$211.62	\$427.46	\$423.23	\$575.60
51	\$219.90	\$444.19	\$439.80	\$598.12
52	\$228.47	\$461.52	\$456.95	\$621.45
53	\$237.35	\$479.44	\$474.69	\$645.58
54	\$246.66	\$498.26	\$493.33	\$670.93
55	\$256.28	\$517.68	\$512.55	\$697.07
56	\$266.33	\$537.99	\$532.66	\$724.42
57	\$276.68	\$558.90	\$553.37	\$752.58
58	\$287.48	\$580.71	\$574.96	\$781.94
59	\$298.72	\$603.41	\$597.44	\$812.51
60	\$310.40	\$627.01	\$620.80	\$844.29
61	\$322.53	\$651.50	\$645.05	\$877.27
62	\$322.53	\$651.50	\$645.05	\$877.27
63	\$322.53	\$651.50	\$645.05	\$877.27
64	\$322.53	\$651.50	\$645.05	\$877.27
65	\$322.53	\$651.50	\$645.05	\$877.27
Over 65	\$322.53	\$651.50	\$645.05	\$877.27

<sup>\*\*</sup>not available to new sales

BSBS Code RW13

Filing Company: Group Hospitalization and Medical Services, Inc. State Tracking Number:

Company Tracking Number: 1695

TOI: H21 Health - Other Sub-TOI: H21.000 Health - Other

Product Name: DC PPO UW & HIPAA - PPACA

Project Name/Number: 1695\_DC PPO UW & HIPAA - PPACA/1695

#### **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Actuarial Justification

Comments:

Attachment:

1695\_DC\_PPO UW - PPACA - Actuarial Memorandum.pdf

Item Status: Status

Date:

Bypassed - Item: Rate Summary Worksheet

Bypass Reason: n/a

Comments:

Item Status: Status

Date:

Bypassed - Item: Consumer Disclosure Form

Bypass Reason: Does not meet or exceed the "subject to review" threshold

Comments:

# GHMSI (NAIC No. 53007) dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business PPO (BluePreferred)

**District of Columbia** 

Underwritten & HIPAA
Standard, Saver, and HSA - PPACA
Medical & Rx

Rate Filing # 1695 Actuarial Memorandum

**Effective 4/1/2012** 

# GHMSI (NAIC No. 53007) dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business PPO (BluePreferred) District of Columbia Underwritten & HIPAA Standard, Saver, and HSA - PPACA Rate Filing # 1695 Actuarial Memorandum Table of Contents

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#### **ACTUARIAL CERTIFICATION**

I,Brad Boban, am a Pricing Actuary with CareFirst BlueCross BlueShield of which GHMSI is a subsidiary. I am a member of the American Academy of Actuaries. I have been involved in the development of these rates.

To the best of my knowledge, these rating methodologies comply with applicable laws and regulations of the District of Columbia, and produce premiums that are reasonable in relation to benefits, and are based on sound and commonly accepted actuarial principles.



Digitally signed by Brad Boban DN: cn=Brad Boban, o=CareFirst BlueCross email=brad.boban@carefirst.com, c=US Date: 2011.12.02 11:55:22 -05'00'

Brad Boban, ASA, MAAA Senior Actuarial Assistant, Supervisor **GHMSI** Mail Drop-Point 01-780 10455 Mill Run Circle Owings Mills, Md. 21117

#### GHMSI (NAIC No. 53007) dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business Rate Filing # 1695 PPO (BluePreferred) Underwritten & HIPAA Standard, Saver, and HSA - PPACA

The attached rate filing pertains to the individual, non-Medigap business of GHMSI dba CareFirst BlueCross BlueShield.

The following is a summary of proposed rate changes included in the filing. The changes are over the most recently filed rates, in filing 1655. Rates included in this filing are proposed to have an effective date of 4/1/2012.

Product	Medical Rate Change (04/2012 over 01/2012 Rate Level)	Rx Rate Change (04/2012 over 01/2012 Rate Level)	Total Rate Change (04/2012 over 01/2012 Rate Level)	**Total Annual Rate Change (04/2012 over 04/2011 Rate Level) - excluding age change
UW Standard \$100 - 90%	1.7%	1.7%	1.7%	1.7%
UW Standard \$300 - 90%	1.7%	1.7%	1.7%	1.7%
UW Standard \$300 - 80%	1.7%	1.7%	1.7%	1.7%
UW Standard \$500 - 80%	1.7%	1.7%	1.7%	1.7%
UW Standard \$750 - 80% *	1.7%	1.7%	1.7%	1.7%
UW Standard \$2500 - 80%	1.7%	1.7%	1.7%	1.7%
UW Saver \$2500 - 70%	1.7%	1.7%	1.7%	1.7%
UW Saver \$5000 - 100%	1.7%	1.7%	1.7%	1.7%
UW Saver \$10000 - 100%	1.7%	1.7%	1.7%	1.7%
UW HSA \$1200 Option	9.6%	n/a	9.6%	-10.2%
UW HSA \$2700 Option	0.0%	n/a	0.0%	-25.4%
HIPAA Standard \$100 - 90%	1.7%	1.7%	1.7%	-5.2%
HIPAA Standard \$300 - 80%	1.7%	1.7%	1.7%	-5.3%
UW Standard	1.7%	1.7%	1.7%	1.7%
UW Saver	1.7%	1.7%	1.7%	1.7%
UW HSA	5.9%	0.0%	5.9%	-16.1%
HIPAA Standard	1.7%	1.7%	1.7%	-5.3%
Composite	4.5%	1.7%	4.4%	-11.4%

These rate changes will also apply to the 10%, 25% and 50% CounterOffers.

As of 12/31/10, the "Risk-Based Capital" (RBC) percentage for GHMSI and CFMI were 1098% and 667% respectively. Both GHMSI and CFMI own 50/50 of CareFirst Holdings of which the key asset is CareFirst BlueChoice. In 2011, two independent actuarial consultants, Milliman and the Lewin Group, updated their recommended optimal RBC ranges for both legal entities (including their share of CareFirst Holdings) to reflect the impact of Federal Health Care Reform (FHCR). Based on their surplus evaluations, management filed with their respective regulators revised GHMSI and CFMI RBC ranges of 1000-1300% (Board-approved) and 1050-1350% (Board-approved at their September meetings). These ranges have increased significantly over the prior 2008 ranges by 150-250% due to changes and uncertainty posed by FHCR. RBC ratios are calculated on an authorized control level basis.

<sup>\*</sup> The 25% Counter Offer of the PPO Standard \$750 option will be used for the PPO QTC Coverage. Prior to PPACA, the PPO QTC had the same rate as the PPO OE. However, the PPO OE is now a closed, grandfathered product with different benefits than the PPO QTC product. The PPO OE rate was set equal to 125% of the equivalent Underwritten PPO Option. Using this logic, the PPO QTC rate should be maintained at the 125% of the equivalent PPO Underwritten option.

<sup>\*\*</sup>The shaded annual rate changes are weighted averages (revenue based).

# CareFirst BlueCross BlueShield (GHMSI) Pricing Analysis - Individual, Non-Medigap Underwritten and HIPAA business - PPACA Experience Period: Incurred 07/2010 - 06/2011, Paid Thru 09/2011 Rate Filing Effective 04/2012

	Experience Period:	Start Incurred thru Paid thru Midpt	7/1/2010 6/30/2011 9/30/2011 12/30/2010		į	Projection Period:		Start Thru Midpt Trend Mos	4/1/2012 6/30/2012 5/16/2012 22.5					TARGET LO	SS RATIO =	Standard	77.2% 78.6% 75.2%			-CDH Trend CDH Trend t Rate Level	7.0% 8.5% 1/1/2012		Rx Rebates Capitation Trend	-5.9% 4.0%		
1 2	3	4 Exp Pd	5	6	7	8	9	10	11 Incurred +	12	13	14	15	16 Capitation	17	18	19	20 Income at	21 Proi LR at	22 Incremen	23 stal Rate	24	25	26 LR w/	27	28
		Member Months	Contracts 09/2011	Members 09/2011	Distribution	Incurred Claims	Capitation	Rebates	Capitations + Rebates	Income	Loss Ratio	Trend Assumed	Trend Factor	s Trend @ 4%	Projected Claims	Required Income	IAF	Current 01/2012 Level	Current	Increase: 04 01/2	/2012 Over	Generated Income	Proposed - Needed Income	Proposed Increase	Renewal Rate 04/2012 Over	
Medical Experience																										
Underwritten	Standard Saver	1,742 692	693 274	800 305	23.4% 9.3%	\$150,041 \$35,010	\$1,148 \$456	\$0 \$0	\$151,189 \$35,466	\$395,762 \$92,349	38.2% 38.4%	7.0% 7.0%	1.1353 1.1353	1.0763	\$171,571 \$40,236	\$218,179 \$53,513	1.0713		40.5% 37.6%		1.7%		\$212,998 \$55,366	39.8% 37.0%	-48.5% -50.0%	1.7% 1.7%
	HSA (incl Rx) UW Total	22,409 24,843	1,899 2,866	2,532 3,637	64.1% 96.8%	\$2,712,223 \$2,897,273	\$14,768 \$16,372	(\$19,821) (\$19,821)	\$2,707,169 \$2,893,824	\$3,706,897 \$4,195,008	73.0% 69.0%	8.5% 8.4%	1.1653	1.0763	\$3,153,300 \$3,365,107	\$4,084,487	0.9355	\$3,467,830 \$3,998,857	90.9%	17.8%	5.9% 5.3%	\$3,670,950	(\$413,537) (\$145,174)	85.9% 79.9%	-6.7% -10.8%	-16.1% -13.8%
	OW Total	24,043	2,000	3,037	90.0%	\$2,097,273	\$10,372	(\$19,021)	\$2,093,024	\$4,195,006	69.0%	0.476	1.1034	1.0763	\$3,363,107	\$4,330,176	0.9552	\$3,990,007	04.2%	0.9%	3.3%	\$4,211,005	(\$145,174)	79.9%	-10.6%	-13.6%
HIPAA	Standard HIPAA Total	1,218	95 95	113 113	3.2% 3.2%	\$828,893 \$828,893	\$803 \$803	\$0 \$0	\$829,696 \$829.696	\$1,174,222 \$1,174,222	70.7% 70.7%	7.0%	1.1353	1.0763	\$941,872 \$941.872		0.9944	\$1,167,621 \$1,167,621	80.7% 80.7%	2.6%	1.7%		(\$10,262) (\$10,262)	79.3% 79.3%	-5.3% -5.3%	-6.1% -6.1%
	HIPAA IOIAI	1,210	95	113	3.2%	\$020,093	\$003	\$0	\$029,090	\$1,174,222	70.7%	7.0%	1.1353	1.0763	\$941,072	\$1,197,733	0.9944	\$1,107,021	80.7%	2.0%	1.7%	\$1,107,470	(\$10,262)	79.3%	-5.5%	-0.1%
Medical - Underwritten & HIPAA	Standard	2.960	788	913	26.6%	\$978.934	\$1.951	\$0	\$980.885	\$1.569.984	62.5%	7.0%	1.1353	1.0763	\$1.113.442	\$1.415.911	1.0138	\$1.591.590	70.0%	-11.0%	1.7%	\$1.618.647	\$202.736	68.8%	-16.4%	-4.5%
	Saver	692	274 1.899	305	9.3% 64.1%	\$35,010 \$2,712,223	\$456 \$14.768	\$0 \$0 (\$19.821)	\$35,466 \$2,707,169	\$92,349 \$3,706,897	38.4%	7.0% 7.0% 8.5%	1.1353	1.0763	\$40,236 \$3,153,300	\$53,513	1.1593		37.6% 90.9%		1.7% 1.7% 5.9%	\$108,878	\$55,366 (\$413,537)	37.0%	-50.9% 11.3%	0.0%
	HSA (incl Rx) UW & HIPAA Total	22,409 26,061	2,961	3,750	100.0%	\$3,726,166	\$17,175	(\$19,821)	\$3,723,520	\$5,369,230	73.0% 69.3%	8.1%	1.1553		\$4,306,978		0.9355	\$5,166,478	83.4%		4.5%		(\$155,436)	85.9% 79.8%	1.5%	-1.4%
Rx Experience																										
Underwritten	Standard	1.742	693	800	23.4%	\$44,998	\$0	(\$2.641)	\$42.357	\$96.342	44.0%	7.0%	1.1353	1.0000	\$48.086	\$61.149	1.0417	\$100.358	47.9%	-39.1%	1.7%	\$102,064	\$40.915	47.1%	-39.1%	1.7%
Underwritten	Saver	692	274 1 899		9.3% 64.1%	\$44,998 \$495 \$0	\$0	(\$2,641)	\$42,357 \$466	\$13,869	3.4%	7.0%	1.1353	1.0000	\$48,086 \$529		1.0318	\$14,310	47.9% 3.7% 0.0%	-95.1%	1.7%		\$13,849	47.1% 3.6% 0.0%	-95.1%	1.7%
	HSA (Rx incl w/ Medical) UW Total	22,409 24,843	1,899 2,866	2,532 3,637	96.8%	\$45,493	\$0 \$0	(\$2,670)	\$42,823	\$110,211	0.0% 38.9%	7.0%	1.1353	1.0000	\$48,615		1.0404	\$114,668	42.4%	0.0% -46.1%	0.0% 1.7%	\$116,617	\$54,764	41.7%	0.0% -46.1%	0.0% 1.7%
HIPAA	Standard	1 218	95	113	0.00/	\$163.959	en.	(\$0,623)	\$154.336	\$145 151	106.3%	7.0%	1 1353	1 0000	\$175.211	\$222.807	1 0472	\$152.003	115.3%	46.6%	1.7%	\$154 587	(\$68 220)	113.3%	46.6%	1.7%
HIPAA	HIPAA Total	1,218	95	113	3.2% 3.2%	\$163,959	\$0	(\$9,623)	\$154,336	\$145,151	106.3%	7.0%	1.1353		\$175,211		1.0472	\$152,003	115.3%		1.7%		(\$68,220)	113.3%	46.6%	1.7%
Rx - Underwritten & HIPAA																										
RX - Underwritten & HIPAA	Standard	2,960	788	913	26.6%	\$208,957	\$0	(\$12,264)	\$196,693	\$241,493	81.4%	7.0%	1.1353	1.0000	\$223,297		1.0450	\$252,361	88.5%		1.7%		(\$27,305)	87.0%	12.5%	1.7%
	Saver HSA (incl Rx)	692 22,409	274 1,899	2,532	9.3% 64.1%	\$495 \$0	\$0 \$0	(\$29) \$0	\$466 \$0	\$13,869 \$0	3.4% 0.0%	7.0% 0.0%	1.1353 0.0000	1.0000 0.0000	\$529 \$0	\$0	1.0318 0.0000	\$14,310 \$0	3.7% 0.0%	0.0%	1.7% 0.0%	\$0	\$13,849 \$0	3.6% 0.0%	-95.1% 0.0%	1.7% 0.0%
	UW & HIPAA Total	26,061	2,961	3,750	100.0%	\$209,452	\$0	(\$12,294)	\$197,159	\$255,362	77.2%	7.0%	1.1353	1.0000	\$223,826	\$284,660	1.0443	\$266,671	83.9%	6.7%	1.7%	\$271,204	(\$13,456)	82.5%	6.7%	1.7%
Medical & Rx Experience COMBI	NED																									i
Underwritten	Standard	1.742	693	800	23.4%	\$195.039	\$1.148	(\$2.641)	\$193,546	\$492,104	39.3%	7.0%	1.1353	1.0763	\$219.657	\$279.327	1.0655	\$524.327	41.9%	-46.7%	1.7%	\$533,241	\$253.913	41.2%	-46.7%	1.7%
	Saver HSA (incl Rx)	692 22.409	274 1.899		9.3% 64.1%	\$35,505 \$2,712,223	\$456 \$14.768	(\$29) (\$19.821)	\$35,932 \$2,707,169	\$106,219 \$3,706,897	33.8% 73.0%	7.0% 8.5%	1.1353 1.1653	1.0763	\$40,765 \$3,153,300		1.1426 0.9355		33.6% 90.9%		1.7% 5.9%		\$69,215 (\$413,537)	33.0% 85.9%	-55.3% -6.7%	1.7% -16.1%
·	UW Total	24,843	2,866	3,637	96.8%	\$2,942,767	\$16,372	(\$22,491)	\$2,936,648	\$4,305,219	68.2%	8.4%	1.1629	1.0763	\$3,413,722	\$4,418,031	0.9555	\$4,113,525	83.0%	7.4%	5.2%	\$4,327,622	(\$90,410)	78.9%	-11.5%	-13.3%
HIPAA	Standard	1.218	95	113	3.2%	\$992.852	\$803	(\$9.623)	\$984.031	\$1.319.373	74.6%	7.0%	1.1353	1.0763	\$1.117.082	\$1,420,540	1.0002	\$1.319.624	84.7%	7.6%	1.7%	\$1.342.057	(\$78,483)	83.2%	0.3%	-5.3%
	HIPAA Total	1,218	95	113	3.2%	\$992,852	\$803	(\$9,623)	\$984,031	\$1,319,373	74.6%	7.0%	1.1353	1.0763	\$1,117,082	\$1,420,540	1.0002	\$1,319,624	84.7%	7.6%	1.7%	\$1,342,057	(\$78,483)	83.2%	0.3%	-5.3%
Medical - Underwritten & HIPAA																										
	Standard Saver	2,960 692	788 274	913 305	26.6% 9.3%	\$1,187,891 \$35.505	\$1,951 \$456	(\$12,264) (\$29)	\$1,177,578 \$35,932	\$1,811,476 \$106,219	65.0% 33.8%	7.0% 7.0%	1.1353 1.1353	1.0763 1.0763	\$1,336,739 \$40,765		1.0179 1.1426		72.5% 33.6%		1.7% 1.7%		\$175,431 \$69,215	71.3% 33.0%	-12.3% -55.3%	-3.3% 1.7%
	HSA (incl Rx) UW & HIPAA Total	22,409 26.061	1,899	2,532 3,750	64.1% 100.0%	\$2,712,223 \$3,935,619	\$14,768 \$17,175	(\$19,821) (\$32,115)	\$2,707,169 \$3,920,679	\$3,706,897 \$5,624,592	73.0%	8.5% 8.0%	1.1653	1.0763	\$3,153,300 \$4,530,804	\$4,084,487	0.9355		90.9%	17.8%	5.9%		(\$413,537) (\$168,892)	85.9% 79.9%	-6.7% -8.7%	-16.1% -11.4%
	OW WITH AA TOTAL	20,001	2,801	3,730	100.0%	40,000,019	ψ17,175	(402,110)	<i>\$</i> 3,320,078	40,024,032	00.776	0.076	1.1500	1.0703	\$4,000,004	90,000,071	0.5000	φυ, 400, 140	03.4%	7.570	4.470	40,000,079	(\$100,082)	10.0%	-0.7 /0	-11.470

# CareFirst BlueCross BlueShield (GHMSI) Pricing Analysis - Individual, Non-Medigap Underwritten and HIPAA business - PPACA Experience Period: Incurred 07/2010 - 06/2011, Paid Thru 09/2011 Rate Filling Effective 04/2012

Start Incurred thru Paid thru Midpt 7/1/2010 6/30/2011 9/30/2011 4/1/2012 6/30/2012 5/16/2012 TARGET LOSS RATIO = H.S.A. Standard 77.2% 78.6% 75.2% Non-CDH Trend 7.0% 8.5% 1/1/2012 Rx Rebate -5.9% 4.0% Capitation Trend CDH Trend Midpt Trend Mos Current Rate Level 12/30/2010 22.5 Saver 5 9 10 11 14 15 16 17 18 19 27 6 12 13 24 25 26 LR w/ Exp Pd Member Months Income at Current 01/2012 Level Proj LR at Current I Rate Level Incremental Rate Incurred + Capitation Trend Assumed Trend Factor s Trend @ rease: 04/2012 Ove 01/2012 Renewal Rate Increase 04/2012 Over 04/2011 Needed Income Medical Experience Underwritter Std \$100 / 90% Std \$300 / 90% Std \$300 / 80% Std \$500 / 80% \$51,227 \$46,647 \$78,860 \$113,455 \$71,754 \$69,234 2.0% 2.6% 3.3% 7.1% 4.5% 3.8% \$9,819 \$7,745 \$37,299 \$51,014 \$96 \$102 \$204 \$320 \$187 \$239 \$9,914 \$7,848 \$37,503 \$51,334 20.9% 18.0% 50.9% 48.8% 32.4% 38.7% 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 \$11,250 \$8,903 \$42,563 \$58,258 \$14,306 \$11,322 \$54,126 \$74,084 \$30,501 \$33,840 -71.6% -75.3% -30.2% -33.6% -56.8% -50.3% -71.6% -75.3% -30.2% -33.6% -56.8% -50.3% 145 155 \$47,471 \$43,553 \$50,371 \$45,867 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 155 310 485 284 363 349 166 177 12,506 19.4% 54.9% 52.2% 34.0% 39.1% 99 210 134 113 114 253 153 130 \$73,665 \$105,091 1.0526 1.0615 54.0% 51.3% Std \$750 / 80% Std \$2500 / 80% \$20,951 \$23,214 \$21,138 \$23,453 \$65,308 \$60,672 \$23,986 \$26,611 1.0803 1.1220 \$70,555 \$68,077 \$41,253 \$35,394 33.4% 38.4% 141 60 73 1,053 4.8% 2.0% 2.5% 35.6% 45.2% 23.9% 35.4% 89.9% 44.3% 23.6% 34.0% 108.2% 43.6% 23.2% 33.5% 98.8% -41.1% -68.6% -54.7% 14.9% Svr \$2500 / 70% 163 62 \$24,601 \$230 \$109 \$24.831 \$54.896 1.1353 1.1353 1.0763 1.0763 \$28,176 \$37,473 1.1584 1.1478 \$63,589 -41.1% -68.6% \$64,670 \$27,197 Svr \$5000 / 100% \$5,380 \$5,489 \$22,939 \$6,226 \$8,280 \$7,759 \$2,966,505 \$26,330 \$26,777 \$18 498 Svr \$10000 / 100% HSA \$1200 / 80% 80 \$5,029 \$1,974,587 \$117 \$0 (\$16.839 \$5 145 \$14.514 1.1353 1.0763 \$5,834 \$2,290,197 1.1808 \$17,139 \$2,115,837 -54.7% 40.2% \$17.430 \$9,671 HSA (incl Rv) \$8 242 \$2 186 551 \$2 318 957 \$737,636 \$863,103 28.6% Standard Std \$100 / 90% 0.8% \$397.867 \$398,112 \$454,242 87.6% 7.0% 1.1353 1.0763 \$451,945 \$489,927 \$574,717 1.0163 \$461,648 97.9% Std \$300 / 80% 2.4% 3.2% \$431,026 \$558 \$431,584 \$719,979 59.9% 70.7% 7.0% 1.1353 1.0763 \$623,016 0.9805 69.4% \$717,975 \$94,959 68.2% -6.3% -6.1% HIPAA Tota \$1,197,733 0.9944 \$1,187,470 Medical - Underwritten & HIPAA (\$68,300) \$35,326 Std \$100 / 90% 85 77 169 2.9% \$407,686 81.3% \$463,195 \$589,023 15.0% 89.09 -5.1% 1.7% -5.5% 1.7% 1.7% 1.7% 1.7% 1.7% -10.2% -25.4% 1.1353 1.1353 Std \$300 / 90% Std \$300 / 80% 155 1,157 2.6% 5.7% \$7,745 \$468,325 \$102 \$762 \$7,848 \$469,087 \$43,553 \$793,645 18.0% 59.1% 7.0% 7.0% 1.0763 1.0763 \$8,903 \$532,490 \$11,322 \$677,142 1.0531 \$45,867 \$783,515 19.4% 68.0% -75.3% -13.6% \$46,647 \$796,835 19.1% 66.8% -75.3% -19.7% 0.9872 \$119,693 210 134 113 141 60 73 1,053 5.7% 7.1% 4.5% 3.8% 4.8% 2.0% 2.5% 35.6% \$0 \$0 \$0 \$0 \$0 59.1% 48.8% 32.4% 38.7% 45.2% 23.9% 35.4% 89.9% 48.8% 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 -13.6% -33.6% -56.8% -50.3% -41.1% -68.6% -54.7% 40.2% -17.3% -19.7% -33.6% -56.8% -50.3% -41.1% -68.6% -54.7% 14.9% 485 284 363 349 166 177 253 153 130 163 Std \$500 / 80% \$51,014 \$20,951 \$320 \$187 \$51,334 \$21,138 \$105.091 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 8.5% 8.5% \$58,258 \$74,084 1.0615 \$111,558 52.2% \$113,455 \$39,371 \$41,253 51.3% Std \$750 / 80% \$65,308 \$23,986 \$30.501 1.0803 \$70,555 34.0% \$71.754 33.4% Std \$/50 / 80% Std \$2500 / 80% Svr \$2500 / 70% Svr \$5000 / 100% Svr \$10000 / 100% HSA \$1200 / 80% \$23,453 \$23,453 \$24,831 \$5,489 \$5,145 \$23,986 \$26,611 \$28,176 \$6,226 \$5,834 \$2,290,197 \$68,077 \$63,589 \$26,330 \$17,139 \$2,115,837 39.1% 44.3% 23.6% 34.0% 108.2% 63.8% 38.4% 43.6% 23.2% 33.5% 98.8% \$23,214 \$24,601 \$239 \$230 \$60,672 \$54,896 \$33,840 \$37,473 1.1220 \$69,234 \$64,670 \$35,394 \$27,197 \$230 \$109 \$117 \$8,242 \$6,526 \$17,175 \$24,601 \$5,380 \$5,029 \$1,974,587 \$54,896 \$22,939 \$14,514 \$2,186,551 \$37,473 \$8,280 \$7,759 \$2,966,505 \$1,117,982 1.1478 1.1808 0.9677 \$26,777 \$17,430 \$18,498 \$9,671 62 80 1,391 \$1,965,989 \$2,318,957 12,506 \$647,548 \$234,011 28.6% \$3,726,16 \$5,553,911 \$5,398,475 Rx Experience Underwritten Standard 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 -50.9% -45.4% -12.2% -30.5% -58.8% -49.3% -93.0% -94.9% -100.9% -50.9% -45.4% -12.2% -30.5% -58.8% -49.3% -93.0% -94.9% -100.9% Std \$100 / 90% Std \$300 / 90% \$2,641 \$3,589 \$11,864 \$13,495 \$7,022 \$8,552 \$17,606 \$25,352 35.4% 39.5% 63.4% 50.1% \$2,822 \$3,835 \$12,678 \$14,421 \$7,430 \$9,080 \$18,668 \$26,825 \$3,841 \$4,203 \$2,546 \$8,487 \$2,486 \$3,378 \$3,589 \$4,877 \$7,306 \$8,928 38.6% 43.0% 145 155 310 485 284 363 349 166 177 2.0% 2.6% 3.3% 7.1% 4.5% 3.8% 4.8% 2.0% 2.5% 35.6% 28.6% \$0 \$0 \$0 \$0 \$0 \$0 \$0 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% Std \$300 / 80% 114 253 153 130 163 62 80 1,391 (\$696) (\$792) (\$328) (\$459) (\$23) (\$7) \$1 \$11,168 \$12,703 \$16,122 \$18,338 1.0426 \$18,356 \$26,377 69.1% 54.7% 67.9% 99 210 134 113 141 60 73 1,053 Std \$500 / 80% 53.8% 1.0402 1.0432 1.0310 1.0319 1.0337 Std \$750 / 80% \$5,589 \$5,261 \$7,361 \$372 \$113 \$17,735 29.7% 36.7% 4.8% 3.5% -0.6% \$5,973 \$8,357 \$422 \$128 \$7.596 \$18,448 32.4% 39.9% 5.3% 3.8% -0.7% \$18,761 \$11 166 31.8% \$7,820 \$395 \$120 (\$20) \$20,076 \$7,738 \$3,272 \$2,859 \$18,448 \$20,944 \$7,978 \$3,376 \$2,956 \$21,300 \$8,114 \$3,433 \$3,006 39.2% 5.2% 3.7% -0.7% Std \$2500 / 80% Svr \$2500 / 70% \$10,627 \$561 \$10,673 \$7,553 Svr \$5000 / 100% Svr \$10000 / 100% \$171 (\$28) HSA (Rx incl w/ Medical HSA \$1200 / 80% 12,506 HSA \$2700 / 100% \$45,493 \$110,211 \$54.764 1.7% 3.637 \$42.823 38.9% 7.0% 1.1353 1.0000 \$48,615 \$61.853 1.0404 \$114.668 42.4% -46.1% 1.7% \$116.617 -46.1% Std \$100 / 90% 371 25 0.8% \$38.814 (\$2.278) \$36.536 \$41.752 87 5% 7.0% 1 1353 1.0763 \$41.478 \$52.746 1.0511 \$43.887 0.4 5% 20.2% \$44.633 (\$8.113) 92.9% 20.2% 1 7% \$125,145 \$163,959 121.6% 1.7% 1.7% Rx - Underwritten & HIPAA Std \$100 / 90% \$39,022 \$48,774 516 85 77 169 2.9% \$41,455 (\$2,433) 80.0% 1.1353 1.0000 \$44,300 \$56,334 1.0496 \$51,192 86.5% 10.0% \$52,063 85.1% 10.0% \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 155 1,157 485 284 363 349 166 2.9% 2.6% 5.7% 7.1% 4.5% 3.8% 4.8% 2.0% 2.5% 35.6% 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% -45.4% 47.2% -30.5% -58.8% -49.3% -93.0% -94.9% (\$211) (\$8,042) (\$792) (\$328) (\$459) -45.4% 47.2% -30.5% -58.8% -49.3% \$4,203 (\$57,562) \$8,487 \$11,166 \$10,673 Std \$300 / 90% Std \$300 / 80% \$3,589 \$137,009 \$3,378 \$128,967 \$8,552 \$121,005 39.5% 106.6% 1.1353 1.0000 \$3,835 \$146,411 \$4,877 \$186,184 1.0440 \$8,928 \$126,472 43.0% 115.8% \$9,080 \$128,622 42.2% 113.8% 106.6% 50.1% 29.7% 36.7% 4.8% 3.5% 1.1353 1.1353 1.1353 1.1353 1.1353 210 134 113 141 60 253 153 130 163 62 54.7% 32.4% 39.9% 5.3% 3.8% Std \$500 / 80% Std \$750 / 80% Std \$2500 / 80% \$13,495 \$5,589 \$7,820 \$12,703 \$5,261 \$7,361 \$25,352 \$17,735 \$20,076 1.0000 1.0000 1.0000 \$14,421 \$5,973 \$8,357 \$18,338 \$7,596 \$10,627 1.0404 1.0402 1.0432 \$26,377 \$18,448 \$20,944 \$26,825 \$18,761 \$21,300 53.8% 31.8% 39.2% Svr \$2500 / 70% Svr \$5000 / 100% \$395 \$120 (\$23) \$372 \$113 \$7,738 \$3,272 1.0000 \$422 \$128 \$561 \$171 1.0310 \$7,978 \$3,376 -93.0% -94.9% \$8,114 \$3,433 \$7,553 \$3,263 5.2% 3.7% 177 Svr \$10000 / 100% 73 1,053 80 1,391 (\$20) SO (\$18 \$2.859 -0.6% 7.0% 1.1353 1.0000 (\$21) (\$28 1.0337 \$2.956 -0.7% -100.9% \$3,006 \$3.034 -0.7% -100.9% HSA \$1200 / 80% 12 506 HSA \$2700 / 100% UW & HIPAA Tota \$200.452 SO (\$12,294) \$197,159 \$255.362 77.2% 7.0% 1.1353 1.0000 \$223.826 \$284,660 1.0443 \$266.671 83.9% 6.7% 1.7% \$271,204 82.5% 6.7% 1.7% Medical & Rx Experience COMBINED Underwritter \$17,894 \$16,199 \$70,248 \$92,422 \$38,097 \$44,467 \$38,035 -69.0% -70.4% -26.7% -33.0% -57.2% -50.0% -46.9% Standard Std \$100 / 90% 2.0% \$12,460 \$12,400 \$54,493 \$14.072 1.0584 \$57,676 24.4% \$58,657 \$40,762 24.0% -69.0% 145 155 310 485 284 363 349 166 177 64 86 114 253 153 130 163 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% Std \$300 / 90% Std \$300 / 80% Std \$500 / 80% Std \$750 / 80% 2.6% 3.3% 7.1% 4.5% 3.8% 4.8% \$12,460 \$11,334 \$49,163 \$64,509 \$26,540 \$102 \$204 \$320 \$187 \$239 \$230 (\$211) (\$696) (\$792) (\$328) (\$459) (\$23) \$11,226 \$48,671 \$64,036 \$26,399 \$30,814 \$52,105 \$91,271 \$130,443 \$83,043 22.8% 21.5% 53.3% 49.1% 31.8% 38.2% 40.2% 21.4% 29.5% 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1353 1.1653 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 1.0763 \$12,738 \$55,242 \$72,679 \$29,959 \$34,968 \$28,598 \$57,676 \$54,796 \$95,897 \$137,935 \$89,003 \$89,021 \$71,568 23.2% 57.6% 52.7% 33.7% \$58,657 \$55,727 \$97,528 \$140,280 \$90,516 \$90,534 \$72,784 \$39,528 \$27,280 \$47,858 \$52,419 -69.0% -70.4% -26.7% -33.0% -57.2% -50.0% -46.9% -71.6% -61.5% 14.9% 1.0516 22.9% 99 210 134 113 141 Std \$2500 / 80% 1.1024 1.1426 39.3% 40.0% \$46,067 \$34,750 \$31.034 \$80,748 \$62,635 38.6% Svr \$2500 / 70% \$24,996 \$25,203 39.3% Svr \$5000 / 100% 60 73 2.0% \$5,500 \$109 \$117 \$5,602 \$5,127 \$26,211 \$17,373 \$6,354 \$5,813 \$8,450 \$7,732 1.1333 \$29,706 \$20,094 21.4% 28.9% -71.6% -61.5% \$30,211 \$20,436 \$21,760 \$12,704 21.0% 28.4% Svr \$10000 / 100% \$5,009 нѕа HSA \$1200 / 80% 12 506 1.053 1.391 35.6% \$1 974 587 \$8 242 (\$16.830 \$2 186 551 80 0% 1.0763 \$2 290 197 \$2 966 505 0.9677 \$2 115 837 108 29 40.2% -17.3% \$2 318 957 98.8% -10.2% HSA \$2700 / 100% UW Tota \$234,011 Std \$100 / 90% 87.6% 1.1353 1.0763 \$493,423 1.0192 \$514,128 25 0.8% \$436,681 \$245 \$434,648 \$495,994 7.0% \$627,462 \$505,534 97.6% 15.7% -5.2% Standard Std \$300 / 80% HIPAA Tota 0.0% \$556,171 \$992,852 \$549,384 \$984,031 \$823,378 \$1,319,373 66.7% 74.6% 7.0% 1.1353 1.0763 \$623,659 \$1,117,082 \$793,078 \$1,420,540 0.9887 \$814,090 \$1,319,624 76.6% 84.7% 7.6% 1.7% \$34,851 -9.3% 0.3% -5.3% -5.3% \$827,929 \$1,342,057 75.3% Medical - Underwritten & HIPAA Std \$100 / 90% Std \$300 / 90% Std \$300 / 80% 85 77 169 210 134 113 2.9% 2.6% 5.7% 7.1% 4.5% \$449,141 \$447.048 \$550.487 81.2% 21.5% 65.4% 1 1353 \$507.495 \$645.357 \$563 210 14.6% -70.4% -5.1% -33.0% -57.2% \$572 785 -4.5% 1.7% -4.6% 1.7% 1.7% 1.7% 1.7% 1.7% -10.2% 516 155 1,157 485 284 363 349 166 177 12,506 \$340 1.0763 1.0231 \$11,334 \$605,333 \$102 \$762 \$11,226 \$598,054 \$52,105 \$914,649 1.1353 1.1353 1.1353 1.1353 1.1353 1.0763 1.0763 1.0763 1.0763 1.0763 \$12,738 \$678,901 \$16,199 \$863,326 1.0516 0.9949 \$54,796 \$909,987 \$55,727 \$925,457 \$39,528 \$62,131 7.6% -70.4% -11.0% -33.0% -57.2% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 1.7% 73.4% 49.1% 31.8% Std \$500 / 80% Std \$750 / 80% 253 153 \$64,509 \$26,540 \$320 \$187 (\$792) (\$328) \$64,036 \$26,399 \$130,443 \$83,043 \$72,679 \$29,959 \$92,422 \$38,097 1.0574 1.0718 \$137,935 52.7% 33.7% \$140,280 \$47,858 \$52,419 51.8% 33.1% \$89,003 \$90.516 3.8% 4.8% 2.0% 2.5% 35.6% Std \$2500 / 80% 130 \$31,034 \$239 (\$459) \$30.814 \$80,748 38.2% 1.1353 1.0763 \$34,968 \$44,467 1.1024 \$89,021 39.3% -50.0% \$90,534 \$46,067 38.6% -50.0% \$30,814 \$25,203 \$5,602 \$5,127 \$1,965,989 \$80,748 \$62,635 \$26,211 \$17,373 \$2,186,551 \$24,996 \$5,500 \$5,009 \$1,974,587 \$230 \$109 \$117 \$8,242 \$38,035 \$8,450 \$7,732 \$2,966,505 39.3% 40.0% 21.4% 28.9% 108.2% \$72,784 \$72,784 \$30,211 \$20,436 \$2,318,957 Svr \$2500 / 70% 141 60 73 1,053 163 62 80 1,391 (\$23) (\$7) \$1 40.2% 21.4% 29.5% 89.9% 1.1353 1.1353 1.1353 1.1653 1.0763 1.0763 1.0763 1.0763 \$28,598 \$6,354 \$5,813 \$2,290,197 1.1426 1.1333 1.1566 0.9677 \$71.568 -46.9% -71.6% -61.5% 40.2% \$34,750 \$21,760 \$12,704 39.3% 21.0% 28.4% 98.8% -46.9% -71.6% -61.5% 14.9% \$29,706 \$20,094 \$2,115,837 HSA \$2700 / 100% 846 28.6% \$737,636 \$3,935,619 \$6,526 \$741,180 \$1,520,346 48.8% 8.5% 1.1653 1.0763 \$863,103 \$4,530,804 \$1,117,982 \$5,838,571 0.8893 \$1,351,993 63.8% -17.3% 0.0% 4.4% \$1,351,993 \$234,011 63.8% \$3,920,679 \$5,624,592 \$5,669,679

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# CareFirst BlueCross BlueShield (GHMSI) Pricing Analysis - Individual, Non-Medigap Underwritten and HIPAA business - Grandfathered Experience Period: Incurred 07/2010 - 06/2011, Paid Thru 09/2011 Rate Filing Effective 04/2012

	Experience Period:	Start Incurred thru Paid thru Midpt	7/1/2010 6/30/2011 9/30/2011 12/30/2010			Projection Period:		Start Thru Midpt Trend Mos	4/1/2012 6/30/2012 5/16/2012 22.5					TARGET LO	SS RATIO =	Standard	77.2% 78.6% 75.2%			-CDH Trend CDH Trend t Rate Level	7.0% 8.5% 1/1/2012		Rx Rebates Capitation Trend	-5.9% 4.0%		
1 2	3	4 Exp Pd	5	0	6	7	8	9	10 Incurred +	11	12	13	14	15 Capitation	16	17	18	19 Income at	20 Proi LR at	21 Increment	22 tal Rate	23	24	25 LR w/	26	27
		Member	Contracts	Members					Capitations +			Trend	Trend	s Trend @	Projected	Required		Current	Current	Increase: 04/	/2012 Over	Generated	Proposed -	Proposed	Renewal Rate	
		Months	09/2011	09/2011	Distribution	Incurred Claims	Capitation	Rebates	Rebates	Income	Loss Ratio	Assumed	Factor	4%	Claims	Income	IAF	01/2012 Level	Rate Level	01/20	012	Income	Needed Income	Increase	04/2012 Over	r 04/2011
Medical Experience																										
Underwritte			3,107	4,121	92.4%	\$11,083,366	\$42,587	\$0	\$11,125,952	\$17,802,213	62.5%	7.0%	1.1353	1.0763	\$12,628,316	\$16,058,824	0.8586	\$15,285,032	82.6%	5.1%		\$16,094,072	\$35,248	78.5%	-14.4%	-14.2%
	Sav UW To		256 3.363	313 4,434	7.6%	\$603,227 \$11,686,592	\$4,355 \$46,941	\$0 \$0	\$607,582 \$11,733,534	\$773,548 \$18.575,761	78.5% 63.2%	7.0%	1.1353	1.0763	\$689,505 \$13,317,821	\$917,024 \$16,975,847	0.9943	\$769,163 \$16.054.195	89.6% 83.0%	19.2% 5.7%	-1.5%	\$757,625 \$16,851,697	(\$159,398) (\$124,150)	91.0%	15.9% -13.1%	-4.3% -13.7%
	OW 10	al /1,220	3,303	4,434	100.0%	\$11,000,392	\$40,941	ψU	\$11,733,334	\$10,575,761	63.2%	7.0%	1.1353	1.0763	\$13,317,021	\$10,075,047	0.0043	\$10,004,190	63.0%	5.7%	5.0%	\$10,001,007	(\$124,150)	79.0%	-13.176	-13.7%
Rx Experience																										
Underwritte			3,107	4,121	92.4%	\$1,937,487		(\$113,718)	\$1,823,769	\$2,615,773	69.7%	7.0%	1.1353	1.0000	\$2,070,448		0.9978	\$2,609,945	79.3%	0.9%	0.0%	\$2,609,945	(\$22,945)	79.3%	-6.2%	-7.0%
	Sav UW To		256 3.363	313 4,434	7.6%	\$17,203	\$0	(\$1,010)	\$16,193	\$92,663 \$2,708,436	17.5% 67.9%	7.0%	1.1353	1.0000	\$18,384	\$24,450 \$2,657,339	0.8619	\$79,865 \$2,689,810	23.0% 77.7%	-69.4% -1.2%	-1.5% 0.0%	\$78,667	\$54,217 \$31,272	23.4%	-75.5%	-21.2% -7.4%
Medical & Rx Experience COM		ai 71,228	3,363	4,434	100.0%	\$1,954,690	\$0	(\$114,728)	\$1,839,962	\$2,708,436	67.9%	7.0%	1.1353	1.0000	\$2,088,832	\$2,657,339	0.9931	\$2,689,810	77.7%	-1.2%	0.0%	\$2,688,612	\$31,272	77.7%	-8.5%	-7.4%
11-4			0.407		00.40/	640.000.050	640.507	(0440.740)	640 040 704	#00 447 000	00.40/	7.00	4 4050	4.0700	644 000 704	640 004 740	0.0704	647.004.077	00.40/	4.50/	4.50/	640 704 047	#40.000	70.00/	40.00/	40.00/
Underwritte	en Standa Sav		3,107 256	4,121 313	92.4% 7.6%	\$13,020,853 \$620,430	\$42,587 \$4,355	(\$113,718) (\$1,010)	\$12,949,721 \$623,775	\$20,417,986 \$866,211	63.4% 72.0%	7.0% 7.0%	1.1353	1.0763	\$14,698,764	\$18,691,713 \$941,473	0.8764	\$17,894,977 \$849,028	82.1% 83.4%	4.5% 10.9%	4.5% -1.5%	\$18,704,017 \$836,293	\$12,303 (\$105,181)	78.6% 84.6%	-13.3% 5.2%	-13.3% -6.5%
	UW To		3,363	4,434	100.0%	\$13,641,283	\$46,941	(\$114,728)	\$13,573,496	\$21,284,197	63.8%	7.0%	1.1353	1.0763	\$15,406,653	\$19,633,187	0.8807	\$18,744,005	82.2%	4.7%		\$19,540,309	(\$92,878)	78.8%	-12.5%	-6.5% -13.0%

# CareFirst BlueCross BlueShield (GHMSI) Pricing Analysis - Individual, Non-Medigap Underwritten and HIPAA business - Composite (GF + PPACA) Experience Period: Incurred 07/2010 - 06/2011, Paid Thru 09/2011 Rate Filing Effective 04/2012

Experi	ience Period:	Start Incurred thru Paid thru Midpt	7/1/2010 6/30/2011 9/30/2011 12/30/2010		Ē	Projection Period:		Start Thru Midpt Trend Mos	4/1/2012 6/30/2012 5/16/2012 22.5					TARGET LO	SS RATIO =	Standard	77.2% 78.6% 75.2%			CDH Trend CDH Trend Rate Level	7.0% 8.5% 1/1/2012		Rx Rebates Capitation Trend	-5.9% 4.0%		
1 2	3	4 Exp Pd	5	6	7	8	9	10	11 Incurred +	12	13	14	15	16 Capitation	17	18	19	20 Income at	21 Proi LR at I	22 Incrementa	23 al Rate	24	25	26 LR w/	27	28
		Member Months	Contracts 09/2011	Members 09/2011	Distribution	Incurred Claims	Capitation	Rebates	Capitations + Rebates	Income	Loss Ratio	Trend Assumed	Trend Factor	s Trend @ 4%	Projected Claims	Required Income	IAF	Current 01/2012 Level	Current	Increase: 04/2 01/201	2012 Over	Generated Income	Proposed - Needed Income	Proposed Increase	Renewal Rate 04/2012 Over	
Medical Experience																										
Underwritten	Standard	66,362	3,800	4,921	60.1%	\$11,233,407	\$43,735	\$0	\$11,277,141		62.0%	7.0%	1.1353			\$16,277,002	0.8632		81.5%	3.6%		\$16,525,249	\$248,246	77.5%	-15.1%	-13.8%
	Saver HSA (incl Rx)	7,300 22,409	530 1,899	618 2,532	8.4% 30.0%	\$638,236 \$2,712,223	\$4,811 \$14,768	\$0 (\$19,821)	\$643,047 \$2,707,169	\$865,898 \$3,706,897	74.3% 73.0%	7.0% 8.5%	1.1353 1.1653	1.0763 1.0763	\$729,741 \$3,153,300		1.0119 0.9355		83.3% 90.9%	10.8% 17.8%	-1.1% 5.9%	\$866,503 \$3,670,950	(\$104,033) (\$413,537)	84.2% 85.9%	8.0% -6.7%	-3.5% -16.1%
	UW Total	96,071	6,229	8,071	98.5%	\$14,583,866	\$63,314	(\$19,821)	\$14,627,358	\$22,770,769	64.2%	7.3%	1.1408	1.0763	\$16,682,928	\$21,332,026	0.8806	\$20,053,052	83.2%	6.4%	5.0%	\$21,062,702	(\$269,324)	79.2%	-12.6%	-13.7%
HIPAA	Standard	1,218	95	113	1.5%	\$828,893	\$803	\$0	\$829,696	\$1,174,222	70.7%	7.0%	1.1353	1.0763	\$941,872	\$1,197,733	0.9944	\$1,167,621	80.7%	2.6%	1.7%	\$1,187,470	(\$10,262)	79.3%	-5.3%	-6.1%
	HIPAA Total	1,218	95	113	1.5%	\$828,893	\$803	\$0	\$829,696	\$1,174,222	70.7%	7.0%	1.1353	1.0763	\$941,872	\$1,197,733	0.9944	\$1,167,621	80.7%	2.6%	1.7%	\$1,187,470	(\$10,262)	79.3%	-5.3%	-6.1%
Medical - Underwritten & HIPAA																										
	Standard Saver	67,580 7.300	3,895 530	5,034 618	61.6% 8.4%	\$12,062,300 \$638.236	\$44,537 \$4,811	\$0 \$0	\$12,106,837 \$643.047	\$19,372,196 \$865.898	62.5% 74.3%	7.0% 7.0%	1.1353	1.0763	\$13,741,759 \$729,741	\$17,474,735 \$970.536	0.8712 1.0119		81.4% 83.3%	3.5% 10.8%	5.0% -1.1%	\$17,712,719 \$866.503	\$237,984 (\$104,033)	77.6% 84.2%	-1.8% 12.0%	-0.4% 0.0%
	HSA (incl Rx)	22,409	1,899	2,532	30.0%	\$2,712,223	\$14,768	(\$19,821)	\$2,707,169	\$3,706,897	73.0%	8.5%	1.1653	1.0763	\$3,153,300	\$4,084,487	0.9355	\$3,467,830	90.9%	17.8%	5.9%	\$3,670,950	(\$413,537)	85.9%	11.3%	0.0%
	UW & HIPAA Total	97,289	6,324	8,184	100.0%	\$15,412,759	\$64,116	(\$19,821)	\$15,457,054	\$23,944,991	64.6%	7.3%	1.1405	1.0763	\$17,624,799	\$22,529,759	0.8862	\$21,220,673	83.1%	6.2%	4.9%	\$22,250,173	(\$279,586)	79.2%	0.9%	-0.3%
Rx Experience																										
Underwritten	Standard Saver	66,362 7.300	3,800 530	4,921 618	85.9% 12.0%	\$1,982,485 \$17,698	\$0	(\$116,360) (\$1,039)	\$1,866,126 \$16,660	\$2,712,115 \$106.532	68.8% 15.6%	7.0% 7.0%	1.1353	1.0000	\$2,118,534 \$18,913		0.9993		78.2% 20.1%	-0.6% -73.3%	0.1% -1.0%	\$2,712,009 \$93,220	\$17,970 \$68,066	78.1% 20.3%	-7.3% -77.8%	-6.7% -17.7%
	UW Total	73,662	4,330	5,539	97.9%	\$2,000,184	\$0	(\$117,398)	\$1,882,785	\$2,818,647	66.8%	7.0%	1.1353		\$2,137,447		0.9950	\$2,804,478	76.2%	-3.0%	0.0%	\$2,805,229	\$86,037	76.2%	-9.9%	-7.0%
HIPAA	Standard	1,218	95	113	2.1%	\$163,959	\$0	(\$9,623)	\$154,336	\$145,151	106.3%	7.0%	1.1353	1.0000	\$175,211	\$222,807	1.0472	\$152,003	115.3%	46.6%	1.7%	\$154,587	(\$68,220)	113.3%	46.6%	1.7%
	HIPAA Total	1,218	95	113	2.1%	\$163,959	\$0	(\$9,623)	\$154,336	\$145,151	106.3%	7.0%	1.1353	1.0000	\$175,211	\$222,807	1.0472	\$152,003	115.3%	46.6%	1.7%	\$154,587	(\$68,220)	113.3%	46.6%	1.7%
Rx - Underwritten & HIPAA																										
	Standard Saver	67,580 7.300	3,895 530	5,034 618	88.0% 12.0%	\$2,146,444 \$17.698	\$0 \$0	(\$125,983) (\$1.039)	\$2,020,461 \$16.660	\$2,857,266 \$106.532	70.7% 15.6%	7.0% 7.0%	1.1353	1.0000	\$2,293,745 \$18,913		1.0018		80.1% 20.1%	1.9% -73.3%	0.2% -1.0%	\$2,866,596 \$93,220	(\$50,250) \$68.066	80.0% 20.3%	-4.6% -77.8%	-6.2% -17.7%
	UW & HIPAA Total	74,880	4,425	5,652	100.0%	\$2,164,143	\$0	(\$127,022)	\$2,037,121	\$2,963,798	68.7%	7.0%	1.1353		\$2,312,658		0.9975	\$2,956,480	78.2%	-0.5%		\$2,959,816	\$17,816	78.1%	-7.2%	-6.6%
Medical & Rx Experience COMBINED																										1
Underwritten	Standard	66,362	3,800	4,921	60.1%	\$13,215,892	\$43,735	(\$116,360)	\$13,143,267	\$20,910,090	62.9%	7.0%	1.1353	1.0763	\$14,918,421	\$18,971,041	0.8809	\$18,419,304	81.0%	3.0%	4.4%	\$19,237,258	\$266,217	77.5%	-14.0%	-12.8%
	Saver HSA (incl Rx)	7,300 22,409	530 1.899	618 2.532	8.4% 30.0%	\$655,935 \$2,712,223	\$4,811 \$14,768	(\$1,039) (\$19,821)	\$659,707 \$2,707,169	\$972,429 \$3,706,897	67.8% 73.0%	7.0% 8.5%	1.1353 1.1653	1.0763	\$748,654 \$3,153,300		0.9979		77.1% 90.9%	2.6%	-1.1% 5.9%	\$959,724 \$3,670,950	(\$35,966) (\$413,537)	78.0% 85.9%	-2.0% -6.7%	-5.5% -16.1%
-	UW Total	96,071	6,229	8,071	98.5%	\$16,584,049	\$63,314	(\$137,220)			64.5%	7.2%	1.1402			\$24,051,218	0.8932		82.3%	5.2%		\$23,867,931	(\$183,287)	78.9%	-12.4%	-13.0%
HIPAA	Standard	1 218	95	113	1.5%	\$992,852	\$803	(\$9.623)	\$984 031	\$1 319 373	74.6%	7.0%	1 1353	1 0763	\$1 117 082	\$1 420 540	1 0002	\$1 319 624	84 7%	7.6%	1.7%	\$1 342 057	(\$78 483)	83.2%	0.3%	-5.3%
1111743	HIPAA Total	1,218	95	113	1.5%	\$992,852	\$803	(\$9,623)	\$984,031	\$1,319,373	74.6%	7.0%	1.1353		\$1,117,082		1.0002	\$1,319,624	84.7%	7.6%	1.7%	\$1,342,057	(\$78,483)	83.2%	0.3%	-5.3%
Medical - Underwritten & HIPAA																										
	Standard Saver	67,580 7,300	3,895 530	5,034 618	61.6% 8.4%	\$14,208,744 \$655,935	\$44,537 \$4,811	(\$125,983) (\$1,039)	\$14,127,298 \$659,707	\$22,229,462 \$972,429	63.6% 67.8%	7.0% 7.0%	1.1353 1.1353	1.0763	\$16,035,504 \$748,654		0.8880		81.2% 77.1%	3.3% 2.6%	4.3% -1.1%	\$20,579,315 \$959,724	\$187,734 (\$35,966)	77.9% 78.0%	-13.1% -2.0%	-12.3% -5.5%
	HSA (incl Rx)	22,409	1,899	2,532	30.0%	\$2,712,223	\$14,768	(\$19,821)	\$2,707,169	\$3,706,897	73.0%	8.5%	1.1653	1.0763	\$3,153,300	\$4,084,487	0.9355	\$3,467,830	90.9%	17.8%	5.9%	\$3,670,950	(\$413,537)	85.9%	-6.7%	-16.1%
	UW & HIPAA Total	97,289	6,324	8,184	100.0%	\$17,576,902	\$64,116	(\$146,843)	\$17,494,175	\$26,908,788	65.0%	7.2%	1.1399	1.0763	\$19,937,458	\$25,471,758	0.8985	\$24,177,153	82.5%	5.4%	4.3%	\$25,209,988	(\$261,770)	79.1%	-11.7%	-12.6%

#### CareFirst BlueCross BlueShield

# Individual Non-Medigap Underwritten Rate Filing Effective 04/01/2012 Experience Period Incurred Claims Trends and Proposed Rating Trends (with separate HSA) Experience Period: Incurred 07/01/2010 through 06/30/2011 Paid through 09/30/2011

Medical & Rx Combined	2,450,179		4.8%	4.1%	8.4%	\$279,179,263	8.5%
Medical Total	1,872,040		5.3%	4.4%	8.5%	\$268,403,905	8.6%
Total HSA	569,551	100.0%	17.4%	8.6%	9.5%	\$66,655,599	9.6%
CMM HSA	163,202	28.1%	26.1%	37.8%	12.0%	\$18,708,447	11.5%
PPO HSA - VA	50,033	10.3%	29.6%	9.9%	12.0%	\$6,834,719	12.0%
PPO HSA - DC	22,409	4.1%	1.6%	-7.8%		\$2,712,223	8.5%
PPO HSA - MD	142,026	25.4%	14.2%	5.2%		\$16,910,618	9.0%
HMO HSA - VA	16,346	3.9%	17.0%	-15.0%		\$2,586,995	11.0%
HMO HSA - DC	7,445	0.8%	-20.7%	-41.0%	8.0%	\$512,621	8.0%
HMO HSA - MD	168,090	27.6%	10.5%	-11.4%	7.0%	\$18,389,976	7.5%
HSA (Includes Medical & Rx)							
Total CMM - MD (Includes Medical & Rx)	724,350	100.0%	1.2%	10.0%	9.0%	\$112,981,681	9.0%
Total Non-HSA			0.6%	-5.6%		\$99,541,983	7.2%
PPO - VA			-7.6%	-9.1%		\$31,381,444	7.5%
PPO - DC			-8.0%	-15.5%		\$13,871,827	7.0%
PPO - MD			-6.6%	-7.2%		\$24,380,348	7.0%
HMO - DC			37.1%	19.6%		\$2,834,780	10.0%
Medical & Rx Non-HSA HMO - MD			17.1%	2.5%	6.5%	\$27,073,584	7.0%
HMO & PPO Rx Non-HSA Subtotal	578,139		-5.9%	-3.5%	7.1%	\$10,775,358	7.3%
Total PPO Rx	415,794	100.0%	-8.0%	-4.3%	7.1%	\$9,395,007	7.2%
PPO - VA	170,713	47.6%	-5.5%	-0.2%	7.5%	\$4,472,866	7.5%
PPO - DC	73,662	21.3%	-5.1%	-7.7%		\$2,000,184	7.0%
PPO - MD	171,419	31.1%	-13.8%	-8.3%		\$2,921,957	7.0%
Total HMO Rx	162,345	100.0%	8.9%	2.2%	7.1%	\$1,380,351	7.5%
HMO - DC	18,591	15.9%	14.0%	1.4%	10.0%	\$218,889	10.0%
HMO - MD	143,754	84.1%	7.9%	2.3%		\$1,161,462	7.0%
Rx Non-HSA							
HMO & PPO Medical Non-HSA Subtotal	578,139		1.4%	-5.8%	7.0%	\$88,766,625	7.2%
Total PPO Medical	415,794	100.0%	-7.2%	-10.5%	7.0%	\$60,238,612	7.2%
PPO - VA	170,713	44.7%	-7.9%	-10.6%	7.5%	\$26,908,578	7.5%
PPO - DC	73,662	19.7%	-8.5%	-16.8%	7.0%	\$11,871,643	7.0%
PPO - MD	171,419	35.6%	-5.7%	-7.1%	6.5%	\$21,458,391	7.0%
Total HMO Medical	162,345	100.0%	19.5%	4.2%	6.8%	\$28,528,013	7.3%
HMO - DC	18,591	9.2%	39.1%	21.1%	10.0%	\$2,615,891	10.0%
HMO - MD	143,754	90.8%	17.5%	2.5%	6.5%	\$25,912,122	7.0%
Medical Non-HSA	Member Months	Incurred Claims	Trend	Trend	04/01/2012	EP Claims	01/01/2012
		Weights by	Claims	Normalized	Rating Trend		Prior Rating Trend
			Observed	Rolling-12	Proposed		
	1		Rolling-12				

#### GHMSI dba CareFirst BlueCross BlueShield Individual, Non-Medigap Business District of Columbia

#### Proposed PPO/BluePreferred Base Rates - PPACA

#### Effective 4/1/2012

									F	Proposed Counter Offe			
					Current	Proposed			110%	125%	150%		
UW	Coverage	Deductible	Coinsurance	OOP Max	Base Rate	Base Rate			10% Load Base Rate	25% Load Base Rate	50% Load Base Rate	Base Rate	Base Rate
Options	Туре	(In/Out)	(In/Out)	(In/Out)	1/1/2012	4/1/2012	% Change	\$ Change	4/1/2012	4/1/2012	4/1/2012	4/1/2011	Renewal Increase
	1 PPO	\$100/\$300	90%/70%	\$2.500/\$5.000	\$440.82	\$448.31	1.7%	\$7.49	-/-	n/a	- /-	\$440.82	1.7%
	2 PPO	\$300/\$500	90%/70%	\$2,500/\$5,000	\$440.82 \$331.96	\$337.60	1.7%	\$7.49 \$5.64	n/a		n/a n/a	\$440.82 \$331.96	1.7%
	2 PPO 3 PPO					\$337.60			n/a	n/a			
		\$300/\$500	80%/60%	\$2,500/\$5,000	\$276.07		1.7%	\$4.69	n/a	n/a	n/a	\$276.07	1.7%
	4 PPO	\$500/\$750	80%/60%	\$2,500/\$4,000	\$263.53	\$268.01	1.7%	\$4.48	\$294.81	\$335.01	\$402.02	\$263.53	1.7%
	5 PPO	\$750/\$1,000	80%/60%	\$3,500/\$7,000	\$244.71	\$248.87	1.7%	\$4.16	\$273.76	\$311.09	\$373.31	\$244.71	1.7%
	6 PPO	\$2,500/\$5,000	80%/60%	\$5,000/\$7,500	\$199.23	\$202.62	1.7%	\$3.39	\$222.88	\$253.28	\$303.93	\$199.23	1.7%
	7 PPO Saver	\$2,500/\$5,000	70%/60%	\$5,000/\$10,000	\$161.83	\$164.58	1.7%	\$2.75	\$181.04	\$205.73	\$246.87	\$161.83	1.7%
	8 PPO Saver	\$5,000/\$10,000	100%/80%	\$5,000/\$12,500	\$156.51	\$159.17	1.7%	\$2.66	\$175.09	\$198.96	\$238.76	\$156.51	1.7%
	9 PPO Saver	\$10,000/\$12,500	100%/80%	\$10,000/\$15,000	\$113.44	\$115.37	1.7%	\$1.93	\$126.91	\$144.21	\$173.06	\$113.44	1.7%
	0 PPO H.S.A.	\$1,200/\$2,400 (Self)	,	\$2,800/\$5,000 (Self)	\$158.16	\$173.34	9.6%	\$15.18	\$190.67	\$216.68	\$260.01	\$193.00	-10.2%
1	1 PPO H.S.A.	\$2,700/\$5,400 (Self)	100%/80%(Self)	\$3,200/\$6,400(Self)	\$128.79	\$128.79	0.0%	\$0.00	\$141.67	\$160.99	\$193.19	\$172.67	-25.4%
					l					Proposed Counter Offe	ire		
					Current	Proposed			110%	125%	150%	Current	
	Coverage	Deductible	Copay	Max Annual Benefit	Base Rate	Base Rate			,.	25% Load Base Rate		Base Rate	
UW	Type	Deductible	Сорау	Max Allitual Dellelli	1/1/2012	4/1/2012	% Change	\$ Change	4/1/2012	4/1/2012	4/1/2012	4/1/2011	% Change
UVV	Standard Rx	\$100	\$10/\$25/\$45	Unlimited	\$72.21	\$73.44	1.7%	\$1.23	\$80.78	\$91.80	\$110.16	\$72.21	1.7%
	Sandard RX Saver Rx	\$100 \$100	\$10/\$25/\$45 \$15 Generic Only		\$72.21 \$22.92	\$73.44 \$23.31	1.7%	\$1.23 \$0.39	\$80.78 \$25.64	\$91.80 \$29.14	\$34.97	\$72.21 \$22.92	1.7%
					Current	Proposed						Current	
HIPAA	Coverage	Deductible	Coinsurance	OOP Max	Base Rate	Base Rate						Base Rate	
Options	Туре	(In/Out)	(In/Out)	(In/Out)	1/1/2012	4/1/2012	% Change	\$ Change				4/1/2011	% Change
	1 PPO	\$100/\$300	90%/70%	\$2,500/\$5,000	\$1,145.36	\$1,164.83	1.7%	\$19.47				\$1,236.94	-5.8%
	3 PPO	\$300/\$500	90%/70% 80%/60%	\$2,500/\$5,000	\$1,145.36 \$735.95	\$7,164.83	1.7%	\$19.47 \$12.51				\$1,236.94 \$798.41	-5.8% -6.3%
	3 PPO	\$300/\$300	00%/00%	\$2,500/\$5,000	\$735.95	φ/40.40	1.770	\$12.51			-	Ψ/90.41	-0.3%
					! !	_						_	
					Current	Proposed						Current	
	Coverage	Deductible	Copay	Max Annual Benefit	Base Rate	Base Rate						Base Rate	
HIPAA	Type				1/1/2012	4/1/2012	% Change	\$ Change			<u> </u>	4/1/2011	% Change
	Standard Rx	\$100	\$10/\$25/\$45	Unlimited	\$110.12	\$111.99	1.7%	\$1.87				\$110.12	1.7%
	Closed Rx - Non-PPACA	\$100	\$10/\$20	\$1,500	\$145.41	\$147.88	1.7%	\$2.47				\$145.41	1.7%
			НΙΡΔΔ	PPO High w/ Open Rx	\$1,255.48	\$1,276.82	1.7%				HIPAA PPO High w/ Open Rx	\$1,347.06	-5.2%
				PPO High w/ Closed Rx		\$1,312.71	1.7%				HIPAA PPO High w/ Closed Rx	\$1,382.35	-5.0%
				PPO Low w/ Open Rx	\$846.07	\$860.45	1.7%				HIPAA PPO Low w/ Open Rx	\$908.53	-5.3%
				PPO Low w/ Closed Rx	\$881.36	\$896.34	1.7%				HIPAA PPO Low w/ Closed Rx	\$943.82	-5.0%
			ПІГАА	FFO LOW W/ Closed RX	φυο 1.30	φ096.34	1.770				THE AA FEO LOW W/ Closed RX	\$943.02	-3.0%

# **GHMSI dba CAREFIRST BLUECROSS BLUESHIELD**

Individual, Non-Medigap Business
PPO (BluePreferred)
Underwritten & HIPAA
District of Columbia
Standard, Saver, and HSA - PPACA
Rate Increase History

Effective		Medical			Rx	Medical	Rx
	Underwritten	Underwritten	Underwritten	Underwritten	Underwritten		
Date	Standard	Saver	H.S.A.	Standard	Saver	HIPAA Standard	<b>HIPAA Standard</b>
10/01/95							
05/01/97							
05/01/97							
01/01/98							
01/01/98						Inception	
07/01/98						4.0%	
01/01/03						18.6%	
03/01/03						0.0%	Inception
01/01/04						9.0%	9.6%
01/01/05						0.0%	0.0%
10/01/05						-6.3%	0.0%
03/01/06			Inception			0.0%	0.0%
08/01/06			-10.8%			-5.0%	-5.0%
01/01/07			0.0%			12.5%	0.0%
07/01/07			0.0%			3.7%	0.0%
01/01/08			5.0%			11.0%	1.8%
07/01/08			0.0%			4.3%	0.0%
01/01/09			0.0%			12.3%	0.0%
04/01/09			35.0%			5.7%	0.0%
07/01/09			0.0%			3.2%	0.0%
1/1/2010*			-17.8%			2.9%	0.0%
4/1/2010*			34.1%			2.4%	0.0%
07/01/10			-5.8%			7.3%	5.1%
10/01/10	Inception	Inception	7.9%	Inception	Inception	-0.5%	0.0%
01/01/11	2.4%	2.4%	-19.7%	2.4%	2.4%	0.0%	0.0%
04/01/11	2.4%	2.4%	34.1%	2.4%	2.4%	2.4%	2.4%
06/01/11	0.0%	0.0%	-13.2%	0.0%	0.0%	-14.9%	0.0%
07/01/11	0.0%	0.0%	-5.8%	0.0%	0.0%	8.5%	0.0%
10/01/11	0.0%	0.0%	9.9%	0.0%	0.0%	0.0%	0.0%
01/01/12	0.0%	0.0%	-12.2%	0.0%	0.0%	0.0%	0.0%
PROPOSED 04/01/12	1.7%	1.7%	5.9%	1.7%	<b>1.7%</b>	1.7%	1.7%

<sup>\*</sup> Per DC Emergency Bill capping renewals @ 12.0% (excluding changes to age band, tier and benefit)

### CareFirst BlueCross Blue Shield Itemization of Premium Components by Product Individual non-Medigap: DC GHMSI

	H.S.A.	2	3	4	
,	Members a/o 9/30/11	2,532			
	Member to Contract Ratio	1.33			
			Composite		
	Postanta I Olatana ( - Onativata an)		PMPM 2444	<u>%</u>	<u>\$:</u>
	Projected Claims (+ Capitations)		\$141	<b>77.2%</b>	\$4,275,508
	Admin Costs		\$30.80 \$6.95	16.9% 3.8%	\$935,937
	Broker Commissions & Fees Contrib to Reserve		\$0.00	0.00%	\$211,051 \$0
	Invst Income Credit		(\$0.00)	0.00%	(\$5
	Premium Tax/Community Health Investment		\$3.65	2.00%	\$110,762
	Assessment Fees		\$0.16	0.1%	\$4,837
	Federal Income Tax		\$0.00	0.0%	\$0
	State Income Tax		\$0.00	0.0%	\$0
	Risk Charge		\$0.00	0.0%	\$0
	SUM:		\$182	100.0%	\$5,538,090
	Saver				
,	Members a/o 9/30/11	618			
	Member to Contract Ratio	1.17			
	Projected Claims (+ Capitations)		\$103	75.2%	\$760,550
	Admin Costs		\$23.05	16.9%	\$170,945
	Broker Commissions & Fees		\$7.94	5.8%	\$58,903
	Contrib to Reserve		\$0.00	0.00%	\$0
	Invst Income Credit		(\$0.00)	0.00%	(\$1
	Premium Tax/Community Health Investment		\$2.73	2.00%	\$20,230
	Assessment Fees		\$0.12	0.1%	\$884
3	Federal Income Tax		\$0.00	0.0%	\$0
	State Income Tax		\$0.00	0.0%	
	Risk Charge		\$0.00	0.0%	\$0
					\$0
	Risk Charge SUM: Standard	E 024	\$0.00	0.0%	\$0
	Risk Charge SUM: Standard Members a/o 9/30/11	5,034	\$0.00	0.0%	\$0
!	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio	5,034 1.29	\$0.00 <b>\$136</b>	0.0% 100.0%	\$0 <b>\$1,011,512</b>
:	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)		\$0.00 \$136 \$237	0.0% 100.0% 78.6%	\$1,011,512 \$1,013,719
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs		\$0.00 \$136 \$237 \$50.99	0.0% 100.0% 78.6% 16.9%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees		\$0.00 \$136 \$237 \$50.99 \$7.17	78.6% 16.9% 2.4%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00	78.6% 16.9% 2.4% 0.00%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00)	78.6% 16.9% 2.4% 0.00%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees Contrib to Reserve  Invst Income Credit Premium Tax/Community Health Investment		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03	78.6% 16.9% 2.4% 0.00% 2.00%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$00 (\$18 \$364,550
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00)	78.6% 16.9% 2.4% 0.00%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$00 (\$18 \$364,550 \$15,922
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26	78.6% 16.9% 2.4% 0.00% 2.00% 0.1%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00	78.6% 16.9% 2.4% 0.00% 0.00% 0.00% 0.1%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00	78.6% 16.9% 2.4% 0.00% 2.00% 0.1% 0.0%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$0.00	0.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.0% 0.0%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$00 \$0
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations) Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:		\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$0.00	0.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.0% 0.0%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$00 \$0
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL	1.29	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$0.00	0.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.0% 0.0% 100.0%	\$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$0 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations) Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$0.00 \$30.20	78.6% 16.9% 2.4% 0.00% 0.00% 0.10% 0.00% 1.00% 0.00%	\$14,333,719 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$00 \$15,922 \$00 \$0 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$0.00 \$302 \$197 \$42.64	0.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.09% 0.09% 100.0%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees  Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations) Admin Costs Broker Commissions & Fees	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$3.00 \$3.00 \$1.00	0.0% 100.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.0% 0.0% 100.0%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees  Contrib to Reserve  Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees Federal Income Tax  State Income Tax  Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees  Contrib to Reserve	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$302 \$302 \$302 \$302	0.0% 100.0% 100.0% 16.9% 2.4% 0.00% 0.00% 0.1% 0.0% 100.0%	\$1,011,512 \$1,011,512 \$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations) Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations) Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 \$0.00 \$0.26 \$0.00 \$0.00 \$30.20 \$1.00 \$0.00	0.0% 100.0% 100.0% 78.6% 16.9% 2.4% 0.00% 0.00% 0.00% 0.00% 100.0% 100.0%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502 \$18,227,502
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees  Contrib to Reserve Invest Income Credit Premium Tax/Community Health Investment  Assessment Fees Federal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees  Contrib to Reserve Invest Income Credit Premium Tax/Community Health Investment	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 \$6.03 \$0.26 \$0.00 \$0.00 \$3.02 \$197 \$42.64 \$7.16 \$0.00 \$0.00 \$0.00	78.6% 16.9% 2.4% 0.00% 0.00% 0.00% 0.00% 100.0% 0.0% 0.	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$0 \$0 \$15,922 \$0 \$0 \$18,227,502 \$19,369,777 \$4,187,331 \$702,836 \$0 (\$24 \$495,542
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees  Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees Sederal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$3.02 \$197 \$42.64 \$7.16 \$0.00 (\$0.00) \$5.05 \$0.22	78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.00% 100.0% 0.0% 0.0	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502  \$19,369,777 \$4,187,331 \$702,836 \$0 \$24,645,542
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees  Contrib to Reserve  Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees Federal Income Tax  State Income Tax  Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs  Broker Commissions & Fees  Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$3.02 \$197 \$42.64 \$7.16 \$0.00 (\$0.00) \$5.05 \$0.00	78.6% 16.9% 2.4% 0.00% 0.00% 2.00% 0.1% 0.09% 100.09% 0.09% 100.09%	\$14,333,719 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0 \$18,227,502  \$19,369,777 \$4,187,331 \$702,836 \$0 (\$24 \$445,542 \$21,643
	Risk Charge SUM:  Standard  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees  Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees Sederal Income Tax State Income Tax Risk Charge SUM:  TOTAL  Members a/o 9/30/11  Member to Contract Ratio Projected Claims (+ Capitations)  Admin Costs Broker Commissions & Fees Contrib to Reserve Invst Income Credit Premium Tax/Community Health Investment  Assessment Fees	8,184	\$0.00 \$136 \$237 \$50.99 \$7.17 \$0.00 (\$0.00) \$6.03 \$0.26 \$0.00 \$0.00 \$3.02 \$197 \$42.64 \$7.16 \$0.00 (\$0.00) \$5.05 \$0.22	78.6% 16.9% 2.4% 0.00% 0.00% 0.1% 0.00% 100.0% 0.0% 0.0	\$1,011,512 \$14,333,719 \$3,080,448 \$432,882 \$0 (\$18 \$364,550 \$15,922 \$0 \$0

# CareFirst GHMSI, Inc. Individual Non-Medigap Underwritten Products - Standard, Saver & HSA Medical & RX Rates Effective 4/1/2012 Age & Tier Factors

#### Standard & Saver & HSA & HIPAA Products

	Age		Tier F	actors		Age Factor
Age Band	Factor	Ind	Ind & Child(ren)	Ind & Adult	Family	Incremental Change
0-5	0.550	1.00				
6-18	0.490	1.00	2.02	2.00	2.72	-10.9%
19-20	0.727	1.00	2.02	2.00	2.72	48.4%
21	0.727	1.00	2.02	2.00	2.72	0.0%
22	0.727	1.00	2.02	2.00	2.72	0.0%
23	0.727	1.00	2.02	2.00	2.72	0.0%
24	0.727	1.00	2.02	2.00	2.72	0.0%
25	0.727	1.00	2.02	2.00	2.72	0.0%
26	0.727	1.00	2.02	2.00	2.72	0.0%
27	0.727	1.00	2.02	2.00	2.72	0.0%
28	0.727	1.00	2.02	2.00	2.72	0.0%
29	0.727	1.00	2.02	2.00	2.72	0.0%
30	0.727	1.00	2.02	2.00	2.72	0.0%
31	0.727	1.00	2.02	2.00	2.72	0.0%
32	0.727	1.00	2.02	2.00	2.72	0.0%
33	0.746	1.00	2.02	2.00	2.72	2.6%
34	0.775	1.00	2.02	2.00	2.72	3.9%
35	0.805	1.00	2.02	2.00	2.72	3.9%
36	0.836	1.00	2.02	2.00	2.72	3.9%
37	0.869	1.00	2.02	2.00	2.72	3.9%
38	0.903	1.00	2.02	2.00	2.72	3.9%
39	0.938	1.00	2.02	2.00	2.72	3.9%
40	0.975	1.00	2.02	2.00	2.72	3.9%
41	1.013	1.00	2.02	2.00	2.72	3.9%
42	1.053	1.00	2.02	2.00	2.72	3.9%
43	1.094	1.00	2.02	2.00	2.72	3.9%
44	1.137	1.00	2.02	2.00	2.72	3.9%
45	1.181	1.00	2.02	2.00	2.72	3.9%
46	1.227	1.00	2.02	2.00	2.72	3.9%
47	1.275	1.00	2.02	2.00	2.72	3.9%
48	1.325	1.00	2.02	2.00	2.72	3.9%
49	1.377	1.00	2.02	2.00	2.72	3.9%
50	1.431	1.00	2.02	2.00	2.72	3.9%
51	1.487	1.00	2.02	2.00	2.72	3.9%
52	1.545	1.00	2.02	2.00	2.72	3.9%
53	1.605	1.00	2.02	2.00	2.72	3.9%
54	1.668	1.00	2.02	2.00	2.72	3.9%
55	1.733	1.00	2.02	2.00	2.72	3.9%
56	1.801	1.00	2.02	2.00	2.72	3.9%
57	1.871	1.00	2.02	2.00	2.72	3.9%
58	1.944	1.00	2.02	2.00	2.72	3.9%
59	2.020	1.00	2.02	2.00	2.72	3.9%
60	2.099	1.00	2.02	2.00	2.72	3.9%
61	2.181	1.00	2.02	2.00	2.72	3.9%
62	2.181	1.00	2.02	2.00	2.72	0.0%
63	2.181	1.00	2.02	2.00	2.72	0.0%
64	2.181	1.00	2.02	2.00	2.72	0.0%
65	2.181	1.00	2.02	2.00	2.72	0.0%
>65 Non-Medicare Eligible	2.181	1.00	2.02	2.00	2.72	0.0%
>65 Medicare Eligible **	2.181	1.00	2.02	2.00	2.72	0.0%

Impact of age change upon renewal Ages 18 - 65

| Min | 0.0% | Max | 3.9% | Average | 2.4% |

<sup>\*\*</sup> Only for renewals; not available for new sales.

# CareFirst BlueCross BlueShield (GHMSI) Experience & Development of Normalized Trends

#### DC Individual Non-Medigap Rate Filing Effective 04/2012 Experience Period: Incurred 07/2010 - 06/2011 & Paid Through 09/2011

Rating Period : Incurred 04/2012 - 06/2013 PPO-UW-Std

(a) Current Rate Level	(b)	(c)	,	(d) 01/2012	(e) =(e)/(f)	(f)	(g)		(h)=(d)+(f)		(i)=(e)+(g)					(j)=(i)/(c)		(k)			(1)	
Carrent nate Ecver			$\overline{}$	Medi			Rx		Т	Total		Month	Rolling	-12 Loss	Ratio	Monthly	Rolling-1	2 Incurred I	PMPM	Obser	ved Rollin	ıg 12
					Estimated		Estimated				Estimated					,						8
Date	Contract	Member	F	Revenue	Incurred Claims	Revenue	Incurred Clai	ms	Revenue	Ind	curred Claims	Total	Med	Rx	Total	Total	Med	Rx	Total	Med	Rx	Total
200707	0	0	\$	-	\$ -	\$ -	\$ .	. ;	\$ -	\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200708	0	0	\$	-	\$ -	\$ -	\$ .			\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200709	0	0	\$	-	\$ -	\$ -	\$ .			\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200710	0	0	\$		\$ -	\$ -	\$		•	\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200711	0	0	\$		\$ -	\$ -	\$ .			\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200712	0	0	\$	-	\$ -	\$ -	\$ .	.   5		\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200801	0	0	\$	-	\$ -	\$ -	\$ .	.   5	•	\$	-		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200802	0	0	\$		\$ - \$ -	\$ - \$ -	\$ .	.   3	*	\$	-		0%	0%	0%		\$0 \$0	\$0	\$0 \$0	0.0%	0.0%	0.0%
200803 200804	0	0	\$		\$ - \$ -	\$ -	\$ ·			\$ \$	-		0% 0%	0% 0%	0% 0%		\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0% 0.0%	0.0% 0.0%
200805	0	0	\$		\$ -	\$ -	\$			э \$	-		0%	0%	0%		\$0 \$0	\$0 \$0	\$0 \$0	0.0% 0.0%	0.0%	0.0%
200806	0	0	\$		\$ -	\$ -	\$	.   3		\$	-		070	070	070		ΨΟ	ΨΟ	ΨΟ	0.0%	0.0%	0.0%
200807	0	0	\$	-	\$ -	\$ -	\$ .	. ;		\$	-									0.0%	0.0%	0.0%
200808	0	0	\$	-	\$ -	\$ -	<u> </u>	.   3	•	\$	-									0.0%	0.0%	0.0%
200809	0	0	\$		\$ -	\$ -	\$ .	.		\$	-									0.0%	0.0%	0.0%
200810	0	0	\$	-	\$ -	\$ -	\$ .	.   5		\$	-									0.0%	0.0%	0.0%
200811	0	0	\$	-	\$ -	\$ -	\$ -		\$ -	\$	-									0.0%	0.0%	0.0%
200812	0	0	\$	-	\$ -	\$ -	\$ .		\$ -	\$	-									0.0%	0.0%	0.0%
200901	0	0	\$	-	\$ -	\$ -	\$ .		\$ -	\$	-									0.0%	0.0%	0.0%
200902	0	0	\$		\$ -	\$ -	\$ .			\$	-									0.0%	0.0%	0.0%
200903	0	0	\$		\$ -	\$ -	\$ -			\$	-									0.0%	0.0%	0.0%
200904	0	0	\$		\$ -	\$ -	\$ .			\$	-									0.0%	0.0%	0.0%
200905	0	0	\$		\$ -	\$ -	\$ .	.   5		\$	-									0.0%	0.0%	0.0%
200906	0	0	\$		\$ - \$ -	\$ -	\$ ·			\$ \$	-											
200907 200908	0	0	\$		\$ -	\$ - \$ -	\$			\$	-											
200908	0	0	\$		\$ -	\$ -	\$ .			φ \$	-											
200910	0	0	\$		\$ -	\$ -	\$	.   3		\$	-											
200911	0	0	\$		\$ -	\$ -	\$ .	.   3		\$	-											
200912	0	0	\$	-	\$ -	\$ -	\$ .	.   9	•	\$	-											
201001	0	0	\$	-	\$ -	\$ -	\$ .		\$ -	\$	-											
201002	0	0	\$	-	\$ -	\$ -	\$ .		\$ -	\$	-											
201003	0	0	\$	-	\$ -	\$ -	\$ -		\$ -	\$	-											
201004	0	0	\$	-	\$ -	\$ -	\$ .			\$	-											
201005	0	0	\$		\$ -	\$ -	\$ .			\$	-											
201006	0	0	\$		\$ -	\$ -	\$	. ;		\$	-											
201007	0	0			\$ -	\$ -	\$ .	.   5		\$	-											
201008	0	0			\$ -	\$ -	Ψ	.   3		\$	-											
201009 201010	0	0	\$		\$ - \$ -	\$ - \$ -	\$ ·			\$ \$	-											
201010	0 12	15	\$		\$ -	\$ 83		61 \$			399	10%	11%	7%	10%	\$27	\$23	\$4	\$27			
201011	44	47	\$		\$ 461	\$ 2,84		56 \$			616	5%	6%	6%	6%	\$27 \$13	\$23 \$13	\$4 \$4	\$27 \$16			
2011012	82	93	\$	21,667				47 \$			13,753	51%	41%	4%	33%	\$148	\$93	\$ <del>4</del>	\$95			
201101	140	153	\$	34,057				76 \$			8,682	20%	32%	8%	27%	\$57	\$71	\$5	\$76			
201103	191	213	\$	51,033				27 \$			12,221	19%	25%	17%	23%	\$57	\$58	\$10	\$68			
201104	264	286	\$	62,279			6,2				23,131	30%	26%	25%	26%	\$81	\$58	\$15	\$73			
201105	373	416	\$	96,858			54 \$ 15,0				66,458	56%	35%	39%	36%	\$160	\$80	\$22	\$102			
201106	460	519	\$	116,015			3 \$ 18,1		143,428	3 \$	69,779	49%	38%	47%	40%	\$134	\$86	\$26	\$112			
201107	517	586	\$		\$ 94,762	\$ 29,74					112,585	71%	47%	50%	47%	\$192	\$105	\$27	\$132			
201108	603	687		148,995				07 \$			125,227	68%	52%	51%	52%	\$182	\$116	\$27	\$144			
201109	693	800	\$	174,346	\$ 93,980	\$ 38,74	18 \$ 28,3	55 \$	213,093	3 \$	122,335	57%	52%	56%	53%	\$153	\$116	\$29	\$146			
From 1																						
Experience Period	1,566	1,742	۰۱	205 762	\$ 150,041	le 00.0	12 \$ 44,9	98   \$	492,104	, r	105.000	40%	38%	47%	40%	\$112	\$86	\$26	\$112			1
Periou	1,300	1,742	Ф	395,762	φ 150,041	φ 96,32	r∠ ⊅ 44,8	20   \$	492,104	+ Þ	195,039	40%	36%	4/%	40%	<b>Φ112</b>	фоб	<b>⊅∠</b> 0	φ11Z			ı

# CareFirst BlueCross BlueShield (GHMSI) Experience & Development of Normalized Trends

#### DC Individual Non-Medigap Rate Filing Effective 04/2012 Experience Period : Incurred 07/2010 - 06/2011 & Paid Through 09/2011

Rating Period : Incurred 04/2012 - 06/2013 PPO-UW-Svr

(a) Current Rate Level	(b)	(c)	(d) 01/2012		(e) =(e)/(f)	(f)		(g)	(h)	)=(d)+(f)	(i)=(e)+(g)					(j)=(i)/(c)		(k)			(I)	
												Monthly				Monthly Incurred				Ohson	ved Rollir	2 1 2
			١ .	Medical			Rx			Tota	al	Loss Ratio	Rollin	g-12 Los	s Ratio	PMPM	Rolling-1	2 Incurred	PMPM		onth Tren	-
					Estimated			Estimated			Estimated										_	
Date	Contract	Member	Revenue		curred Claims	Revenue		ncurred Claims	Re		Incurred Claims	Total	Med	Rx	Total	Total	Med	Rx	Total	Med	Rx	Total
200707 200708	0	0	\$ - \$ -	\$ \$	-	\$ - \$ -	\$ \$		\$		\$ - \$ -		0% 0%			2	\$0 ©0	\$0 ©0	\$0 \$0	0.0%	0.0%	0.0%
200708	0	0	\$ -	\$	-	\$ -	\$ \$		\$		\$ - \$ -		0%				\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200709	0	0	\$ -	\$		\$ -	\$		\$		\$ - \$ -		0%				\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200710	0	0	\$ -	\$		\$ -	\$		\$		\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200711	0	0	\$ -	\$		\$ -	\$		\$		\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200801	0	0	\$ -	\$	_	\$ -	\$		\$		\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200802	0	0	\$ -	\$	_	\$ -	\$	_	\$		\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200803	0	0	\$ -	\$	_	\$ -	\$	-	\$	_	\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200804	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -		0%				\$0	\$0	\$0	0.0%	0.0%	0.0%
200805	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -		0%			,	\$0	\$0	\$0	0.0%	0.0%	0.0%
200806	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -							·		0.0%	0.0%	0.0%
200807	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -									0.0%	0.0%	0.0%
200808	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -									0.0%	0.0%	0.0%
200809	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -									0.0%	0.0%	0.0%
200810	0	0	\$ -	\$	-	\$ -	\$		\$	-	\$ -									0.0%	0.0%	0.0%
200811	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -									0.0%	0.0%	0.0%
200812	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -									0.0%	0.0%	0.0%
200901	0	0	\$ -	\$	-	\$ -	\$	-	\$		\$ -									0.0%	0.0%	0.0%
200902	0	0	\$ -	\$	-	\$ -	\$	-	\$		\$ -									0.0%	0.0%	0.0%
200903	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -									0.0%	0.0%	0.0%
200904 200905	0	0	\$ - \$ -	\$ \$	-	\$ - \$ -	\$ \$		\$ \$		\$ - \$ -									0.0%	0.0%	0.0%
200905	0	0	\$ -	\$	-	ъ - е	\$		\$		\$ - \$ -									0.0%	0.0%	0.0%
200907	0	0	\$ -	\$	-	ф -	<u>\$</u>		ą.		\$ -											
200907	0	0	*	\$	-	\$ -	\$		\$		\$ -											
200909	0	0	\$ -	\$	_	\$ -	\$		\$		\$ -											
200910	0	0	\$ -	\$	_	\$ -	\$		\$		\$ -											
200911	0	0	\$ -	\$	_	\$ -	\$	-	\$	_	\$ -											
200912	0	0	\$ -	\$	_	\$ -	\$	-	\$	_	\$ -											
201001	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201002	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201003	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201004	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201005	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201006	0	0	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -											
201007	0	0	*	\$	-	\$ -	\$		\$		\$ -											
201008	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -											
201009	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -											
201010	0	0	\$ -	\$	-	\$ -	\$		\$		\$ -	601	601					Φ.	60			
201011	6 20	6	\$ 54		- 622	\$ 9 \$ 36	2 \$		\$		\$ - \$ 633	0%	0% 23%				\$0 \$33	\$0 \$0	\$0 \$22			
201012 201101	20 44	23 52	\$ 2,2° \$ 7,14		633 968	\$ 36 \$ 1,09			\$		\$ 633 \$ 968	24% 12%	23% 16%				\$22 \$20	\$0 \$0	\$22 \$20			
201101	62	52 71	\$ 7,14		2,473	\$ 1,09 \$ 1,45			\$		\$ 2,473	12% 22%	21%				\$20 \$27	\$0 \$0	\$20 \$27			
201102	74	86	\$ 12,36		5,230	\$ 1,45			\$		\$ 2,473 \$ 5,234	37%	21%				\$27 \$39	\$0 \$0	\$39			
201103	102	110	\$ 14,38		2,418	\$ 2,15			\$		\$ 2,460	15%	25%				\$39	\$0 \$0	\$34			
201104	133	149	\$ 20,70			\$ 3,03			\$		\$ 13,493	57%					\$50	\$0 \$1	\$54 \$51			
201106	169	195	\$ 25,23		10,130	\$ 3,82			\$		\$ 10,245	35%	38%	4%			\$50 \$51	\$1	\$51			
201107	186	208	\$ 27,30		45,732	\$ 4,12			\$		\$ 46,050	147%	67%	5%			\$90	\$1	\$91			
201108	215	244			18,311		5 \$			37,153		50%	65%				\$87	\$1	\$87			
201109	274	305		27 \$	6,931		1 \$			45,748		16%						\$1	\$74			
•			•									•	•			•	•					
Experience			-																-			
Period	610	692	\$ 92,34	19 \$	35,010	\$ 13,86	9 \$	495	\$	106,219	\$ 35,505	33%	38%	4%	33%	\$51	\$51	\$1	\$51			

# CareFirst BlueCross BlueShield (GHMSI) Experience & Development of Normalized Trends

#### DC Individual Non-Medigap Rate Filing Effective 04/2012 Experience Period : Incurred 07/2010 - 06/2011 & Paid Through 09/2011

Rating Period : Incurred 04/2012 - 06/2013 PPO-UW-HSA

(a) Current Rate Level	(b)	(c)	(d) 01/20		(e) =(e)/(f)	(f)	(g)	(h)=(d)+(f)	(i)=(e)+(g)					(j)=(i)/(c)		(k)			(1)	
				Medi	cal		₹x	T	otal	Monthly Loss Ratio	Polling	-12 Loss I	Patio	Monthly Incurred PMPM	Polling-1	2 Incurred	DMDM		rved Rollir onth Tren	-
				ivieui	cai	Г			Jtai	LUSS NATIO	Kulling	-12 LUSS I	Natio	FIVIFIVI	KUIIIIg-1	z iliculteu	FIVIFIVI	IVI	Jillii ITeli	iu
Date	Contract	Member	Reven	nue	Estimated Incurred Claims	Revenue	Estimated Incurred Claims	Revenue	Estimated Incurred Claims	Total	Med	Rx	Total	Total	Med	Rx	Total	Med	Rx	Total
200707	0	0	\$		\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200708	0	0	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200709	0	0	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200710	0	0	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200711	0	0	\$		\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200712	0	0	\$		\$ -	\$ -	\$ -	\$ -	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200801	351	422		,	\$ 11,593	\$ -	\$ 575	\$ 46,636	\$ 12,168	26%	0%	0%	0%	\$29	\$0	\$0	\$0	0.0%	0.0%	0.0%
200802	389 422	482 529		,	\$ 18,680	\$ -	\$ 2,706 \$ 3,437	\$ 51,205	\$ 21,386	42%	0%	0%	0%	\$44	\$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200803 200804	422	529			\$ 18,405 \$ 25,530	\$ - \$ -	\$ 3,437 \$ 3,317	\$ 57,547 \$ 57,760	\$ 21,842 \$ 28,846	38% 50%	0% 0%	0% 0%	0% 0%	\$41 \$54	\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200805	463	599			\$ 25,530 \$ 15,275	\$ -	\$ 5,335	\$ 66,767	\$ 20,610	31%	0%	0%	0%	\$34	\$0	\$0	\$0	0.0%	0.0%	0.0%
200806	469	597			\$ 162,264	\$ -	\$ 4,608	\$ 67,437	\$ 166,872	247%	72%	0,0	78%	\$280	\$80	\$6	\$86	0.0%	0.0%	0.0%
200807	498	646			\$ 27,214	\$ -	\$ 5,454	\$ 74,232	\$ 32,668	44%	66%		72%	\$51	\$73	\$7	\$80	0.0%	0.0%	0.0%
200808	516	677	\$ 7	76,980	\$ 92,552	\$ -	\$ 7,342	\$ 76,980	\$ 99,894	130%	75%		81%	\$148	\$83	\$7	\$90	0.0%	0.0%	0.0%
200809	511	678			\$ 64,977	\$ -	\$ 9,965	\$ 78,452	\$ 74,942	96%	76%		83%	\$111	\$85	\$8	\$93	0.0%	0.0%	0.0%
200810	530	699			\$ 98,590	\$ -	\$ 13,463	\$ 80,696		139%	81%		90%	\$160	\$91	\$10	\$101	0.0%	0.0%	0.0%
200811	576	772			\$ 127,916	\$ -	\$ 12,828	\$ 90,531	\$ 140,744	155%	89%		98%	\$182	\$100	\$10	\$110	0.0%	0.0%	0.0%
200812	589	770			\$ 52,054	\$ -	\$ 13,627	\$ 93,501	\$ 65,681	70%	85%		95%	\$85	\$97	\$11	\$108	0.0%	0.0%	0.0%
200901	645	864			\$ 55,322	\$ -	\$ 870	\$ 102,524	\$ 56,192	55%	85%		94%	\$65	\$97	\$11	\$107	0.0%	0.0%	0.0%
200902 200903	662 734	891 972			\$ 68,384 \$ 74,096	\$ - \$ -	\$ 6,653 \$ 8,444	\$ 103,279 \$ 114,535		73% 72%	85% 86%		94% 95%	\$84 \$85	\$98 \$99	\$11 \$11	\$108 \$110	0.0%	0.0% 0.0%	0.0%
200903	734 782	1,052		26,030	, , , , , ,	\$ -	\$ 0,444 \$ 10,440	\$ 126,030		63%	84%		95%	\$76	\$99 \$98	\$11	\$109	0.0%	0.0%	0.0%
200905	821	1,092			\$ 70,008	\$ -	\$ 12,549	\$ 136,986		60%	84%		93%	\$76	\$99	\$11	\$110	0.0%	0.0%	0.0%
200906	846	1,154			\$ 92,281	\$ -	\$ 19,650	\$ 148,070		76%	73%		83%	\$97	\$87	\$12	\$99	9.2%	87.0%	14.9%
200907	837	1,116			\$ 87,677	\$ -	\$ 15,853	\$ 147,213		70%	73%		84%	\$93	\$89	\$12	\$101	21.2%	83.7%	26.4%
200908	863	1,136			\$ 123,647	\$ -	\$ 15,931	\$ 161,806	\$ 139,578	86%	71%		81%	\$123	\$88	\$13	\$100	6.1%	71.5%	11.4%
200909	876	1,180	\$ 16	64,919	\$ 93,509	\$ -	\$ 24,706	\$ 164,919	\$ 118,216	72%	69%		79%	\$100	\$87	\$13	\$100	2.4%	60.1%	7.6%
200910	966	1,281			\$ 81,666	\$ -	\$ 30,502	\$ 186,161	\$ 112,168	60%	63%		74%	\$88	\$81	\$14	\$95	-11.2%	46.2%	-5.7%
200911	949	1,238			\$ 151,141	\$ -	+,	\$ 184,222		100%	61%		73%	\$149	\$80	\$15	\$95	-20.0%	45.2%	-13.8%
200912	930	1,221			\$ 160,815	\$ -	\$ 37,319	\$ 185,464	\$ 198,135	107%	64%		76%	\$162	\$85	\$16	\$102	-11.5%	46.8%	-5.5%
201001 201002	1,008 989	1,360 1,329			\$ 76,216 \$ 246,033	\$ - \$ -	\$ 2,810 \$ 8,671	\$ 209,448 \$ 210,299		38% 121%	61% 67%		73% 78%	\$58 \$192	\$84 \$94	\$16 \$16	\$100 \$109	-13.3% -4.2%	50.8% 48.1%	-6.9% 0.9%
201002	938	1,289			\$ 246,033 \$ 101,755	\$ -	\$ 19,865	\$ 210,299 \$ 213,137		57%	65%		76%	\$192	\$94 \$94	\$16 \$16	\$109	-4.2% -5.7%	51.8%	-0.1%
201003	1,006	1,335			\$ 151,370	\$ -	\$ 20,173	\$ 196,827		87%	67%		78%	\$128	\$97	\$16	\$114	-1.0%	52.5%	4.2%
201005	1,010	1,329			\$ 98,434	\$ -	\$ 28,735	\$ 202,658		63%	66%		78%	\$96	\$98	\$17	\$115	-1.3%	57.3%	4.5%
201006	1,002	1,341			\$ 157,816	\$ -	\$ 36,942	\$ 212,110		92%	67%		79%	\$145	\$101	\$18	\$119	16.1%	53.5%	20.6%
201007	1,054	1,433	\$ 23	30,791	\$ 163,416	\$ -	\$ 28,063	\$ 230,791	\$ 191,479	83%	68%		80%	\$134	\$104	\$19	\$122	16.9%	51.3%	21.1%
201008	1,054	1,421		,	\$ 176,176	\$ -	\$ 25,592	\$ 232,968		87%	68%		80%	\$142	\$105	\$19	\$124	19.7%	50.3%	23.5%
201009	1,106	1,496		- ,	\$ 133,445	\$ -	\$ 41,233	\$ 243,857		72%	68%		80%	\$117	\$106	\$19	\$125	22.1%	47.1%	25.4%
201010	1,246	1,653			\$ 165,977	\$ -	\$ 33,581	\$ 267,879		74%	69%		81%	\$121	\$108	\$19	\$128	33.7%	37.3%	34.2%
201011	1,316	1,748			\$ 150,394	\$ -	\$ 30,426 \$ 53,267	\$ 287,925		63%	66%		78% 80%	\$103	\$105 \$110	\$18	\$124	31.5% 28.3%	22.3%	30.0%
201012 201101	1,356 1,421	1,782 1,846			\$ 299,704 \$ 89,086	\$ - \$ -	\$ 53,267 \$ 3,840	\$ 295,353 \$ 313,152		120% 30%	69% 67%		78%	\$198 \$50	\$110	\$19 \$18	\$128 \$126	28.0%	14.7% 15.2%	26.1% 26.0%
201101	1,518	2,005			\$ 173,935	\$ -	\$ 15,378	\$ 328,962		58%	62%		73%	\$94	\$107	\$18	\$118	6.2%	15.2%	7.6%
201102	1,624	2,187			\$ 174,674	\$ -	\$ 16,697	\$ 359,429		53%	61%		72%	\$88	\$99	\$17	\$116	5.4%	6.4%	5.6%
201104	1,686	2,218			\$ 162,424	\$ -		\$ 369,845		50%	58%		68%	\$84	\$95	\$16	\$112	-2.5%	0.6%	-2.0%
201105	1,738	2,295			\$ 427,311	\$ -	\$ 23,515	\$ 384,463		117%	64%		74%	\$196	\$106	\$16	\$122	8.5%	-9.9%	5.7%
201106	1,730	2,325			\$ 257,974	\$ -	\$ 42,553	\$ 392,273		77%	64%		73%	\$129	\$106	\$15	\$121	5.0%	-16.9%	1.6%
201107	1,804	2,448	\$ 40	5,548	\$ 173,838	\$ -	\$ 41,033	\$ 405,548	\$ 214,871	53%	61%		70%	\$88	\$102	\$15	\$117	-1.9%	-19.3%	-4.5%
201108	1,834	2,455			\$ 258,007	\$ -	\$ 49,131	\$ 405,084	\$ 307,138	76%	61%		70%	\$125	\$101	\$15	\$116	-4.2%	-18.8%	-6.4%
201109	1,899	2,532	\$ 41	7,903	\$ 258,689	\$ 86	\$ 45,524	\$ 417,989	\$ 304,213	73%	61%	######	70%	\$120	\$102	\$15	\$117	-3.8%	-23.8%	-6.9%
Evnerience																				
Experience Period	16,849	22,409	\$ 3,70	06,897	\$ 2,374,516	\$ -	\$ 337,707	\$ 3,706,897	\$ 2,712,223	73%	64%		73%	\$121	\$106	\$15	\$121	5.0%	-16.9%	1.6%
		,			•		•			•										•

#### CareFirst BlueCross BlueShield (GHMSI)

# Experience & Development of Normalized Trends DC Individual Non-Medigap Rate Filing Effective 04/2012

#### Experience Period: Incurred 07/2010 - 06/2011 & Paid Through 09/2011 Rating Period: Incurred 04/2012 - 06/2013

PPO-HIPAA-Std

(a) Current Rate Level	(b)	(c)		(d) '2012	(e) =(e)/(f)		(f)	(g)	(h)=(d)+(f)	(i)=(e)+(g)					(j)=(i)/(c)		(k)			(I)	
															Monthly						
											Monthly				Incurred					ved Rollii	_
	1			Medi			Rx	•	Tot		Loss Ratio	Rolling	-12 Loss F	Ratio	PMPM	Rolling-1	2 Incurred I	PMPM	Mo	onth Tren	ıd
Date	Contract	Member	Reve		Estimated Incurred Claims	Rev		Estimated Incurred Claims		Estimated Incurred Claims	Total	Med	Rx	Total	Total	Med	Rx	Total	Med	Rx	Total
200707	0	0	\$		\$ -	\$		\$ -	\$	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200708	0	0	\$		\$ -	\$		\$ -	\$	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200709 200710	0	0	\$ \$		\$ - \$ -	\$ \$		\$ - \$ -	\$	\$ - \$ -		0% 0%	0% 0%	0% 0%		\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200710	0	0	\$		\$ - \$ -	\$		\$ -	\$	\$ - \$ -		0%	0%	0%		\$0 \$0	\$0 \$0	\$0 \$0	0.0%	0.0%	0.0%
200711	0	0	\$		\$ -	\$		\$ -	\$	\$ -		0%	0%	0%		\$0	\$0	\$0	0.0%	0.0%	0.0%
200801	124	147	\$		\$ 119.920	\$		\$ 16,411	\$	\$ 136,331	110%	0%	0%	0%	\$927	\$0	\$0	\$0	0.0%	0.0%	0.0%
200802	118	148	\$	102,147	\$ 63,226	\$	17,492	\$ 13,948	\$	\$ 77,174	65%	0%	0%	0%	\$521	\$0	\$0	\$0	0.0%	0.0%	0.0%
200803	109	133	\$	95,723	\$ 107,943	\$	16,040	\$ 13,593	\$ 111,763	\$ 121,536	109%	0%	0%	0%	\$914	\$0	\$0	\$0	0.0%	0.0%	0.0%
200804	120	144	\$	101,148	\$ 154,238	\$	16,852	\$ 12,448	\$ 118,000	\$ 166,686	141%	0%	0%	0%	\$1,158	\$0	\$0	\$0	0.0%	0.0%	0.0%
200805	112	128	\$		\$ 106,716	\$		\$ 9,290	\$	\$ 116,007	106%	0%	0%	0%	\$906	\$0	\$0	\$0	0.0%	0.0%	0.0%
200806	116	138			\$ 61,252	\$	-,	\$ 9,587	\$ -,	\$ 70,840	61%	102%	75%	98%	\$513	\$732	\$90	\$822	0.0%	0.0%	0.0%
200807	115	134	\$		\$ 47,097	\$	- ,	\$ 8,481	\$	\$ 55,578	48%	95% 99%	72%	91%	\$415	\$679	\$86	\$766	0.0%	0.0%	0.0%
200808 200809	119 121	138 139	\$		\$ 131,669 \$ 33,229	\$	15,845 16,397	\$ 7,708 \$ 9,059	\$	\$ 139,377 \$ 42,289	121% 35%	99%	69% 68%	95% 88%	\$1,010 \$304	\$714 \$661	\$82 \$80	\$796 \$741	0.0%	0.0%	0.0%
200809	118	135			\$ 64,220	\$		\$ 9,059	\$	\$ 73,419	62%	88%	67%	85%	\$504 \$544	\$643	\$60 \$79	\$741	0.0%	0.0%	0.0%
200811	118	132	*		\$ 24.989	\$	-,	\$ 9,699	\$	\$ 34,688	29%	82%	66%	80%	\$263	\$603	\$79	\$682	0.0%	0.0%	0.0%
200812	113	127	-	,	\$ 32,727	\$		\$ 6,856	\$	\$ 39,582	33%	78%	64%	76%	\$312	\$577	\$77	\$653	0.0%	0.0%	0.0%
200901	107	121	\$		\$ 60,653	\$		\$ 16,955	\$	\$ 77,608	70%	74%	66%	73%	\$641	\$549	\$78	\$628	0.0%	0.0%	0.0%
200902	111	125	\$	99,356	\$ 33,511	\$	15,103	\$ 12,585	\$ 114,459	\$ 46,096	40%	71%	66%	71%	\$369	\$538	\$79	\$617	0.0%	0.0%	0.0%
200903	105	118	\$	94,955	\$ 43,584	\$	13,926	\$ 13,998	\$	\$ 57,582	53%	66%	67%	66%	\$488	\$503	\$80	\$582	0.0%	0.0%	0.0%
200904	108	113	\$	93,504	\$ 57,557	\$	13,662	\$ 14,286	\$ 107,165	\$ 71,842	67%	58%	69%	60%	\$636	\$450	\$82	\$533	0.0%	0.0%	0.0%
200905	106	116	\$		\$ 31,010	\$	- , -	\$ 9,138	\$	\$ 40,148	37%	52%	70%	54%	\$346	\$405	\$83	\$488	0.0%	0.0%	0.0%
200906	102	112	\$		\$ 37,473	\$	- 1 -	\$ 7,793	\$ 	\$ 45,266	42%	50%	70%	53%	\$404	\$396	\$83	\$479	-45.9%	-7.3%	-41.7%
200907	108	118		,	\$ 26,508	\$	,	\$ 8,452	\$ 	\$ 34,961	30%	49%	70%	51%	\$296	\$386	\$84	\$470	-43.1%	-2.3%	-38.6%
200908 200909	101 113	113 126	\$		\$ 29,632 \$ 49,491	\$	- ,	\$ 5,861 \$ 7,991	\$	\$ 35,493 \$ 57,482	32% 47%	40% 41%	70% 70%	44% 45%	\$314 \$456	\$323 \$337	\$84 \$84	\$408 \$422	-54.7% -48.9%	2.3% 4.8%	-48.8% -43.1%
200909	94	106	\$		\$ 33,119	\$	, -	\$ 6.796	\$	\$ 39,915	36%	39%	70%	43%	\$377	\$323	\$84	\$407	-49.8%	6.4%	-43.1%
200911	95	107	\$		\$ 29,755	\$		\$ 4,595	\$	\$ 34,350	33%	40%	69%	43%	\$321	\$332	\$82	\$414	-45.0%	4.4%	-39.3%
200912	93	101	\$		\$ 49,069	\$		\$ 6,515	\$	\$ 55,584	52%	41%	70%	45%	\$550	\$350	\$84	\$433	-39.3%	8.7%	-33.7%
201001	93	103	\$		\$ 75,071	\$		\$ 10,829	\$	\$ 85,900	78%	43%	67%	46%	\$834	\$365	\$80	\$445	-33.5%	2.2%	-29.1%
201002	93	109	\$	91,005	\$ 72,326	\$	12,682	\$ 11,391	\$ 103,686	\$ 83,717	81%	46%	68%	49%	\$768	\$398	\$80	\$479	-26.0%	1.9%	-22.5%
201003	98	109	\$	96,559	\$ 72,060	\$	12,885	\$ 10,009	\$ 109,444	\$ 82,069	75%	49%	66%	51%	\$753	\$422	\$78	\$500	-16.0%	-2.4%	-14.1%
201004	93	101	\$		\$ 77,823	\$	, -	\$ 11,019	\$	\$ 88,842	84%	50%	64%	52%	\$880	\$442	\$76	\$518	-2.0%	-7.9%	-2.9%
201005	81	97	\$		\$ 41,913	\$		\$ 9,086	\$	\$ 50,999	56%	52%	66%	54%	\$526	\$456	\$77	\$533	12.8%	-7.2%	9.4%
201006 201007	78 80	91	\$	00,000	\$ 45,066 \$ 80,380	\$	-,	\$ 6,449 \$ 10.648	\$	\$ 51,516 \$ 91.028	53% 96%	53% 59%	66% 69%	55% 60%	\$566 \$979	\$470 \$522	\$77 \$81	\$547 \$603	18.7% 35.1%	-7.2% -4.3%	14.2%
201007	92	93 85	\$	,	\$ 80,380 \$ 54,978	\$ \$	-,	\$ 10,648 \$ 5,123	\$ . , .	\$ 91,028 \$ 60,101	96% 59%	61%	69%	62%	\$979 \$707	\$522 \$555	\$81 \$82	\$636	71.5%	-4.3% -3.0%	28.1% 56.1%
201008	92 88	103	\$		\$ 128,467	\$		\$ 5,123	\$	\$ 135,514	126%	69%	70%	69%	\$1,316	\$631	\$62 \$83	\$713	86.9%	-2.1%	69.1%
201010	90	103	\$		\$ 71,011	\$		\$ 7,863	\$	\$ 78,874	74%	73%	71%	73%	\$766	\$664	\$84	\$747	105.8%	-0.8%	83.7%
201011	88	101	\$		\$ 50,569	\$		\$ 5,269	\$	\$ 55,839	53%	75%	72%	74%	\$553	\$685	\$85	\$769	106.4%	2.9%	85.8%
201012	95	108	\$	102,827	\$ 51,724	\$	12,718	\$ 5,448	\$	\$ 57,172	49%	74%	71%	74%	\$529	\$683	\$83	\$766	95.2%	-0.3%	76.8%
201101	90	100	\$	99,484	\$ 86,687	\$	12,192	\$ 18,274	\$ 111,676	\$ 104,961	94%	75%	76%	75%	\$1,050	\$694	\$90	\$784	90.1%	11.9%	76.1%
201102	85	97	\$	,	\$ 55,293	\$	,	\$ 18,095	\$ 	\$ 73,388	70%	73%	82%	74%	\$757	\$687	\$96	\$783	72.4%	20.0%	63.6%
201103	97	114		. ,	\$ 50,256	\$		\$ 21,921	\$ -,	\$ 72,177	60%	71%	90%	73%	\$633	\$666	\$106	\$772	57.6%	36.1%	54.2%
201104	87	102	-	,	\$ 45,102	\$	,	\$ 18,740	\$	\$ 63,842	57%	68%	95%	71%	\$626	\$638	\$112	\$750	44.4%	47.6%	44.9%
201105	92	107	-		\$ 57,695	\$		\$ 19,481	\$	\$ 77,176	64%	67%	101%	71%	\$721	\$646	\$120	\$765	41.4%	55.6%	43.5%
201106 201107	90 98	105 116			\$ 96,729 \$ 103,316	\$		\$ 26,051 \$ 21,124	\$ 	\$ 122,781 \$ 124,440	104% 98%	71% 71%	113% 117%	75% 76%	\$1,169 \$1,073	\$681 \$686	\$135 \$141	\$815 \$827	44.9% 31.5%	74.2% 74.5%	49.0% 37.2%
201107	98	116		113,562		\$	14,411		\$	\$ 165,830	130%	75%	143%	82%	\$1,073	\$719	\$171	\$890		108.6%	39.8%
201108	95	113			\$ 165,924	\$	14,234		\$	\$ 191,388	152%	77%	153%	85%	\$1,430	\$719	\$184	\$927	17.8%		29.9%
1	50		. *	.,	,52.	•	,	,	 ,	,500		,		/0	Ţ.,-J.	ŢO	Ţ·	+		, 0	
Experience			_								_	_									
Period	1,074	1,218	\$ 1,	,174,222	\$ 828,893	\$	145,151	\$ 163,959	\$ 1,319,373	\$ 992,852	75%	71%	113%	75%	\$815	\$681	\$135	\$815	44.9%	74.2%	49.0%

### PPO/BluePreferred - Standard Underwritten (\$2500 Deductible & Open Rx)

		1/1/20 Individual	012 Individual			4/1/2 Individual	012 Individual		Monthly Dol	lar Change Individual	Individual		Monthly Pe	ercentage Char Individual	nge Individual	
<u>Age</u>	Individual	& Child(ren)	& Adult	<u>Family</u>	<u>Individual</u>	& Child(ren)	& Adult	<u>Family</u>	Individual	& Child(ren)	& Adult	<u>Family</u>	<u>Individual</u>	& Child(ren)	& Adult	<u>Family</u>
0-5	\$149				\$152				\$3				1.7%			
6-17	\$133	\$269	\$266	\$362	\$135	\$273	\$271	\$368	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	
18-20	\$197	\$399	\$395	\$537	\$201	\$405	\$401	<b>\$546</b>	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
21	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
22	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
23	\$197	\$399	\$395	\$537 \$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7 \$7	\$9 \$0	1.7%	1.7%	1.7%	
24 25	\$197 \$197	\$399 \$399	\$395 \$395	\$537 \$537	\$201 \$201	\$405 \$405	\$401 \$401	\$546 \$546	\$3 \$3	\$7 \$7	\$7 \$7	\$9 \$9	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	
26	\$197 \$197	\$399 \$399	\$395 \$395	\$537 \$537	\$201	\$405 \$405	\$401 \$401	\$546	\$3	\$7 \$7	\$7 \$7	\$9 \$9	1.7%	1.7%	1.7%	
27	\$197 \$197	\$399	\$395	\$537 \$537	\$201	\$405 \$405	\$401	\$546	\$3	\$7 \$7	\$7 \$7	\$9	1.7%	1.7%	1.7%	
28	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
29	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
30	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
31	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
32	\$197	\$399	\$395	\$537	\$201	\$405	\$401	\$546	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	
33	\$203	\$409	\$405	\$551	\$206	\$416	\$412	\$560	\$3	\$7	\$7	\$9	1.7%	1.7%	1.7%	1.7%
34	\$210	\$425	\$421	\$572	\$214	\$432	\$428	\$582	\$4	\$7	\$7	\$10	1.7%	1.7%	1.7%	1.7%
35	\$219	\$441	\$437	\$594	\$222	\$449	\$444	\$604	\$4	\$8	\$7	\$10	1.7%	1.7%	1.7%	1.7%
36	\$227	\$458	\$454	\$617	\$231	\$466	\$462	\$628	\$4	\$8	\$8	\$11	1.7%	1.7%	1.7%	
37	\$236	\$476	\$472	\$642	\$240	\$485	\$480	\$653	\$4	\$8	\$8	\$11	1.7%	1.7%	1.7%	
38	\$245	\$495	\$490	\$667	\$249	\$504	\$499	\$678	\$4	\$8	\$8	\$11	1.7%	1.7%	1.7%	
39	\$255	\$514	\$509	\$693	\$259	\$523	\$518	\$704	\$4	\$9	\$9	\$12	1.7%	1.7%	1.7%	
40 41	\$265 \$275	\$535 \$555	\$529 \$550	\$720 \$748	\$269 \$280	\$544 \$565	\$538 \$559	\$732 \$761	\$5 \$5	\$9 \$9	\$9 \$9	\$12 \$13	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	
41	\$275 \$286	\$555 \$577	\$572	\$746 \$777	\$291	\$587	\$581	\$761 \$791	φ5 \$5	\$9 \$10	\$9 \$10	\$13	1.7%	1.7%	1.7%	
43	\$297	\$600	\$572 \$594	\$808	\$302	\$610	\$604	\$821	\$5 \$5	\$10 \$10	\$10 \$10	\$13 \$14	1.7%	1.7%	1.7%	
44	\$309	\$623	\$617	\$839	\$314	\$634	\$628	\$854	\$5 \$5	\$10 \$11	\$10	\$14	1.7%	1.7%	1.7%	
45	\$321	\$648	\$641	\$872	\$326	\$659	\$652	\$887	\$5	\$11	\$11	\$15	1.7%	1.7%	1.7%	
46	\$333	\$673	\$666	\$906	\$339	\$684	\$677	\$921	\$6	\$11	\$11	\$15	1.7%	1.7%	1.7%	
47	\$346	\$699	\$692	\$941	\$352	\$711	\$704	\$957	\$6	\$12	\$12	\$16	1.7%	1.7%	1.7%	
48	\$360	\$727	\$719	\$978	\$366	\$739	\$732	\$995	\$6	\$12	\$12	\$17	1.7%	1.7%	1.7%	1.7%
49	\$374	\$755	\$748	\$1,017	\$380	\$768	\$760	\$1,034	\$6	\$13	\$13	\$17	1.7%	1.7%	1.7%	1.7%
50	\$388	\$785	\$777	\$1,057	\$395	\$798	\$790	\$1,075	\$7	\$13	\$13	\$18	1.7%	1.7%	1.7%	
51	\$404	\$815	\$807	\$1,098	\$411	\$829	\$821	\$1,117	\$7	\$14	\$14	\$19	1.7%	1.7%	1.7%	
52	\$419	\$847	\$839	\$1,141	\$427	\$862	\$853	\$1,160	\$7	\$14	\$14	\$19	1.7%	1.7%	1.7%	
53	\$436	\$880	\$871	\$1,185	\$443	\$895	\$886	\$1,205	\$7	\$15	\$15	\$20	1.7%	1.7%	1.7%	
54	\$453	\$915	\$906	\$1,232	\$460	\$930	\$921	\$1,252	\$8	\$16	\$15 \$46	\$21	1.7%	1.7%	1.7%	
55 56	\$470	\$950	\$941	\$1,280	\$478	\$966	\$957	\$1,301	\$8 \$8	\$16 \$17	\$16	\$22	1.7%	1.7%	1.7%	
56 57	\$489 \$508	\$988 \$1,026	\$978 \$1,016	\$1,330 \$1,381	\$497 \$517	\$1,004 \$1,043	\$994 \$1,033	\$1,352 \$1,405	\$8 \$9	\$17 \$17	\$17 \$17	\$23 \$24	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%
58	\$508 \$528	\$1,066	\$1,016	\$1,361 \$1,435	\$537	\$1,043 \$1,084	\$1,033	\$1,405 \$1,460	\$9	\$17 \$18	\$17 \$18	\$24 \$24	1.7%	1.7%	1.7%	
59	\$548	\$1,108	\$1,033	\$1,491	\$558	\$1,004	\$1,073 \$1,115	\$1, <del>4</del> 00 \$1,517	\$9	\$19	\$19	\$25	1.7%	1.7%	1.7%	
60	\$570	\$1,151	\$1,140	\$1,550	\$579	\$1,170	\$1,119 \$1,159	\$1,577 \$1,576	\$10	\$20	\$19	\$26	1.7%	1.7%	1.7%	1.7%
61	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	
62	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	
63	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	
64	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	
65	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	1.7%
Over 65	\$592	\$1,196	\$1,184	\$1,610	\$602	\$1,216	\$1,204	\$1,638	\$10	\$20	\$20	\$27	1.7%	1.7%	1.7%	1.7%

## PPO/BluePreferred - Saver Underwritten (\$2500 Deductible & Saver Rx)

		1/1/2					/2012		Monthly Do	•	L. P. J. L. J.		Monthly P	ercentage Char	•	
<u>Age</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>
0-5	\$102				\$103				\$2				1.7%			1
6-17	\$91	\$183	\$181	\$246	\$92	\$186	\$184	\$250	\$2	\$3	\$3	\$4	1.7%	1.7%	1.7%	1.7%
18-20	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
21	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
22	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
23	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
24	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
25	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
26	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
27	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
28	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
29	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	
30	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
31	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
32	\$134	\$271	\$269	\$365	\$137	\$276	\$273	\$372	\$2	\$5	\$5	\$6	1.7%	1.7%	1.7%	1.7%
33	\$138	\$278	\$276	\$375	\$140	\$283	\$280	\$381	\$2	\$5	<b>\$</b> 5	\$6	1.7%	1.7%	1.7%	1.7%
34	\$143	\$289	\$286	\$389	\$146	\$294	\$291	\$396	\$2	\$5	<b>\$</b> 5	\$7	1.7%	1.7%	1.7%	1.7%
35	\$149	\$300	\$297	\$405	\$151	\$306	\$303	\$411	\$3	\$5	\$5	\$7	1.7%	1.7%	1.7%	1.7%
36	\$154	\$312	\$309	\$420	\$157	\$317	\$314	\$427	\$3	\$5 ***	\$5	\$7 07	1.7%	1.7%	1.7%	1.7%
37	\$161	\$324	\$321	\$437	\$163	\$330 \$2.42	\$327	\$444	\$3	\$6 \$6	\$5 \$6	\$7 \$0	1.7%	1.7%	1.7%	1.7%
38	\$167	\$337	\$334	\$454 \$474	\$170 \$176	\$343 \$356	\$339	\$461	\$3 \$3	\$6 \$6	\$6 \$6	\$8 \$8	1.7%	1.7%	1.7%	
39 40	\$173 \$180	\$350 \$364	\$347 \$360	\$471 \$490	\$176 \$183	\$370	\$352 \$366	\$479 \$498	\$3 \$3	\$6	\$6	ъо \$8	1.7%	1.7%	1.7%	1.7%
41	\$187	\$378	\$374	\$509	\$190	\$384	\$381	\$518	\$3	\$6	\$6	\$9	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%
42	\$107 \$195	\$393	\$374 \$389	\$509 \$529	\$190 \$198	\$400	\$396	\$518 \$538	\$3 \$3	\$0 \$7	эо \$7	\$9 \$9	1.7%	1.7%	1.7%	
43	\$202	\$408	\$404	\$550	\$206	\$400 \$415	\$411	\$559	\$3	\$7 \$7	\$7 \$7	\$9	1.7%	1.7%	1.7%	1.7%
44	\$210	\$424	\$420	\$571	\$214	\$432	\$427	\$581	\$4	\$7 \$7	\$7 \$7	\$10	1.7%	1.7%	1.7%	1.7%
45	\$218	\$441	\$436	\$593	\$222	\$448	\$444	\$604	\$4	\$8	\$7	\$10	1.7%	1.7%	1.7%	1.7%
46	\$227	\$458	\$453	\$617	\$231	\$466	\$461	\$627	\$4	\$8	\$8	\$10	1.7%	1.7%	1.7%	1.7%
47	\$236	\$476	\$471	\$641	\$240	\$484	\$479	\$652	\$4	\$8	\$8	\$11	1.7%	1.7%	1.7%	1.7%
48	\$245	\$494	\$490	\$666	\$249	\$503	\$498	\$677	\$4	\$8	\$8	\$11	1.7%	1.7%	1.7%	1.7%
49	\$254	\$514	\$509	\$692	\$259	\$523	\$517	\$704	\$4	\$9	\$9	\$12	1.7%	1.7%	1.7%	1.7%
50	\$264	\$534	\$529	\$719	\$269	\$543	\$538	\$731	\$4	\$9	\$9	\$12	1.7%	1.7%	1.7%	1.7%
51	\$275	\$555	\$549	\$747	\$279	\$564	\$559	\$760	\$5	\$9	\$9	\$13	1.7%	1.7%	1.7%	1.7%
52	\$285	\$577	\$571	\$776	\$290	\$586	\$581	\$790	\$5	\$10	\$10	\$13	1.7%	1.7%	1.7%	1.7%
53	\$297	\$599	\$593	\$807	\$302	\$609	\$603	\$820	\$5	\$10	\$10	\$14	1.7%	1.7%	1.7%	1.7%
54	\$308	\$622	\$616	\$838	\$313	\$633	\$627	\$852	\$5	\$11	\$10	\$14	1.7%	1.7%	1.7%	1.7%
55	\$320	\$647	\$640	\$871	\$326	\$658	\$651	\$886	\$5	\$11	\$11	\$15	1.7%	1.7%	1.7%	1.7%
56	\$333	\$672	\$665	\$905	\$338	\$684	\$677	\$920	\$6	\$11	\$11	\$15	1.7%	1.7%	1.7%	1.7%
57	\$346	<b>\$698</b>	<b>\$</b> 691	\$940	\$352	\$710	\$703	\$956	\$6	\$12	\$12	\$16	1.7%	1.7%	1.7%	
58	\$359	\$725	\$718	\$977	\$365	\$738	\$731	\$994	\$6	\$12	\$12	\$17	1.7%	1.7%	1.7%	1.7%
59	\$373	\$754	\$746	\$1,015	\$380	\$767	\$759	\$1,032	\$6	\$13	\$13	\$17	1.7%	1.7%	1.7%	1.7%
60	\$388	\$783	\$776	\$1,055	\$394	\$797	\$789	\$1,073	\$7	\$13	\$13	\$18	1.7%	1.7%	1.7%	1.7%
61	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115	\$7	\$14	\$14	\$19	1.7%	1.7%	1.7%	1.7%
62	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115	\$7	\$14	\$14	\$19	1.7%	1.7%	1.7%	1.7%
63	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115	\$7	\$14	\$14 \$14	\$19 \$40	1.7%	1.7%	1.7%	1.7%
64	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115 \$4,445	\$7	\$14	\$14 \$14	\$19 \$40	1.7%	1.7%	1.7%	1.7%
65 Over 65	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115	\$7	\$14	\$14	\$19 \$10	1.7%	1.7%	1.7%	1.7%
Over 65	\$403	\$814	\$806	\$1,096	\$410	\$828	\$820	\$1,115	\$7	\$14	\$14	\$19	1.7%	1.7%	1.7%	1.7%

### PPO/BluePreferred - HSA Underwritten (\$1200 Integrated Medical & Rx Deductible)

		1/1/20					2012		Monthly Do	•			Monthly Perc	entage Change		
<u>Age</u>	<u>Individual</u>	Individual <u>&amp; Child(ren)</u>	Individual  & Adult	<u>Family</u>	<u>Individual</u>	Individual  & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual & Adult	<u>Family</u>	Individual	Individual  & Child(ren)	Individual & Adult	<u>Family</u>
0-5	\$87				\$95	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$8			İ	9.6%			İ
6-17	\$78	\$157	\$155	\$211	\$85	\$172	\$170	\$231	\$7	\$15	\$15	\$20	9.6%	9.6%	9.6%	9.6%
18-20	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
21	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	9.6%
22	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	9.6%
23	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	9.6%
24	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	9.6%
25	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	9.6%
26	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
27	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
28	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
29	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
30	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
31	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
32	\$115	\$232	\$230	\$313	\$126	\$255	\$252	\$343	\$11	\$22	\$22	\$30	9.6%	9.6%	9.6%	
33	\$118	\$238	\$236	\$321	\$129	\$261	\$259	\$352	\$11	\$23	\$23	\$31	9.6%	9.6%	9.6%	
34	\$123	\$248	\$245	\$333	\$134	\$271	\$269	\$365	\$12	\$24	\$24	\$32	9.6%	9.6%	9.6%	
35	\$127	\$257	\$255	\$346	\$140	\$282	\$279	\$380	\$12	\$25	\$24	\$33	9.6%	9.6%	9.6%	
36	\$132	\$267	\$264	\$360	\$145	\$293	\$290	\$394	\$13	\$26	\$25	\$35	9.6%	9.6%	9.6%	
37	\$137	\$278	\$275	\$374	\$151	\$304	\$301 \$343	\$410	\$13	\$27	\$26	\$36	9.6%	9.6%	9.6%	
38	\$143	\$288	\$286	\$388 \$404	\$157	\$316	\$313	\$426	\$14	\$28	\$27	\$37	9.6%	9.6%	9.6%	
39	\$148	\$300 \$343	\$297 \$308		\$163	\$328 \$341	\$325 \$338	\$442 \$460	\$14	\$29	\$28	\$39	9.6%	9.6%	9.6%	
40 41	\$154 \$160	\$312 \$324	\$320	\$419 \$436	\$169 \$176	\$355	\$351	\$478	\$15 \$15	\$30 \$31	\$30 \$31	\$40 \$42	9.6% 9.6%	9.6% 9.6%	9.6% 9.6%	
42	\$160	\$336	\$333	\$450 \$453	\$176	\$369	\$365	\$476 \$496	\$16	\$32	\$32	\$43	9.6%	9.6%	9.6%	
43	\$107	\$350 \$350	\$346	\$471	\$190	\$383	\$379	\$516	\$17	\$34	\$33	\$45	9.6%	9.6%	9.6%	
44	\$180	\$363	\$360	\$489	\$197	\$398	\$394	\$536	\$17	\$35	\$35	\$47	9.6%	9.6%	9.6%	
45	\$187	\$377	\$374	\$508	\$205	\$414	\$409	\$557	\$18	\$36	\$36	\$49	9.6%	9.6%	9.6%	
46	\$194	\$392	\$388	\$528	\$213	\$430	\$425	\$579	\$19	\$38	\$37	\$51	9.6%	9.6%	9.6%	
47	\$202	\$407	\$403	<b>\$</b> 549	\$221	\$446	\$442	\$601	\$19	\$39	\$39	\$53	9.6%	9.6%	9.6%	
48	\$210	\$423	\$419	\$570	\$230	\$464	\$459	\$625	\$20	\$41	\$40	\$55	9.6%	9.6%	9.6%	
49	\$218	\$440	\$436	\$592	\$239	\$482	\$477	\$649	\$21	\$42	\$42	\$57	9.6%	9.6%	9.6%	
50	\$226	\$457	\$453	\$616	\$248	\$501	\$496	\$675	\$22	\$44	\$43	\$59	9.6%	9.6%	9.6%	
51	\$235	\$475	\$470	\$640	\$258	\$521	\$516	\$701	\$23	\$46	\$45	\$61	9.6%	9.6%	9.6%	9.6%
52	\$244	\$494	\$489	\$665	\$268	\$541	\$536	\$728	\$23	\$47	\$47	\$64	9.6%	9.6%	9.6%	9.6%
53	\$254	\$513	\$508	\$690	\$278	\$562	\$556	\$757	\$24	\$49	\$49	\$66	9.6%	9.6%	9.6%	9.6%
54	\$264	\$533	\$528	<b>\$718</b>	\$289	\$584	\$578	\$786	\$25	\$51	\$51	\$69	9.6%	9.6%	9.6%	9.6%
55	\$274	\$554	\$548	\$746	\$300	\$607	\$601	\$817	\$26	\$53	\$53	\$72	9.6%	9.6%	9.6%	
56	\$285	\$575	\$570	\$775	\$312	\$631	\$624	\$849	\$27	\$55	\$55	\$74	9.6%	9.6%	9.6%	
57	\$296	\$598	\$592	\$805	\$324	<b>\$655</b>	\$649	\$882	\$28	\$57	\$57	\$77	9.6%	9.6%	9.6%	
58	\$307	\$621	\$615	\$836	\$337	\$681	\$674	\$917	\$30	\$60	\$59	\$80	9.6%	9.6%	9.6%	
59	\$319	\$645	\$639	\$869	\$350	\$707	\$700	\$952	\$31	\$62	\$61	\$83	9.6%	9.6%	9.6%	
60	\$332	\$671	\$664	\$903	\$364	\$735	\$728	\$990	\$32	\$64	\$64	\$87	9.6%	9.6%	9.6%	
61	\$345	\$697	\$690	\$938	\$378	\$764	\$756	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	
62	\$345	\$697	\$690	\$938	\$378	\$764	\$756	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	
63	\$345	\$697	\$690	\$938	\$378	\$764	\$756	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	
64	\$345	\$697	\$690	\$938	\$378	\$764	\$756 \$756	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	
65	\$345	\$697	\$690	\$938	\$378	\$764	\$756	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	
Over 65	\$345	\$697	\$690	\$938	\$378	\$764	<b>\$756</b>	\$1,028	\$33	\$67	\$66	\$90	9.6%	9.6%	9.6%	9.6%

## PPO/BluePreferred - HIPAA (\$100 Deductible, 90% Coinsurance)

		1/1/2					/2012		Monthly Do	_			Monthly Perce	entage Change		
<u>Age</u>	Individual	Individual & Child(ren)	Individual & Adult	Family	Individual	Individual <u>&amp; Child(ren)</u>	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual  & Adult	Family	Individual	Individual & Child(ren)	Individual & Adult	Family
							<u> </u>						<u></u>			
0-5	\$691				\$702	\$0	\$0	\$0	\$12				1.7%			
6-17	\$615	\$1,243	\$1,230	\$1,673	\$626	\$1,264	\$1,251	\$1,702	\$10	\$21	\$21	\$28	1.7%	1.7%	1.7%	1.7%
18-20	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
21	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
22	\$913 \$043	\$1,844 \$4,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16 \$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
23	\$913 \$043	\$1,844 \$4,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16 \$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
24	\$913	\$1,844 \$4,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16 \$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
25 26	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525 \$2,525	\$16 \$16	\$31 \$31	\$31 \$31	\$42 \$42	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%
26 27	\$913 \$913	\$1,844 \$1,844	\$1,825 \$1,825	\$2,483 \$2,483	\$928 \$928	\$1,875 \$1,875	\$1,856 \$1,856	\$2,525 \$2,525	\$16	\$31 \$31	\$31	\$42 \$42	1.7%	1.7%	1.7%	1.7%
28	\$913 \$913	\$1,844	\$1,825 \$1,825	\$2,463 \$2,483	\$928	\$1,875 \$1,875	\$1,856	\$2,525 \$2,525	\$16	\$31 \$31	\$31	\$42 \$42	1.7%	1.7%	1.7%	1.7%
29	\$913 \$913	\$1,844	\$1,825	\$2,463 \$2,483	\$928	\$1,875	\$1,856	\$2,525 \$2,525	\$16	\$31 \$31	\$31	\$42 \$42	1.7%	1.7%	1.7%	1.7%
30	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875 \$1,875	\$1,856	\$2,525	\$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
31	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
32	\$913	\$1,844	\$1,825	\$2,483	\$928	\$1,875	\$1,856	\$2,525	\$16	\$31	\$31	\$42	1.7%	1.7%	1.7%	1.7%
33	\$937	\$1,892	\$1,873	\$2,548	\$953	\$1,924	\$1,905	\$2,591	\$16	\$32	\$32	\$43	1.7%	1.7%	1.7%	1.7%
34	\$973	\$1,965	\$1,946	\$2,647	\$990	\$1,999	\$1,979	\$2,692	\$17	\$33	\$33	\$45	1.7%	1.7%	1.7%	1.7%
35	\$1,011	\$2,042	\$2.021	\$2,749	\$1,028	\$2,076	\$2,056	\$2,796	\$17	\$35	\$34	\$47	1.7%	1.7%	1.7%	1.7%
36	\$1,050	\$2,120	\$2,099	\$2,855	\$1,067	\$2,156	\$2,135	\$2,903	\$18	\$36	\$36	\$49	1.7%	1.7%	1.7%	1.7%
37	\$1,091	\$2,204	\$2,182	\$2,968	\$1,110	\$2,241	\$2,219	\$3,018	\$19	\$37	\$37	\$50	1.7%	1.7%	1.7%	1.7%
38	\$1,134	\$2,290	\$2,267	\$3,084	\$1,153	\$2,329	\$2,306	\$3,136	\$19	\$39	\$39	\$52	1.7%	1.7%	1.7%	1.7%
39	\$1,178	\$2,379	\$2,355	\$3,203	\$1,198	\$2,419	\$2,395	\$3,258	\$20	\$40	\$40	\$54	1.7%	1.7%	1.7%	1.7%
40	\$1,224	\$2,473	\$2,448	\$3,330	\$1,245	\$2,515	\$2,490	\$3,386	\$21	\$42	\$42	\$57	1.7%	1.7%	1.7%	1.7%
41	\$1,272	\$2,569	\$2,544	\$3,459	\$1,293	\$2,613	\$2,587	\$3,518	\$22	\$44	\$43	\$59	1.7%	1.7%	1.7%	1.7%
42	\$1,322	\$2,670	\$2,644	\$3,596	\$1,345	\$2,716	\$2,689	\$3,657	\$22	\$45	\$45	\$61	1.7%	1.7%	1.7%	1.7%
43	\$1,373	\$2,774	\$2,747	\$3,736	\$1,397	\$2,822	\$2,794	\$3,799	\$23	\$47	\$47	\$64	1.7%	1.7%	1.7%	1.7%
44	\$1,427	\$2,884	\$2,855	\$3,883	\$1,452	\$2,933	\$2,903	\$3,949	\$24	\$49	\$49	\$66	1.7%	1.7%	1.7%	1.7%
45	\$1,483	\$2,995	\$2,965	\$4,033	\$1,508	\$3,046	\$3,016	\$4,102	\$25	\$51	\$50	\$69	1.7%	1.7%	1.7%	1.7%
46	\$1,540	\$3,112	\$3,081	\$4,190	\$1,567	\$3,165	\$3,133	\$4,261	\$26	\$53	\$52	\$71	1.7%	1.7%	1.7%	1.7%
47	\$1,601	\$3,233	\$3,201	\$4,354	\$1,628	\$3,288	\$3,256	\$4,428	\$27	\$55	\$54	\$74	1.7%	1.7%	1.7%	1.7%
48	\$1,664	\$3,360	\$3,327	\$4,525	\$1,692	\$3,417	\$3,384	\$4,602	\$28	\$57	\$57	\$77	1.7%	1.7%	1.7%	1.7%
49	\$1,729	\$3,492	\$3,458	\$4,702	\$1,758	\$3,552	\$3,516	\$4,782	\$29	\$59	\$59	\$80	1.7%	1.7%	1.7%	1.7%
50	\$1,797	\$3,629	\$3,593	\$4,887	\$1,827	\$3,691	\$3,654	\$4,970	\$31	\$62	\$61	\$83	1.7%	1.7%	1.7%	1.7%
51	\$1,867	\$3,771	\$3,734	\$5,078	\$1,899	\$3,835	\$3,797	\$5,164	\$32	\$64	\$63	\$86	1.7%	1.7%	1.7%	1.7%
52	\$1,940	\$3,918	\$3,879	\$5,276	\$1,973	\$3,985	\$3,945	\$5,366	\$33	\$67	\$66	\$90	1.7%	1.7%	1.7%	1.7%
53	\$2,015	\$4,070	\$4,030	\$5,481	\$2,049	\$4,140	\$4,099	\$5,574	\$34	\$69	\$68	\$93	1.7%	1.7%	1.7%	1.7%
54	\$2,094	\$4,230	\$4,188	\$5,696	\$2,130	\$4,302	\$4,259	\$5,793	\$36	\$72	\$71	\$97	1.7%	1.7%	1.7%	1.7%
55	\$2,176	\$4,395	\$4,352	\$5,918	\$2,213	\$4,470	\$4,425	\$6,019	\$37	\$75	\$74	\$101	1.7%	1.7%	1.7%	1.7%
56	\$2,261	\$4,567	\$4,522	\$6,150	\$2,300	\$4,645	\$4,599	\$6,255	\$38	\$78	\$77	\$105	1.7%	1.7%	1.7%	1.7%
57	\$2,349	\$4,745	\$4,698	\$6,389	\$2,389	\$4,826	\$4,778	\$6,498	\$40	\$81	\$80	\$109	1.7%	1.7%	1.7%	1.7%
58	\$2,441	\$4,930	\$4,881	\$6,639	\$2,482	\$5,014	\$4,964	\$6,751	\$41	\$84	\$83	\$113	1.7%	1.7%	1.7%	1.7%
59	\$2,536 \$2.635	\$5,123	\$5,072	\$6,898	\$2,579	\$5,210	\$5,158	\$7,015 \$7,000	\$43	\$87	\$86	\$117	1.7%	1.7%	1.7%	1.7%
60 61	\$2,635 \$2,738	\$5,323 \$5,531	\$5,271 \$5,476	\$7,168 \$7,448	\$2,680 \$2,785	\$5,414 \$5,625	\$5,360 \$5,569	\$7,290 \$7,575	\$45 \$47	\$90 \$94	\$90 \$93	\$122 \$127	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%	1.7% 1.7%
-	\$2,738 \$2,738					\$5,625 \$5,625			\$47 \$47	\$94 \$94	\$93 \$93		1.7%		1.7%	
62 63	\$2,738 \$2,738	\$5,531 \$5,531	\$5,476 \$5,476	\$7,448 \$7,448	\$2,785 \$2,785	\$5,625 \$5,625	\$5,569 \$5,569	\$7,575 \$7,575	\$47 \$47	\$94 \$94	\$93 \$93	\$127 \$127	1.7%	1.7% 1.7%	1.7%	1.7% 1.7%
64	\$2,736 \$2,738	\$5,531 \$5,531	\$5,476 \$5,476	\$7,446 \$7,448	\$2,785	\$5,625 \$5,625	\$5,569 \$5,569	\$7,575 \$7,575	\$47 \$47	\$94 \$94	\$93	\$127 \$127	1.7%	1.7%	1.7%	1.7%
65	\$2,738	\$5,531 \$5,531	\$5,476 \$5,476	\$7,448 \$7,448	\$2,785	\$5,625 \$5,625	\$5,569 \$5,569	\$7,575 \$7,575	\$47	\$94 \$94	\$93 \$93	\$127 \$127	1.7%	1.7%	1.7%	1.7%
Over 65	\$2,738	\$5,531	\$5,476	\$7,448 \$7,448	\$2,785	\$5,625	\$5,569	\$7,575	\$47	\$94 \$94	\$93 \$93	\$127	1.7%	1.7%	1.7%	1.7%
O 4 G1 0 O	Ψ2,130	ψυ,υυ ι	Ψυ, τι υ	Ψ1,440	ΨΖ,100	ψυ,υΖυ	ψυ,υυσ	ψι,υιυ	ψ+1	ψ34	ψυΟ	ψ1 <i>∠1</i>	1.770	1.770	1.770	1.1 /0

## PPO/BluePreferred - HSA Underwritten (\$1200 Integrated Medical & Rx Deductible)

### Rate Comparison - Renewing Subscriber

		4/2/2					2012		Monthly Do	•	to Post to all		Monthly Perc	entage Change		
<u>Age</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual & Child(ren)	Individual & Adult	Family
0-5	\$106	_	_	_	\$95	\$0	<b>\$</b> 0	\$0	(\$11)				-10.1%			I
6-17	\$95	\$191	\$189	\$257	\$85	\$172	\$170	\$231	(\$10)	(\$19)	(\$19)	(\$26)	-10.6%	-10.2%	-10.1%	-10.1%
18-20	\$112	\$226	\$224	\$305	\$126	\$255	\$252	\$343	\$14	\$29	\$28	\$38	12.5%	12.6%	12.5%	12.4%
21	\$114	\$230	\$228	\$309	\$126	\$255	\$252	\$343	\$12	\$25	\$24	\$34	10.5%	10.7%	10.5%	
22	\$116	\$234	\$232	\$315	\$126	\$255	\$252	\$343	\$10	\$21	\$20	\$28	8.6%	8.8%	8.6%	
23	\$118	\$237	\$235	\$320	\$126	\$255	\$252	\$343	\$8	\$18	\$17	\$23	6.8%	7.4%	7.3%	
24	\$120	\$241	\$239	\$326	\$126	\$255	\$252	\$343	\$6	\$14	\$13	\$17	5.0%	5.6%	5.5%	
25	\$122	\$245	\$243	\$330	\$126	\$255	\$252	\$343	\$4	\$10	\$9	\$13	3.3%	3.9%	3.7%	
26	\$124	\$249	\$247	\$336	\$126	\$255	\$252	\$343	\$2	\$6	\$5	\$7	1.6%	2.2%	2.0%	
27	\$125	\$253	\$251	\$342	\$126	\$255	\$252	\$343	\$1	\$2	\$1	\$1	0.8%	0.6%	0.4%	
28	\$127	\$257	\$255	\$347	\$126	\$255	\$252	\$343	(\$1)	(\$2)	(\$3)	(\$4)	-0.8%	-0.9%	-1.2%	
29	\$129	\$261	\$259	\$351	\$126	\$255	\$252	\$343	(\$3)	(\$6)	(\$7)	(\$8)	-2.3%	-2.5%	-2.7%	
30 31	\$133	\$268	\$266	\$363	\$126	\$255	\$252	\$343	(\$7)	(\$13)	(\$14)	(\$20)	-5.2%	-5.0% -7.8%	-5.2%	
-	\$137	\$276	\$274	\$372	\$126 \$426	\$255	\$252	\$343 \$343	(\$11)	(\$21)	(\$22)	(\$29)	-8.0%		-8.0%	
32	\$141 \$145	\$284 \$293	\$282 \$290	\$384 \$394	\$126 \$129	\$255 \$261	\$252 \$259	\$343 \$352	(\$15) (\$16)	(\$29) (\$32)	(\$30) (\$31)	(\$41) (\$42)	-10.6% -10.8%	-10.4% -10.8%	-10.6% -10.8%	
33 34	\$145 \$149	\$301	\$290 \$297	\$394 \$403	\$129	\$201 \$271	\$259 \$269	\$365	(\$16)	(\$30)	(\$28)	(\$38)	-10.8%	-9.8%	-10.6% -9.5%	
35	\$149 \$152	\$309	\$305	\$403 \$415	\$134	\$282	\$279	\$380	(\$13)	(\$30)	(\$26)	(\$35)	-8.2%	-8.8%	-8.5%	
36	\$156	\$317	\$313	\$425	\$145	\$293	\$290	\$394	(\$11)	(\$24)	(\$23)	(\$33)	-7.1%	-7.7%	-7.4%	
37	\$160	\$324	\$320	\$436	\$151	\$304	\$301	\$410	(\$9)	(\$20)	(\$19)	(\$26)	-5.9%	-6.1%	-5.9%	
38	\$164	\$332	\$328	\$446	\$157	\$316	\$313	\$426	(\$7)	(\$16)	(\$15)	(\$20)	-4.6%	-4.8%	-4.6%	
39	\$168	\$340	\$336	\$457	\$163	\$328	\$325	\$442	(\$5)	(\$12)	(\$11)	(\$15)	-3.2%	-3.4%	-3.2%	
40	\$172	\$347	\$344	\$467	\$169	\$341	\$338	\$460	(\$3)	(\$6)	(\$6)	(\$7)	-1.7%	-1.6%	-1.7%	
41	\$179	\$363	\$359	\$488	\$176	\$355	\$351	\$478	(\$3)	(\$8)	(\$8)	(\$10)	-1.9%	-2.3%	-2.2%	
42	\$189	\$382	\$378	\$515	\$183	\$369	\$365	\$496	(\$6)	(\$13)	(\$13)	(\$19)	-3.4%	-3.5%	-3.4%	
43	\$197	\$398	\$394	\$535	\$190	\$383	\$379	\$516	(\$7)	(\$15)	(\$15)	(\$19)	-3.7%	-3.8%	-3.7%	-3.6%
44	\$207	\$417	\$413	\$562	\$197	\$398	\$394	\$536	(\$10)	(\$19)	(\$19)	(\$26)	-4.8%	-4.5%	-4.6%	-4.6%
45	\$216	\$436	\$432	\$589	\$205	\$414	\$409	\$557	(\$11)	(\$22)	(\$23)	(\$32)	-5.2%	-5.2%	-5.2%	-5.5%
46	\$226	\$455	\$452	\$614	\$213	\$430	\$425	\$579	(\$13)	(\$25)	(\$27)	(\$35)	-5.9%	-5.6%	-5.9%	
47	\$235	\$475	\$471	\$641	\$221	\$446	\$442	\$601	(\$14)	(\$29)	(\$29)	(\$40)	-6.0%	-6.0%	-6.2%	
48	\$247	\$500	\$494	\$672	\$230	\$464	\$459	\$625	(\$17)	(\$36)	(\$35)	(\$47)	-7.0%	-7.2%	-7.0%	
49	\$259	\$523	\$517	\$703	\$239	\$482	\$477	\$649	(\$20)	(\$41)	(\$40)	(\$54)	-7.8%	-7.8%	-7.7%	
50	\$270	\$546	\$540	\$735	\$248	\$501	\$496	\$675	(\$22)	(\$45)	(\$44)	(\$60)	-8.1%	-8.2%	-8.1%	
51	\$282	\$569	\$564	\$766	\$258	\$521	\$516	\$701	(\$24)	(\$48)	(\$48)	(\$65)	-8.6%	-8.5%	-8.6%	
52	\$295	\$596	\$591	\$803	\$268	\$541	\$536	\$728	(\$27)	(\$55)	(\$55)	(\$75)	-9.2%	-9.2%	-9.4%	
53	\$309	\$623	\$618	\$840	\$278	\$562	\$556 \$570	\$757 \$700	(\$31)	(\$61)	(\$62)	(\$83)	-10.0%	-9.8%	-10.0%	
54 55	\$322 \$338	\$650 \$683	\$645	\$876	\$289 \$300	\$584 \$607	\$578 \$601	\$786	(\$33) (\$38)	(\$66) (\$76)	(\$67) (\$75)	(\$90)	-10.2%	-10.1%	-10.3%	
<u>55</u> 56	\$353	\$714	\$676 \$706	\$919 \$961	\$300	\$631	\$624	\$817 \$849	(\$41)	(\$83)	(\$82)	(\$102) (\$112)	-11.1% -11.6%	-11.2% -11.7%	-11.1%	-11.1% -11.6%
57	\$371	\$714 \$749	\$700 \$741	\$1,007	\$312	\$655	\$649	\$882	(\$41)	(\$94)	(\$92)	(\$112)	-11.6%	-12.5%		-12.4%
58	\$386	\$780	\$772	\$1,050	\$337	\$681	\$674	\$917	(\$49)	(\$99)	(\$98)	(\$133)	-12.7%	-12.7%	-12.7%	
59	\$405	\$818	\$811	\$1,102	\$350	\$707	\$700	\$952	(\$55)	(\$111)	(\$111)	(\$150)	-13.5%	-13.5%	-13.7%	
60	\$423	\$853	\$845	\$1,150	\$364	\$735	\$728	\$990	(\$59)	(\$118)	(\$117)	(\$160)	-14.0%	-13.8%		-13.9%
61	\$442	\$894	\$884	\$1,202	\$378	\$764	\$756	\$1,028	(\$64)	(\$130)	(\$128)	(\$174)	-14.5%	-14.6%	-14.5%	
62	\$463	\$936	\$926	\$1,260	\$378	\$764	\$756	\$1,028	(\$85)	(\$172)	(\$170)	(\$232)	-18.3%	-18.4%		-18.4%
63	\$484	\$979	\$969	\$1,318	\$378	\$764	\$756	\$1,028	(\$106)	(\$215)	(\$213)	(\$290)	-21.9%	-22.0%	-22.0%	
64	\$506	\$1,021	\$1,011	\$1,376	\$378	\$764	\$756	\$1,028	(\$128)	(\$257)	(\$255)	(\$348)	-25.3%	-25.2%	-25.2%	
65	\$529	\$1,067	\$1,058	\$1,438	\$378	\$764	\$756	\$1,028	(\$151)	(\$303)	(\$302)	(\$410)	-28.5%	-28.4%	-28.5%	
Over 65	\$554	\$1,119	\$1,108	\$1,507	\$378	\$764	\$756	\$1,028	(\$176)	(\$355)	(\$352)	(\$479)	-31.8%	-31.8%	-31.8%	

## PPO/BluePreferred - HIPAA (\$100 Deductible, 90% Coinsurance)

### Renewal Rate Comparison

	4/2/2011				4/1/2012				Monthly Dollar Change				Monthly Percentage Change				
<u>Age</u>	Individual	Individual & Child(ren)	Individual & Adult	Family	Individual	Individual  & Child(ren)	Individual <u>&amp; Adult</u>	<u>Family</u>	Individual	Individual  & Child(ren)	Individual & Adult	Family	Individual	Individual  & Child(ren)	Individual & Adult	Family	
	·					_											
0-5	\$741			<b>.</b>	\$702	\$0	\$0	\$0	(\$39)	(4)	(****)	(0.0.0)	-5.2%				
6-17	\$660	\$1,334	\$1,320	\$1,791	\$626	\$1,264	\$1,251	\$1,702	(\$34)	(\$70)	(\$69)	(\$89)	-5.2%	-5.3%	-5.2%		
18-20	\$808	\$1,630	\$1,616	\$2,195	\$928	\$1,875	\$1,856	\$2,525	\$120	\$245	\$240	\$330	14.9%	15.0%	14.9%		
21	\$822	\$1,656	\$1,643	\$2,236	\$928	\$1,875	\$1,856	\$2,525	\$106	\$219	\$213	\$289	12.9%	13.2%	13.0%		
22	\$835	\$1,684	\$1,671	\$2,276	\$928	\$1,875	\$1,856	\$2,525	\$93	\$191	\$185	\$249	11.2%	11.3%	11.1%		
23	\$862	\$1,738	\$1,724	\$2,344	\$928	\$1,875	\$1,856	\$2,525	\$66	\$137	\$132	\$181	7.7%	7.9%	7.7%		
24	\$876	\$1,764	\$1,751	\$2,384	\$928	\$1,875	\$1,856	\$2,525	\$52	\$111	\$105	\$141	6.0%	6.3%	6.0%		
25 26	\$889	\$1,791	\$1,778	\$2,424	\$928	\$1,875	\$1,856	\$2,525	\$39	\$84	\$78	\$101	4.4%	4.7%	4.4%		
26 27	\$916 \$929	\$1,846	\$1,832 \$1,859	\$2,492 \$2,532	\$928 \$928	\$1,875	\$1,856 \$1,856	\$2,525 \$2,525	\$12 (\$1)	\$29 \$3	\$24	\$33 (\$7)	1.3% -0.1%	1.6% 0.2%	1.3% -0.1%	1.3%	
28	\$929 \$943	\$1,872 \$1,899	\$1,886	\$2,552 \$2,559	\$928	\$1,875 \$1,875	\$1,856	\$2,525 \$2,525	(\$15)	ъз (\$24)	(\$3) (\$30)	(\$7)	-0.1%	-1.3%	-0.1% -1.6%		
29	\$9 <del>4</del> 3 \$970	\$1,954	\$1,000	\$2,559 \$2,640	\$928	\$1,875	\$1,856	\$2,525 \$2,525	(\$42)	(\$79)	(\$84)	(\$115)	-4.3%	-4.0%	-4.3%		
30	\$983	\$1,980	\$1,940 \$1,967	\$2,6 <del>4</del> 0 \$2,681	\$928	\$1,875	\$1,856	\$2,525 \$2.525	(\$55)	(\$105)	(\$111)	(\$156)	-4.5% -5.6%	-5.3%	-4.3% -5.6%	-5.8%	
31	\$1,011	\$2,047	\$2,020	\$2,748	\$928	\$1,875	\$1,856	\$2,525	(\$83)	(\$172)	(\$164)	(\$223)	-8.2%	-8.4%	-8.1%		
32	\$1,011	\$2,047	\$2,020	\$2,748	\$928	\$1,875	\$1,856	\$2,525	(\$96)	(\$200)	(\$104)	(\$263)	-9.4%	-9.6%	-9.3%		
33	\$1,024	\$2,128	\$2,047	\$2,855	\$953	\$1,924	\$1,830 \$1,905	\$2,523	(\$99)	(\$204)	(\$197)	(\$264)	-9.4%	-9.6%	-9.4%		
34	\$1,064	\$2,155	\$2,128	\$2,896	\$990	\$1,999	\$1,979	\$2,692	(\$74)	(\$156)	(\$149)	(\$204)	-7.0%	-7.2%	-7.0%		
35	\$1,091	\$2,210	\$2,182	\$2,963	\$1,028	\$2,076	\$2,056	\$2,796	(\$63)	(\$134)	(\$126)	(\$167)	-5.8%	-6.1%	-5.8%	-5.6%	
36	\$1,104	\$2,236	\$2,210	\$3,004	\$1,067	\$2,156	\$2,135	\$2,903	(\$37)	(\$80)	(\$75)	(\$101)	-3.3%	-3.6%	-3.4%	-3.3%	
37	\$1,132	\$2,290	\$2,263	\$3,071	\$1,110	\$2,241	\$2,219	\$3,018	(\$22)	(\$49)	(\$44)	(\$53)	-2.0%	-2.1%	-1.9%		
38	\$1,159	\$2,344	\$2,317	\$3,152	\$1,153	\$2,329	\$2,306	\$3,136	(\$6)	(\$15)	(\$11)	(\$16)	-0.5%	-0.6%	-0.5%		
39	\$1,172	\$2,371	\$2,344	\$3,193	\$1,198	\$2,419	\$2,395	\$3,258	\$26	\$48	\$51	\$65	2.2%	2.0%	2.2%		
40	\$1,199	\$2,424	\$2,398	\$3,259	\$1,245	\$2,515	\$2,490	\$3,386	\$46	\$91	\$92	\$127	3.8%	3.7%	3.8%		
41	\$1,252	\$2,532	\$2,506	\$3,408	\$1,293	\$2,613	\$2,587	\$3,518	\$41	\$81	\$81	\$110	3.3%	3.2%	3.2%	3.2%	
42	\$1,320	\$2,667	\$2,640	\$3,597	\$1,345	\$2,716	\$2,689	\$3,657	\$25	\$49	\$49	\$60	1.9%	1.8%	1.9%		
43	\$1,374	\$2,775	\$2,748	\$3,731	\$1,397	\$2,822	\$2,794	\$3,799	\$23	\$47	\$46	\$68	1.7%	1.7%	1.7%		
44	\$1,442	\$2,910	\$2,883	\$3,919	\$1,452	\$2,933	\$2,903	\$3,949	\$10	\$23	\$20	\$30	0.7%	0.8%	0.7%	0.8%	
45	\$1,508	\$3,044	\$3,018	\$4,109	\$1,508	\$3,046	\$3,016	\$4,102	(\$0)	\$2	(\$2)	(\$7)	0.0%	0.1%	-0.1%	-0.2%	
46	\$1,576	\$3,179	\$3,152	\$4,283	\$1,567	\$3,165	\$3,133	\$4,261	(\$9)	(\$14)	(\$19)	(\$22)	-0.6%	-0.5%	-0.6%	-0.5%	
47	\$1,643	\$3,314	\$3,287	\$4,473	\$1,628	\$3,288	\$3,256	\$4,428	(\$15)	(\$26)	(\$31)	(\$45)	-0.9%	-0.8%	-0.9%	-1.0%	
48	\$1,724	\$3,489	\$3,449	\$4,688	\$1,692	\$3,417	\$3,384	\$4,602	(\$32)	(\$72)	(\$65)	(\$86)	-1.9%	-2.1%	-1.9%	-1.8%	
49	\$1,805	\$3,650	\$3,610	\$4,903	\$1,758	\$3,552	\$3,516	\$4,782	(\$47)	(\$98)	(\$94)	(\$121)	-2.6%	-2.7%	-2.6%	-2.5%	
50	\$1,886	\$3,813	\$3,771	\$5,133	\$1,827	\$3,691	\$3,654	\$4,970	(\$59)	(\$122)	(\$117)	(\$163)	-3.1%	-3.2%	-3.1%	-3.2%	
51	\$1,967	\$3,974	\$3,934	\$5,348	\$1,899	\$3,835	\$3,797	\$5,164	(\$68)	(\$139)	(\$137)	(\$184)	-3.5%	-3.5%	-3.5%		
52	\$2,061	\$4,162	\$4,122	\$5,604	\$1,973	\$3,985	\$3,945	\$5,366	(\$88)	(\$177)	(\$177)	(\$238)	-4.3%	-4.3%	-4.3%		
53	\$2,155	\$4,351	\$4,310	\$5,860	\$2,049	\$4,140	\$4,099	\$5,574	(\$106)	(\$211)	(\$211)	(\$286)	-4.9%	-4.9%	-4.9%		
54	\$2,250	\$4,539	\$4,499	\$6,116	\$2,130	\$4,302	\$4,259	\$5,793	(\$120)	(\$237)	(\$240)	(\$323)	-5.3%	-5.2%	-5.3%		
55	\$2,358	\$4,769	\$4,714	\$6,412	\$2,213	\$4,470	\$4,425	\$6,019	(\$145)	(\$299)	(\$289)	(\$393)	-6.2%	-6.3%	-6.1%		
56	\$2,466	\$4,984	\$4,930	\$6,708	\$2,300	\$4,645	\$4,599	\$6,255	(\$166)	(\$339)	(\$331)	(\$453)	-6.7%	-6.8%	-6.7%		
57	\$2,586	\$5,226	\$5,173	\$7,032	\$2,389	\$4,826	\$4,778	\$6,498	(\$197)	(\$400)	(\$395)	(\$534)	-7.6%	-7.7%	-7.6%		
58	\$2,694	\$5,442	\$5,388	\$7,328	\$2,482	\$5,014	\$4,964	\$6,751	(\$212)	(\$428)	(\$424)	(\$577)	-7.9%	-7.9%	-7.9%		
59	\$2,829	\$5,712	\$5,658	\$7,692	\$2,579	\$5,210	\$5,158	\$7,015	(\$250)	(\$502)	(\$500)	(\$677)	-8.8%	-8.8%	-8.8%		
60	\$2,950	\$5,954	\$5,900	\$8,028	\$2,680	\$5,414	\$5,360	\$7,290	(\$270)	(\$540)	(\$540)	(\$738)	-9.2%	-9.1%	-9.2%		
61	\$3,085	\$6,237	\$6,169	\$8,392	\$2,785	\$5,625	\$5,569 \$5,569	\$7,575	(\$300)	(\$612)	(\$600)	(\$818)	-9.7%	-9.8%	-9.7%		
62	\$3,233	\$6,533	\$6,466	\$8,796	\$2,785	\$5,625	\$5,569	\$7,575	(\$448)	(\$908)	(\$897)	(\$1,222)	-13.9%	-13.9%	-13.9%		
63	\$3,381	\$6,829 \$7,436	\$6,762	\$9,200	\$2,785	\$5,625	\$5,569	\$7,575	(\$596)	(\$1,204)	(\$1,193)	(\$1,626)	-17.6%	-17.6%	-17.6%		
64	\$3,530	\$7,126	\$7,059	\$9,604	\$2,785	\$5,625	\$5,569 \$5,569	\$7,575	(\$745)	(\$1,501)	(\$1,490)	(\$2,030)	-21.1%	-21.1%	-21.1%		
65 Over 65	\$3,691	\$7,449	\$7,381	\$10,035	\$2,785	\$5,625	\$5,569	\$7,575	(\$906)	(\$1,824)	(\$1,812)	(\$2,461)	-24.6%	-24.5%		-24.5%	
Over 65	\$3,866	\$7,813	\$7,732	\$10,521	\$2,785	\$5,625	\$5,569	\$7,575	(\$1,081)	(\$2,188)	(\$2,163)	(\$2,947)	-28.0%	-28.0%	-28.0%	-28.0%	